



OVERALL DISADVANTAGED BUSINESS ENTERPRISE (DBE) GOAL ANALYSIS REPORT FEDERAL FISCAL YEAR 2023 -2025



Vine Transit Operations



Vine Bus Maintenance Facility



Imola Park and Ride

Napa Valley Transportation Authority, 625 Burnell Street, Napa, CA 94559

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FINAL REPORT

1. SUMMARY

The Napa Valley Transportation Authority, (NVTA) has developed a 2.6% overall Disadvantaged Business Enterprise (DBE) race neutral goal applicable to Federal Fiscal Year (FFY) 2023, 2024, and 2025 contracting opportunities assisted by the Federal Transit Administration (FTA) in accordance with revisions to 49 CFR Part 26 (Participation by Disadvantaged Business Enterprises in US Department of Transportation (DOT) Programs) published in the Federal Register on October 2, 2014. The goal is applicable to an estimated total of FTA dollars that are budgeted for three (3) active contracts with federal funding between October 1, 2022, through September 30, 2025.

In the event of changed circumstances, NVTA will re-evaluate to determine whether the established goal continues to be realistic or if a mid-period adjustment is warranted.

The DBE goal developed is based on the projected availability of ready, willing, and able DBEs in relationship to all comparable businesses which are known to be available to compete in NVTA's FTA-assisted contracts. The overall goal reflects NVTA's determination of the level of DBE participation which would be expected absent the effects of discrimination.

2. FTA ASSISTED CONTRACTS

A total of \$33,322,800 in federal dollars is budgeted for three (3) active contracts awarded during FFY 2022 with their contract duration continuing through FFY 2023 to 2025. The three (3) partially federally funded contracts are for 1) NVTA's Vine Transit Operations, 2) Vine Bus Maintenance Facility (new) and 3) Imola Park and Ride.

Vine Transit Operations

Public transit service began in the City of Napa in the 1970's as the Vine Intercity Neighborhood Express (V.I.N.E). The County of Napa assumed control of the V.I.N.E a few years later. In 1998, NVTA took over the operations of services from the County. NVTA dispensed with the acronym and the transit system is now just referred to as Vine Transit. Since inception, purchased transportation was provided through a third party contractor for fixed transit. Paratransit services were managed through a separate contract, but with the same purchased transportation provider up until 2009.

Since 2009, NVTA has had a purchase transportation contract with a single provider for both fixed route and paratransit services. The most recent purchase transportation contract was approved by the NVTA Board of Director's for a seven year agreement (five year base plus two- one year options) beginning in January 2022 and ending in December 2027 with options years extending the contract to December 2029.

Vine Bus Maintenance Facility

In July 2021 NVTA released the bid for its long anticipated construction of its new Vine Bus Maintenance Facility. The contract was awarded on November 23rd, 2021 and construction began in January 2022. The Vine Bus Maintenance Facility is anticipated to be in-service by the winter of 2023. A Transportation Infrastructure Finance and Innovation Act loan in the amount of \$19,917,401 was awarded to NVTA to complete the funding package.

When completed, the 8.3 acre property will feature a 20,000 sq. ft. maintenance building with six service bays, an 8,000 sq. ft. administration building and regional meeting center, modern bus wash, secured parking for up to 100 transit vehicles, and parking area for employees and visitors. Total project costs is approximately \$41 million which includes property acquisition.

Imola Park and Ride

Construction began on the Imola Park and Ride in early January. Among other enhancements, the project includes infrastructure upgrades and installing lighting on the southbound and northbound ramps. Pedestrian friendly sidewalks, bicycle storage and bike lanes connecting both ramps were also constructed under Highway 29 on the south side of Imola Avenue.

The improvements will allow riders to get to the corridor and the Route 29 bus via walking, cycling, transit, and driving to the fully upgraded park and ride adjacent to the highway. The project will include stop facilities, sidewalks and waiting area with lighting, wayfinding, shelter, seating, Wi-Fi, and additional bike storage. Next to the park-and-ride lot is a new bus stop on the on-ramp to Highway 29 where express buses going to the El Cerrito del Norte BART station and Vallejo ferry terminal will begin service in October 2022.

Substantial completion of the project occurred in October 2022. Future upgrades include signage directing vehicles to the park and ride and installation of additional electric vehicle charging stations.

The three (3) active service type contracts and their budget allocation to be supported with FTA funds are in *Table 1* below.

No.	CONTRACT DESCRIPTION	ESTIMATED PROGRAM COST	ESTIMATED FEDERAL DOLLAR MATCH
1	Vine Transit Operations	\$ 33,201,700	\$ 7,120,000
2	Vine Base Maintenance Facility	\$ 29,609,500	\$ 25,245,800
3	Imola Park and Ride	\$ 2,174,700	\$ 957,000
TOTAL		\$ 64,985,900	\$ 33,322,800

A two-step process is used to determine the overall goal for these contracts.

3. OVERALL DBE GOAL METHODOLOGY

The goal setting methodology consists of the following four (4) procedures and follows FTA's 2-step process:

- A - Determine the weight of each type of work by NAICS (North American Industry Classification System) code for programs receiving FTA funding to occur between FFY 2023 - FFY 2025

B - Define NVTA's market area and determine the availability of DBE firms within the market area

C - Calculation of NVTA's Base Figure Goal (Step One)

D - Adjust the Base Figure based on DBE attainment in the past three (3) years (Step Two)

A - Determine the weight of each type of work by NAICS code for FTA assisted programs

The following FTA-assisted programs are included in NVTA's capital and operating budget for FFY 2023 through FFY 2025 covered by this goal. FTA-assisted contracting for FFY 2023 through FFY 2025 is expected to consist of three (3) programs, exclusive of contracts for the purchase of transit vehicles, which are not subject to this goal-setting process. Additional projects may be undertaken if additional funds become available; the overall DBE goal will then be adjusted if necessary. The projects are listed below with prime and sub-contract opportunities listed, and showing their weighted values by NAICS code in *Table 2 shown* below.

1. *Vine Transit Operations*. Contracted services to operate NVTA's fixed route, commuter, and demand response services. This is a single contract to operate and maintain the fleet for all transit services provided and to maintain the operating and maintenance facility.
2. *Vine Bus Maintenance Facility*. This is a single award contract to construct the new Vine bus maintenance facility that will house transit operations, administrative offices, training, emergency facilities, transit fleet, and maintenance of all transit vehicles.
3. *Imola Park and Ride*. This is a single award contract to restore and reinstate a park and ride facility. This project will be utilized by NVTA's Vine commuter express bus routes which is conveniently located in either direction of the State Route 29 on and off ramp.

Table 2 - Projects weighted by type of work and NAICS Code

No.	NAICS Code	PROJECT DESCRIPTION	AMOUNT OF FTA FUNDS ON PROJECT	% OF TOTAL FTA FUNDS (WEIGHT)
1 Vine Transit Operations				
	485113	Fixed Route, Commuter & Shuttle Services	\$ 5,660,000	0.7949
	485991	Paratransit Services	\$ 1,460,000	0.2051
2 Vine Bus Maintenance Facility				
	238110	Concrete	\$ 4,850,200	0.1921
	238140	Masonry	\$ 4,164,100	0.1649
	238210	Electrical/Comm/Security	\$ 3,340,500	0.1323
	238220	Plumbing/HVAC	\$ 3,090,800	0.1224
	238910	Site Prep/Excavation	\$ 2,155,200	0.0854
	331221	Metals - Rebar	\$ 4,950,000	0.1961
	561730	Landscaping	\$ 1,831,000	0.0725
	562119	Haul-Trucking	\$ 864,000	0.0342
3 Imola Park and Ride				
	237110	Utilities - Storm Drain	\$ 80,000	0.0836
	237310	Paving-Asphalt-Sidewalk	\$ 400,000	0.4180
	238210	Electric Lighting	\$ 160,000	0.1672
	238910	Site Prep/Excavation	\$ 90,000	0.0940
	561730	Landscaping	\$ 55,000	0.0575
	562119	Demo-Removal-Truck	\$ 172,000	0.1797
TOTAL FTA-ASSISTED CONTRACT FUNDS			\$ 33,322,800	100%

NVTA had initially considered subcontracting opportunities for the Vine Transit Operations Operator prime contract, however based on past experience; the prime contractor performed all functions of the operation with in-house staff. The only possible services to be contracted out are very minor contracts for uniforms and towing services. These contracts have no material impact to the overall contract and were not considered to be broken out for DBE availability.

B - Define NVTA's market area and determine availability of DBE firms within the market area

Define Market Area. NVTA serves as the countywide transportation planning body, public transit and paratransit services provider within the incorporated and unincorporated County of Napa. Its operation is located in Napa County with its services extending into the counties of Solano, Contra Costa, and Sonoma.

NVTA's traditional market area is comprised of eleven (11) counties: Alameda, Contra Costa, Marin, Napa, Sacramento, San Francisco, San Mateo, Santa Clara, Solano, Sonoma, and Yolo County.

The following areas were considered in determining NVTA's local market area:

- 1) The area in which the substantial majority of the contractors and subcontractors with which NVTA does business are located;
- 2) The area in which NVTA spends the substantial majority of its contracting dollars; and
- 3) The area in which NVTA provides its services.

For the contracted transit services transit, there are limited number of companies who provide full-service transit operations services. NVTA relied on past experience and known bidders for this type of contract to determine the availability of firms.

Determine Availability of DBE Firms. NVTA determined the availability of DBE firms that are willing and readily available by

- 1) Using the California's Unified Certification Program (CUCP) directory identifying the number of registered DBE's willing to perform work in NVTA's market area, as defined above, for each of the anticipated contracts, based on the NAICS codes most relevant to each contract; and
- 2) The Countywide Business Patterns (CBP) data from the US Census Bureau to identify the total number of business available in NVTA's market area for work on each contract, based on the same NAICS codes. Data used for the CBP was released by the US Census Bureau in March 2020.

The proportion of DBE firms to all available firms within the NVTA market area is shown in Table 3 below.

<i>Table 3 - Relative availability of DBE firms by NAICS Code</i>					
No.	NAICS Code	PROJECT DESCRIPTION	NUMER OF DBEs AVAILABLE TO PERFORM THE WORK	NUMBER OF ALL FIRMS AVAILABLE (INCL. DBEs)	RELATIVE AVAILABILITY
Vine Transit Operations					
1	485113	Fixed Route, Commuter & Shuttle Services	1	36	0.0278
	485991	Paratransit Services	6	82	0.0732
Vine Bus Maintenance Facility					
2	238110	Concrete	1	279	0.0036
	238140	Masonry	13	279	0.0466
	238210	Electrical/Comm	96	1,983	0.0484
	238220	Plumbing/HVAC	9	2,245	0.0040
	238910	Site Prep/Earthwork	2	500	0.0040
	331221	Metals - Rebar	0	3	0.0000
	561730	Landscaping	33	2,427	0.0136
	562119	Haul-Trucking	2	17	0.1176
Imola Park and Ride					
3	237110	Utilities - Storm Drain	74	179	0.4134
	237310	Paving-Asphalt-Sidewalk	178	204	0.8725
	238210	Electric Lighting	96	1,983	0.0373
	238910	Site Prep/Earthwork	2	500	0.0040
	561730	Landscaping	33	2427	0.0136
	562119	Demo-Removal-Truck	2	17	0.1176
COMBINED TOTALS			548	13,161	1.7972
					OVERALL AVAILABILITY OF DBEs

C - Step One – Determine Base Figure (49 CFR 26.45 (c))

Step One of the goal setting process is to determine the base figure for the relative availability of DBEs based on the evidence of ready, willing and able DBEs in relationship to all comparable businesses known to be available to compete for FTA-assisted contracts NVTA awarded and anticipates to award during the goal period.

A base figure was calculated by multiplying the weighted percentage of funds to be expended for each NAICS Code by the relative availability of DBE firms as shown in *Table 4* below.

Table 4 - Weighted Base Figure (Relative Availability of DBEs)

NO.	NAICS CODE	PROJECT DESCRIPTION	WEIGHT	X	AVAILABILITY	WEIGHTED BASE FIGURE
Vine Transit Operations						
1	485113	Fixed Route, Commuter & Shuttle Services	0.79490	X	0.02778	0.0221
	485991	Paratransit Services	0.20506	X	0.07317	0.0150
Vine Bus Maintenance Facility						
2	238110	Concrete	0.19210	X	0.00358	0.0007
	238140	Masonry	0.16490	X	0.04659	0.0077
	238210	Electrical/Comm	0.13230	X	0.04841	0.0064
	238220	Plumbing/HVAC	0.12240	X	0.00401	0.0005
	238910	Site Prep/Earthwork	0.08540	X	0.00400	0.0003
	331221	Metals - Rebar	0.19800	X	0.00000	0.0000
	561730	Landscaping	0.07250	X	0.01360	0.0010
	562119	Demo-Removal-Haul	0.03240	X	0.11765	0.0038
Imola Park and Ride						
3	237110	Utilities - Storm Drain	0.08359	X	0.41341	0.0346
	237310	Paving-Asphalt-Sidewalk	0.41797	X	0.87255	0.3647
	238210	Electrical/Lighting	0.16719	X	0.04841	0.0081
	238910	Site Prep/Earthwork	0.09404	X	0.00400	0.0004
	561730	Landscaping	0.05747	X	0.01360	0.0008
	562119	Demo-Removal-Haul	0.17973	X	0.11765	0.0211
TOTAL						0.4872
					EXPRESSED AS A % (*100)	4.87%
					ROUNDED, WEIGHTED BASE FIGURE	4.9%

The Base Figure for all NAICS Codes was totaled, resulting in a **4.9% Overall Base Figure**.

D - Step Two – Adjust Base Figure (49 CFR 26.45 (d))

Step Two makes adjustments to the Base Figure formulated in Step One.

Per CFR guidelines, following calculation of a base figure, all available evidence must be examined to determine what adjustment, if any, is needed to modify the base figure to arrive at an overall goal. To determine an adjusted base figure, NVTA has reviewed information related to the proven capacity of DBE firms to perform similar contracts.

Past DBE Participation

For adjustments to the Base Figure, NVTA considered the past DBE participation to be an accurate measure of the expected current capacity of DBE firms to perform work on its federally assisted contracting projects.

NVTA determined that the contracts for FFY 2023-2025 are similar to the previous service contracts issued in the last DBE Goal cycle, specifically the contracted transit services project is a renewal of operating assistance (transit service operations). With the exception of the two (2) construction type contracts as there were no previous construction contracts to be compared during that time frame.

In regards to past DBE performance, NVTA's FFY 2020-2022 Overall DBE Goal for federally funded projects was set at 2.8% which was never attained during that triennial cycle. Unfortunately, during this time period NVTA had to drastically cut back on its Vine Transit Operations services and delay the two (2) construction projects due in part of the national pandemic (COVID-19) and the restrictions placed by state, region and local governments on the public. NVTA's DBE attainment during the past three (3) federal fiscal years, based on semi-uniform reports submitted to FTA, is shown in *Table 5* below. Based on this information, an adjustment that takes into account the level of DBE attainment over the past three (3) years (using the median of the three (3) years, eliminating extremes – whether high or low) is deemed appropriate and is described below in *Table 5*.

Table 5 - Past DBE Participation for Federal Fiscal Years 2020-2022

FED FISCAL YEAR	DBE GOAL	DBE ATTAINMENT
2020	2.8%	1.0%
2021	2.8%	0.3%
2022	2.8%	0.1%

The median of the percentages of past DBE Attainment is calculated by taking the middle of the three (3) percentages, resulting in a median of 0.5% this adjustment is obtained by averaging the **Step One** - Weighted Base Figure of 4.9% with the Median of Past DBE Attainment of 0.3%.

- Base Figure = 4.9%
- Historical Median of Past Participation = 0.3%
- Adjustment: (Base Figure 4.9%) + (Median of Past Participation 0.3%) divided by 2
- The Base Figure is then rounded to 2.6%

Conclusion

The **overall DBE goal** for FTA-assisted contracts FFY 2023 through FFY 2025 is **2.6%** with DBE participation sought on a race/gender neutral basis.

4. DISPARITY STUDY

NVTA considered the evidence presented in recent disparity studies that were conducted by the Bay Area Rapid Transit (2017), California Department of Transportation (2016) and SFMTA (2016), and determined that these findings do not match the nature and scale of the contracts issued during the FFY 2023 - FFY 2025 DBE cycle. Should new contracting opportunities occur that would require revisions to NVTA's Goal, disparity studies would again be considered as a source of information that may warrant further adjustments to the Base Figure.

Due to the limited size of NVTA and its operating budget, it is not feasible to conduct an independent disparity study at this time.

5. RACE-NEUTRAL MEASURES AND DBE CONTRACT GOALS

US DOT regulations require that race-neutral methods be used to the maximum extent feasible to achieve the DBE overall goal. Race-neutral methods include

- a. Making efforts to assure that bidding and contract requirements facilitate participation by DBE firms and other small businesses;
- b. Unbundling large contracts to make them more accessible to small businesses;
- c. Encouraging prime contractors to subcontract portions of the work that they might otherwise perform themselves; and
- d. Providing technical assistance, communications, programs, and other support services to facilitate consideration of DBE and SBE (Small Business Enterprises) firms.

NVTA will continue using race-neutral means to encourage their transit service prime contractor to utilize DBE firms when possible. Implement semi-annual meetings with the contractors to discuss potential subcontracting opportunities.

6. PUBLIC PARTICIPATION

NVTA has sought and encouraged public participation from minority, women's and general contract groups, through its participation as member of the BOC (Business Outreach Committee), a consortium of Bay Area Transit and Transportation agencies, that assists Disadvantaged Business Enterprises (DBEs) and other small firms with expansion of their business through training, technical assistance, and relationship-building with agency staff, and the contracting community of the San Francisco Bay Area.

Hosting and participating in public events very limited during the triennial reporting period during the period of the National Pandemic (COVID-19), however NVTA and their partners (BOC) were able to conduct several major events virtually. These free webinar events were to encourage and engage DBEs and small businesses in working with NVTA, to expand their business, and to further their knowledge in working with government agencies. Invitation letters and flyers are distributed to over 100 hundred organizations such as the African American, Black, Hispanic, Asian, Filipino, and American

Indian chambers of Commerce in the areas of Sacramento, San Francisco, San Jose, and Sonoma; the Builders Exchange in the counties of Alameda, Contra Costa, San Francisco, San Joaquin and Santa Clara; the US Small Business Administration; Veterans Business Outreach Center; National Organization of Minority Architects, San Francisco Chapter; Women in Consulting; Department of General Services Office of Small Business Certification and Resources; National Association of Women in Construction; American Subcontractors Association; Small Business Development Centers at various junior and state colleges; Minority Business Development Agency US Department of Commerce, etc. In addition, NVTa has made direct preliminary outreach efforts by phone and email to the Napa Chambers of Commerce, American Canyon Chambers of Commerce, prime and sub-contractors, posting events on its website and public information display case. Some of the major events hosted by the BOC and attended by NVTa were:

- *Meet the Primes.* Meeting was hosted virtually on October 21, 2021. These outreach events advised the public of upcoming projects from various transportation agencies, presentations, and allowed small and disadvantaged businesses to network with prime consultants.
- *Meet the Buyers Procurement Forum.* Meeting was held virtually on January 27, 2022. These events provided the opportunity for small, local, and disadvantaged business to introduce their products and services to participating Bay Area Transit and Transportation Agency's procurement staff and to receive information on upcoming contracting opportunities.
- *DBE Certification Workshop.* There were three (3) workshops conducted virtually on March 9 & 16, 2022 and on August 11, 2020. These events were hosted virtually and primarily in collaboration of BOC member agencies that are also a DBE certifying agency. The free workshops are open to all small business owners but also focused on encouraging Small Minority and Women-Owned business to become certified DBEs.
- *Public Participation Workshop.* This major event was held on April 11, 2022. This event allows the agencies to introduce their 3-year DBE goal to the public as part of the FTA guided public and businesses to question the agencies as to how their DBE goals were established. Due to a literal "shut down" of in-person public meetings at all partnering agencies' facilities this meeting was also conducted virtually.

All events were well received and attended by small businesses and DBEs.

NVTA anticipates limited Federal contracting opportunities for the next three (3) years and is determined further public outreach may not be beneficial to setting our Goal. During its outreach meeting and public notification period there were no comments or questions received by any firms or members of the public.

See **EXHIBIT A** for publications.

7. ONGOING OUTREACH

NVTA will continue to improve and seek on-going public participation from community organizations through public meetings and planning documents comment periods on upcoming projects. For specific contracting opportunities, NVTA will continue to reach out to DBE firms directly in its market area by sending NVTA procurement opportunity announcements inviting them to bid. In addition, NVTA's website offers opportunities for the public to submit comments regarding services and program and to register for automatic notifications of procurement opportunities offered by NVTA.

8. PUBLICATION OF PROPOSED DBE GOAL

Federal regulations require that notice of NVTA's overall DBE goal for FFY 2023 - FFY 2025 FTA-assisted contracts be posted on the NVTA's official website and also other sources (i.e. general circulation media, public information boards, etc.). Such notice must inform the public that the proposed DBE goal and its rationale are available for inspection during normal business hours for a period of thirty (30) days following the date of the notice. NVTA and the FTA as the agency's lead on behalf of the Department of Transportation (DOT) will accept comments on the proposed goal during that time period.

For the period beginning July 31, 2022, on October 9, 2022, NVTA published its notice of the 2.7% overall goal on its official website, local media and its public information bulletin board. Goal was corrected in November 2022 to 2.6%. No comment or request to review the goal rationale was received at NVTA during the 30-day comment period. See **EXHIBIT B** for publication.



The goal of the Business Outreach Committee (BOC) is to assist small and disadvantaged companies in doing business with Bay Area Transit and Transportation Agencies.

Doing Business with Bay Area Transit Agencies

The Business Outreach Committee (BOC) is a conglomeration of Bay Area transit and transportation agencies working together to assist Disadvantaged Business Enterprises (DBEs) and Small Business Enterprises (SBEs) through training, providing technical assistance, and relationship-building with agency staff and the contracting community of the San Francisco Bay Area.

DBE programs are required by the U.S. Department of Transportation (DOT), and as recipients of DOT funding, transportation agencies are required to:

- Adopt DBE programs and policies
- Establish overall and contract-specific DBE and SBE goals
- Encourage utilization of certified DBE firms and
- Act as a resource to DBEs and SBEs

Some agencies have also adopted SBE and/or Local Business Enterprise (LBE) Programs that apply to non-federally and federally-funded procurements and contracts.

How the BOC Can Help

BOC members can:

- ❖ Explain DBE, SBE, and LBE program goals and needs
- ❖ Alert you about upcoming Invitations for Bids (IFB) and Requests for Proposals (RFP) at individual agencies
- ❖ Answer questions about specific bid opportunities
- ❖ Offer DBE certification classes for your area
- ❖ Provide contact information of prime contractors on specific jobs
- ❖ Add your firm to appropriate bidders' lists
- ❖ Help you locate support services
- ❖ Assist DBE, SBE and LBE firms with agency contracts

What is a DBE?

A DBE is defined as:

- A for-profit small business concern
- At least 51 percent owned and controlled by one or more individuals who are both socially and economically disadvantaged. Such individuals could be Black Americans, Hispanic Americans, Native Americans, Asian-Pacific Americans, Subcontinent Asian Americans, Women, and any additional groups on a case-by-case basis
- Personal net worth does not exceed \$1.32 Million
- Annual average gross receipts over the previous three fiscal years does not exceed \$28,480,000 (\$56,420,000) for airport concessions in general, with some exceptions

DBE Resources

<https://dot.ca.gov/programs/civil-rights/dbe>

How to Get Certified as DBE Firm

Most of the BOC agencies participate in the California Unified Certification Program (CUCP), which offers "one-stop shopping" to interested firms. Firms only need to apply to one participating CUCP agency for certification in the state of California. Follow these guidelines to get certified:

- ❖ Go to the California Department of Transportation Office of Civil Rights at <https://dot.ca.gov/programs/civil-rights/dbe-certification-information> and check if your firm meets the eligibility criteria as stated in **49 Code of Federal Regulations Part 26**.
- ❖ Complete the online CUCP DBE Certification Application Package. Reach out to the certifying agency located closest to your primary business location for questions or assistance with the online application process.
- ❖ The CUCP certifying agency will determine whether a firm qualifies for DBE certification after a thorough review of the firm's application, documentation and information obtained from an on-site visit.
- ❖ A DBE certification issued by one CUCP member will be accepted by all other CUCP member agencies. ***DBE certifying agencies in the Bay Area are BART, Caltrans, SFMTA, SamTrans, and VTA. A business owned and operated by socially and economically disadvantaged individual(s) does not have to be a certified DBE to bid on or be awarded contracts.***
- ❖ Contact the staff of any BOC member agency listed below via phone or email for information on their respective agency and/or to receive assistance with procurements.

People you should know at each agency

Alameda Contra Costa Transit District (AC Transit) www.actransit.org
Contracts Compliance Administrator: Phillip Halley; phalley@actransit.org; 510-891-7164; **Management Compliance Analyst**
Contracts Compliance: Brooklyn Moore-Green; bpmgreen@actransit.org;
510-891-7231

Alameda County Transportation Commission (Alameda CTC)
www.alamedactc.org
Associate Administrative Analyst: Patrick Melgar;
pmelgar@alamedactc.org; 510-208-7491

Bay Area Rapid Transit District (BART) www.bart.gov
Principal Administrative Analyst: Alma Basurto; abasurto@bart.gov;
510-464-6388

California Department of Transportation (CALTRANS) www.dot.ca.gov
Branch Chief Small Business and Property Control: Ayanna Nobles,
Ayanna.nobles@dot.ca.gov; 510-908-8681

California High Speed Rail Authority (HSR) www.hsr.ca.gov
Small Business Advocate: Catrina Blair; Catrina.Blair@hsr.ca.gov;
916-669-6560

Central Contra Costa Transit Authority (County Connection)
www.countyconnection.com
Director of Recruitment & Employee Development: Kristina Martinez;
kmartinez@countyconnection.com; 925-680-2031
Procurement: Kevin Finn; finn@countyconnection.com;
925-680-2087; Scott Pevahouse; pevahouse@countyconnection.com;
925-680-2092

City of Rio Vista www.riovistacity.com/transit
Community Development Director:

City of Santa Rosa www.srcity.org/reimagining
Transit Planner: Yuri Koslen; ykoslen@srcity.org; 707-543-3335

Golden Gate Bridge, Highway & Transportation District (GGBHTD)
www.goldengate.org
DBE Program Administrator: Artemisé Davenport;
adavenport@goldengate.org; 415-257-4581; **Procurement: Bridge/Bus:**
Nicole Gilardi; 415-923-2317 **Ferry:** Lindy Teng; 415-923-2255

Livermore Amador Valley Transit Authority (LAVTA)
www.wheelsbus.com
Director of Finance: Tamara Edwards; tedwards@lavta.org;
925-455-7566

Marin Transit www.marintransit.org
Director of Policy & Legislative Programs: Keith Green;
kgreen@marintransit.org; 415-226-0870

Metropolitan Transportation Commission (MTC) www.mtc.ca.gov
Contract Compliance Manager: Michael Brinton;
mbrinton@bayareametro.gov
510-778-6727; **Purchasing:** Luz Campos; lcampos@bayareametro.gov;
510-778-5390

Napa Valley Transportation Authority (NVTA) www.nvta.ca.gov
Manager of Finance: Antonio Onorato; anonorato@nvta.ca.gov
707-259-8779

**San Francisco Bay Ferry, a service of the Water Emergency
Transportation Authority (WETA)** www.watertransit.org
Program Manager/Analyst: Lauren Duran Gularte;
gularte@watertransit.org; 415-364-3188
Planning Manager: Terminals: Kevin Connolly, 415-291-3377

San Francisco County Transportation Authority (SFCTA) www.sfcta.org
Principle Management Analyst: Lily Yu; lily.yu@sfcta.org; 415-522-4811

San Francisco Municipal Transportation Agency (SFMTA)
www.sfmta.gov
**Contract Compliance Office Employment Unit Manager
Finance and Information Technology Division:** Todd Senigar;
todd.senigar@sfmta.com; 415-646-2014

**San Mateo County Transit District (SamTrans) and
Peninsula Joint Powers Board (Caltrain)** www.smctd.com/bidscontracts
DBE Administrator: Kamal Hubbard, Hubbardk@samtrans.com;
650-508- 7939

Santa Clara Valley Transportation Authority (VTA) www.vta.org
Business Diversity Programs Management Analyst: Jennifer Mena;
Jennifer.mena@vta.org; 408-321-5876

Santa Cruz Metropolitan Transit District (Santa Cruz Metro)
www.scmtd.com
Purchasing Manager: Joan Jeffries; jjeffries@scmtd.com;
831-420-2572

Solano County Transit (SolTrans) www.soltransride.com
DBE Liaison Officer: Reilly Kent; reilly@soltransride.com;
707-736-6986

Sonoma-Marin Area Rail Transit (SMART) www.sonomamarintrain.org
Chief Financial Officer: Heather McKillop;
hmckillop@sonomamarintrain.org; 707-794-3320

Transbay Joint Powers Authority (TJPA) www.tjpa.org
Chief Financial Officer: Franklin Wong; fwong@tjpa.org;
415-597- 4617

Tri Delta Transit (ECCTA) www.trideltatransit.com **DBE Liaison Officer:**
Tania Babcock; tbabcock@eccta.org; 925-754-6622 ext. 223

Western Contra Costa Transit Authority (WestCAT) www.westcat.org
Grants & Compliance Manager: Mike Furnary; mike@westcat.org;
510-724-3331

How Can We Be of Service to You?

- Contact me regarding bidding opportunities. (Note: most outreach notifications are via email.)
- Share my company information with procurement officers.
- Organize a DBE certification workshop in my area.
- Other _____

Name/Title _____

Company Name _____

Address _____

City/State/Zip _____

E-Mail Address _____

Telephone _____

I am a certified DBE Yes · No ·

My company is a · Supplier; · Construction Trade; · Consultant; · Manufacturer; · Other, specifically

The focus of my company is (for example, paving contractor, office supply retailer, construction management, etc.)

NAICS codes/categories for which my company qualifies (if known) _____

Submit this form via fax 415-257-4502, or email to adavenport@goldengate.org. Information submitted will be disseminated to the DBE Liaison Officer at each of the Business Outreach Committee agencies.



2022 Meet the Buyers Procurement Forum AGENDA

Welcome and Introductions: 5 minutes

The BOC will give a warm welcome. BOC member representatives will introduce themselves and agency. Instructions will be given for technical assistance with breakout rooms.

Breakout Rooms: 60 minutes

Ensure you are using the latest version of Zoom (Version 5.9.1) by visiting <https://zoom.us/download>. Breakout Rooms are assigned to BOC member public agencies. PowerPoint presentations will be given providing the following content:

- Introductions – BOC representative and procurement/contracting staff
- How to do business with the agency
- Strategies for success
- List of upcoming contracting opportunities and/or areas where Disadvantaged Business Enterprises (DBEs) and Small Business Enterprises (SBEs) are needed
- Any other relevant information beneficial to DBEs/SBEs

A copy of all presentations will be available. Sessions will **NOT** be recorded.

Breakout Room Assignments

Breakout Rooms will be assigned by acronym, if applicable.

Breakout Rooms	Agency Representatives
<u>Breakout Room:</u> Alameda-Contra Costa Transit District (AC Transit)	<ul style="list-style-type: none"> • Brooklyn Moore-Green, Contract Compliance Programs Specialist • Michael Silk, Assistant Director, Procurement & Materials

<p><u>Breakout Room:</u> Alameda County Transportation Commission (ACTC)</p>	<ul style="list-style-type: none"> • Sarah Mee, Project Manager • Nicole Chang, DBE/LBCE Analyst (Consultant)
<p><u>Breakout Room:</u> California High Speed Rail (HSR)</p>	<ul style="list-style-type: none"> • Damon Dorn, Small Business Manager
<p><u>Breakout Room:</u> City of Santa Rosa</p>	<ul style="list-style-type: none"> • Matthew Wilcox, Transit Planner
<p><u>Breakout Room:</u> Golden Gate Bridge, Highway & Transportation District (GGBHTD)</p>	<ul style="list-style-type: none"> • Kimberly Barnard, Senior Buyer • Marcellus Jasper, Senior Buyer • Artemisé Davenport, DBE Program Administrator
<p><u>Breakout Room:</u> Metropolitan Transportation Commission (MTC)</p>	<ul style="list-style-type: none"> • Luz Campos, Compliance & Outreach Specialist • Michael Brinton, Assistant Director, Contract Compliance Manager • Ryan DeCoud, Principal, Contract Manager • Andrew Nguyen, Contract Administrator • Donna Bregman-Fletcher, Contract Specialist • Mey Phu, Contract Specialist • Noah Cohen, Contract Specialist
<p><u>Breakout Room:</u> San Francisco Bay Area Rapid Transit District (BART)</p>	<ul style="list-style-type: none"> • Sunni Gunawardena, Senior Manager of Contract Administration • Mark Hightower, Buyer
<p><u>Breakout Room:</u> San Francisco Bay Emergency Water and Transportation Authority (WETA) and Blue and Gold Fleet (B&G Fleet)</p>	<ul style="list-style-type: none"> • Terence Candell, Government & Regulatory Affairs Specialist (WETA) • Frank Hernandez (B&G Fleet)
<p><u>Breakout Room:</u> San Francisco County Transportation Authority (SFCTA)</p>	<ul style="list-style-type: none"> • Ron Leong, Management Analyst • Lily Yu, Principal Management Analyst
<p><u>Breakout Room:</u> San Mateo County Transit District (SamTrans/Caltrain)</p>	<ul style="list-style-type: none"> • Kamal Hubbard, DBE Administrator • Linda Tamtum, Procurement Administrator • Shruti Ladani, Contract Administrator
<p><u>Breakout Room:</u> Santa Cruz Metropolitan Transportation District (SCMTD)</p>	<ul style="list-style-type: none"> • Joan Jeffries, Purchasing Agent • Tanya Gilliam, Purchasing Assistant • Rick Jimenez, Buyer
<p><u>Breakout Room:</u> Santa Clara Valley Transportation Agency (VTA)</p>	<ul style="list-style-type: none"> • Jennifer Mena, Business Diversity Programs Management Analyst • Aaron Whelan, Buyer II
<p><u>Breakout Room:</u> Sonoma Marin Area Rail Transit (SMART)</p>	<ul style="list-style-type: none"> • Ken Hendricks, Procurement Manager
<p><u>Breakout Room:</u> West Contra Costa County Authority (WestCAT)</p>	<ul style="list-style-type: none"> • Mike Furnary, Grants Manager

Public Agency Networking: 20 minutes

Participants may move around to join other breakout rooms to networking with public agencies, and other small businesses. To upload your Capabilities Statement click [here](#). Your firm's information will be shared with BOC member agencies and procurement/contracting staff.

Breakout Room Closing: 5 minutes

This event is scheduled to end at 12:30 p.m., (PST). Participants may rejoin the main room for a final close.

Contact Information

Luz Campos, MTC, lcampos@bayareametro.gov or 415-778-5390 (Technical Assistance)
Artemisé Davenport, GGBHTD, adavenport@goldengate.org or 415-257-4581



MEET THE BUYERS PROCUREMENT FORUM

Thursday, January 27, 2022 | 11:00 a.m. – 12:30 p.m. (PST)



AGENDA

Breakout Rooms: 60 minutes

Networking: 20 minutes

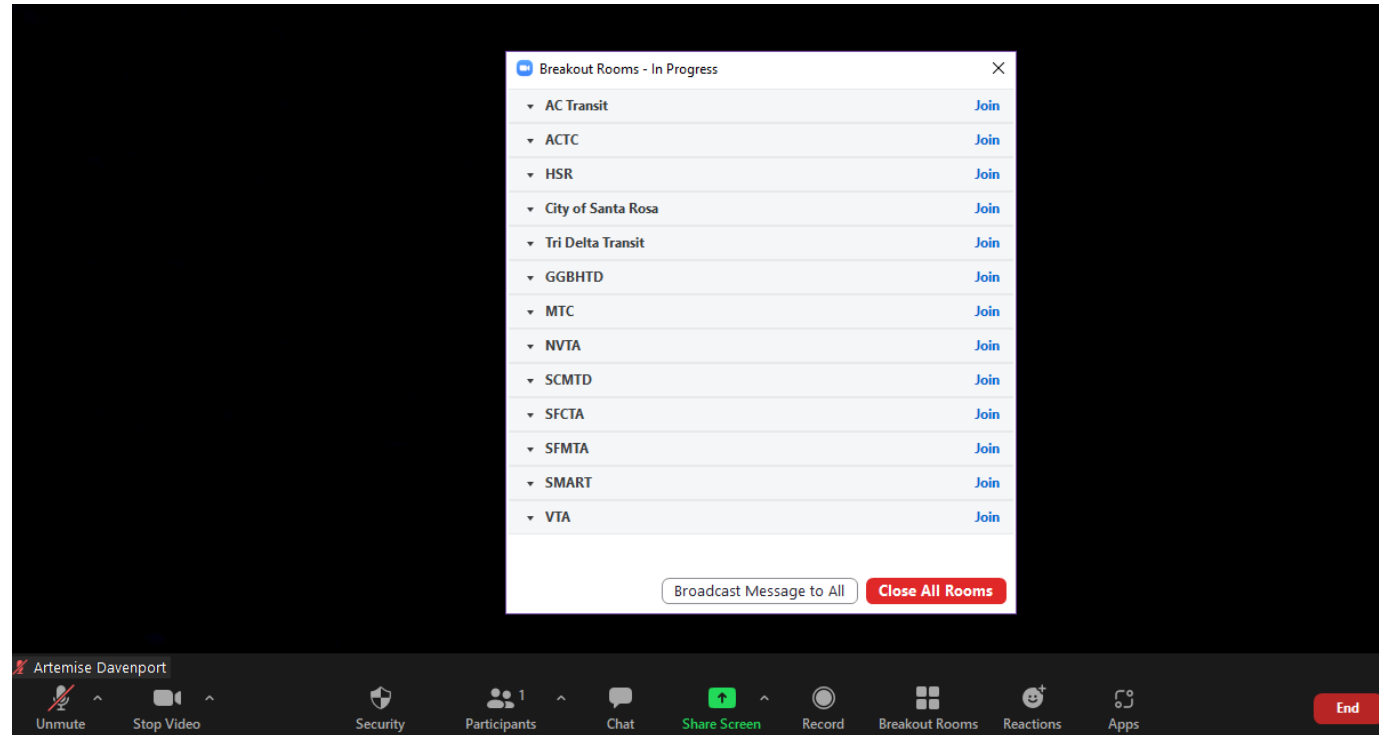
Breakout Rooms	Agency Representatives
Breakout Room: Alameda-Contra Costa Transit District (AC Transit)	<ul style="list-style-type: none"> Brooklyn Moore-Green, Associate Management Analyst (Contracts Compliance) Michael Silk, Assistant Director, Procurement & Materials
Breakout Room: Alameda County Transportation Commission (ACTC)	<ul style="list-style-type: none"> Sarah Mee, Project Manager Nicole Chang, title
Breakout Room: California High Speed Rail (HSR)	<ul style="list-style-type: none"> Damon Dorn, Small Business Manager
Breakout Room: City of Santa Rosa	<ul style="list-style-type: none"> Matthew Wilcox, Transit Planner
Breakout Room: Golden Gate Bridge, Highway & Transportation District (GGBHTD)	<ul style="list-style-type: none"> Kimberly Barnard, Senior Buyer Marcellus Jasper, Senior Buyer Artemisé Davenport, DBE Program Administrator
Breakout Room: Metropolitan Transportation Commission (MTC)	<ul style="list-style-type: none"> Luz Campos, Compliance & Outreach Specialist Michael Brinton, Assistant Director, Contract Compliance Manager Ryan DeCoud, Principal, Contract Manager Andrew Nguyen, Contract Administrator Donna Bregman-Fletcher, Contract Specialist Mey Phu, Contract Specialist Noah Cohen, Contract Specialist

Breakout Rooms	Agency Representatives
Breakout Room: San Francisco Bay Area Rapid Transit District (BART)	<ul style="list-style-type: none"> Sunni Gunawardena, Senior Manager of Contract Administration Mark Hightower, Buyer
Breakout Room: San Francisco Bay Emergency Water and Transportation Authority (WETA) and Blue and Gold Fleet (B&G Fleet)	<ul style="list-style-type: none"> Terence Candell, Government & Regulatory Affairs Specialist (WETA) Frank Hernandez (B&G Fleet)
Breakout Room: San Francisco County Transportation Authority (SFCTA)	<ul style="list-style-type: none"> Ron Leong, Management Analyst Lily Yu, Principal Management Analyst
Breakout Room: San Mateo County Transit District (SamTrans/Caltrain)	<ul style="list-style-type: none"> Kamal Hubbard, DBE Administrator Linda Tamtum, Procurement Administrator Shruti Ladani, Contract Administrator
Breakout Room: Santa Cruz Metropolitan Transportation District (SCMTD)	<ul style="list-style-type: none"> Joan Jeffries, Purchasing Agent Tanya Gilliam, Purchasing Assistant Rick Jimenez, Buyer
Breakout Room: Santa Clara Valley Transportation Agency (VTA)	<ul style="list-style-type: none"> Jennifer Mena, Business Diversity Programs Management Analyst Aaron Whelan, Buyer II
Breakout Room: Sonoma-Marín Area Rail Transit (SMART)	<ul style="list-style-type: none"> Ken Hendricks, Procurement Manager
Breakout Room: West Contra Costa County Authority (WestCAT)	<ul style="list-style-type: none"> Mike Furnary, Grants Manager

BREAKOUT ROOM ACCESS

The updated Zoom (version 5.9.1 or higher) must be installed to self-select a breakout room.

1. Click Breakout Rooms in your meeting controls. This will display a list of breakout rooms.
2. Breakout room have been assigned by agency acronym . Click “Join” to join the session of your choice.



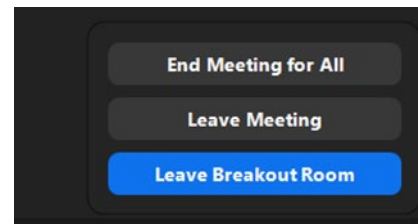
↑ Breakout Rooms

JOIN ANOTHER BREAKOUT ROOM

- Click “Leave Breakout Room” to join a different breakout room



- Click “Leave Breakout Room” to return to the Main Room or “Leave Meeting” to exit the event.



BREAK OUT ROOM RESOURCES

Participating in Breakout Rooms

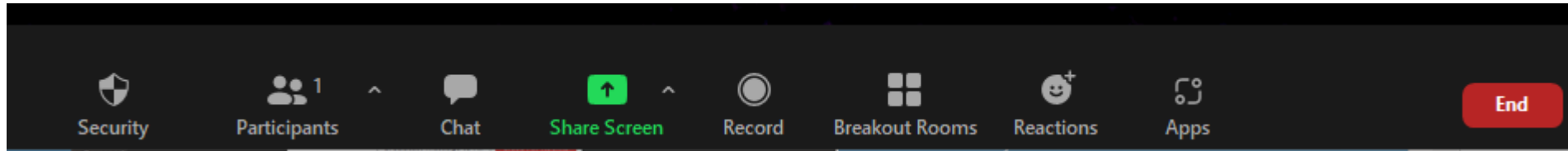
Click the link to learn more about Breakout Rooms and how to participate.

<https://support.zoom.us/hc/en-us/articles/115005769646-Participating-in-breakout-rooms>

FEATURES

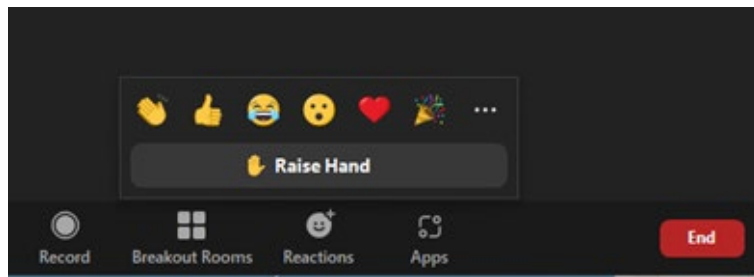
Please keep your device on mute!

Chat Box: Q & A and Resources



Chat Box

Reaction: Raise hand to request to be unmuted



Reaction

Thank You!

https://www.goldengate.org/assets/1/6/boc_doing_business_brochure_march_2021.pdf



Participating Firms:



MEET THE PRIMES

PROFESSIONAL SERVICES

Thursday, October 21, 2021

1:00 p.m. – 2:30 p.m.

The Business Outreach Committee (BOC) will host a Meet the Primes Networking event in a virtual format to introduce small and disadvantaged businesses to Professional Service primes and representatives of the region's public transit and transportation agency members.

Discussion Topic: Barriers to new DBE/SBE entry

Disadvantaged and Small Business Enterprises encouraged to attend!

[Register Here](#)

The BOC serves the disadvantaged and small business communities. It is the policy of the member agencies participating in the Business Outreach Committee that small businesses owned and controlled by socially and economically disadvantaged individuals are provided equal opportunity to participate in the construction, professional service and procurement activities of their agencies.

Meet the Primes - Professional Services								
First Name	Last Name	Firm	Address	City	State	Zip	Phone No.	Email Address
Nader	Eshghipour	AECOM	300 California Street, Suite 600	San Francisco	CA	94104	415-796-8100	nader.eshghipour@aecom.com
Patrick	Lowry	Alta Vista Solutions, Inc.	6475 Christie Avenue #425	Emeryville	CA	94608	510-594-0510	plowry@altavistasolutions.com
Jordana	Jackson-Smith	Alta Vista Solutions, Inc.	3260 Blume Drive, Suite 500	Richmond	CA	94806	510-594-0510	jjackson@altavistasolutions.com
Rob	Delnagro	Aptim	180 Promenade Circle, Suite 320	Sacramento	CA	95834	510 872 6577	rob.delnagro@aptim.com
Christi	Fu	Arcadis	445 S. Figueroa St, Suite 3650	Los Angeles	CA	90071	213-797-5275	Christi.Fu@arcadis.com
Arvin	Chaudhary	Chaudhary & Associates	851 Napa Valley Corporate Way, Suite G	Napa	CA	94558	707-255-3077	arvin@chaudhary.com
Steve	Mendenhall	Chaudhary & Associates	851 Napa Valley Corporate Way, Suite G	Napa	CA	94558	707-255-3077	Stevem@chaudhary.com
Ryan	Brady	Dudek	725 Front Street, Suite 400	Santa Cruz	CA	95060	831-600-1414	rbrady@dudek.com
Raewyn	Butcher	Ghirardelli Associates, Inc.	1970 Broadway Suite 900	Oakland	CA	94612	510-708-7442	raewyn@ghirardelliassoc.com
Darcy	Taylor	Ghirardelli Associates, Inc.	2990 Lava Ridge Ct. Ste 120	Roseville	CA	95661	209-914-7320	dtaylor@ghirardelliassoc.com
Jason	Tom	HDR, Inc.	100 Pringle Avenue, Suite 400	Walnut Creek	CA	94596	925-974-2525	jason.tom@hdrinc.com
Mydria	Clark	HNTB	1111 Broadway, 9th Floor	Oakland	CA	94596	510-612-7264	myclark@hntb.com
Allen	Rejiae	HNTB	1111 Broadway, 9th Floor	Oakland	CA	94607	510-208-4599	arjiae@hntb.com
Karen	Wang	HNTB	1111 Broadway, 9th Floor	Oakland	CA	94607	510-208-4599	kwang@hntb.com
Lynne	Hosely	Jacobs	155 Grand Avenue, Suite 800	Oakland	CA	94612	510-251-2426	lynne.hosley@jacobs.com
Erika	Sawyer	Jacobs	155 Grand Avenue, Suite 800	Oakland	CA	94612	510-251-2426	erika.sawyer@jacobs.com
Michael	Chan	MNS Engineers	1814 Franklin Street, Suite 600	Oakland	CA	94612	510-272-2970	mike_chan@scengineers.com
James	Scott	MNS Engineers	111 Broadway, Suite 300	Oakland	CA	94512	510-272-2970	jim_scott@scengineers.com
Raj	Murthy	Mott McDonald	12647 Alcosta Blvd, Suite 275	San Ramon	CA	94583	925 469 8010	raj.murthy@hatchmott.com
Terry	Wang	Ninyo & Moore	1956 Webster Street, Ste 400	Oakland	CA	94512	510-633-5640	twang@ninyoandmoore.com
Samantha	Schell	Pacific Legacy	900 Modoc Street	Berkeley	CA	94707	510-524-3991 ext. 105	schell@pacificlegacy.com
Rodney	Pimentel	Parsons	44 Montgomery St, Suite 880	San Francisco	CA	94104	510.693.2094	Rodney.Pimentel@parsons.com
Scott	Bryant	Psomas Engineering	1075 Creekside Ridge Drive, Suite 200	Sacramento	CA	95678	916-201-1296	sbryant@psomas.com
Michelle	Tovar	Stantec	100 California Street, Suite 1000	San Francisco	CA	94111		mtovar@stantec.com
Gretchen	Cover	STV Corporation	114 Pacifica, Suite 400	Irvine	CA	92618	949.557.8683	gretchen.cover@stvinc.com
Dawn	Antonucci	Towill	2300 Clayton Road, Suite 1200	Concord	CA	94520	925-525-5159	dawn.antonucci@towill.com
Brian	Young	Towill	2300 Clayton Road, Suite 1200	Concord	CA	94520-1	925-682-6976	Brian.Young@towill.com
Rany	Chek	TRC	1850 Gateway Blvd., Suite 1000	Concord	CA	94520	925.383.9105	rchek@trccompanies.com
Tuan	Nguyen	URS Corporation	100 California Street	San Francisco	CA	94111	408-210-6739	tuan_nguyen@urscorp.com
Bart	Littel, PE	WSP	3260 Lone Tree Way, #104	Antioch	CA	94509	925-765-3225	bart.littel@wsp.com
Arlene	Macahilig	WSP	3260 Lone Tree Way, #104	Antioch	CA	94509	925-813-0454	arlene.macahilig@wsp.com
Michael J.	Scott	WSP	3260 Lone Tree Way, #104	Antioch	CA	94509	925 382 3234	Michael.j.scott@wsp.com

RESCHEDULED FREE DBE CERTIFICATION WEBINAR



Presented by Certifying Agency Members of the California Unified Certification Program

TUESDAY, AUGUST 11, 2020 | 11:00AM - 1:00PM

REGISTRATION: [Click here](#)

PRESENTATION:

- Overview of the U.S. Department of Transportation DBE Program, 49 Code of Federal Regulations Part 26, Subparts D and E, Certification Standards and Procedures
- Instructions for completing the DBE Certification Application
- Documents required for submittal
- Certification and on-site review process during COVID-19

BENEFITS OF DBE CERTIFICATION:

- Increased opportunities to participate in federally-funded/assisted projects.
- Accessible to primes needing to meet DBE goals established on projects
- Mentor protégé opportunities
- Federal certification highly recognized nationwide
- Free DBE Supportive Services



Participating DBE Certification Staff from the following agencies:



FOR MORE INFORMATION:

contact Artemise Davenport at
adavenport@goldengate.org or 415-257-4581



Event Name	Event Start Date	Event Start Time	Event End Time	User Type	FirstName	LastName	Email	Join Time	Leave Time	Attendance	Duration	Registration	Client Agent
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Panelist	Kamal	Hubbard	hubbardk@samtrans.com	10:40 am	10:42 am	2.0 mins			Android,Standalone App
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Panelist	Kamal	Hubbard	hubbardk@samtrans.com	10:40 am	12:38 pm	117.0 mins			WINDOWS,IE
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Panelist	Kamal	Hubbard	hubbardk@samtrans.com	10:48 am	10:49 am	1.0 min			Android,Standalone App
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Panelist	Kamal	Hubbard	hubbardk@samtrans.com	10:52 am	11:06 am	14.0 mins			Android,Standalone App
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Panelist	CURTIS	WILLIAMS	curtis.williams@dot.ca.gov	10:27 am	12:38 pm	130.0 mins		August 11,	WINDOWS,IE
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Panelist	CURTIS	WILLIAMS	curtis.williams@dot.ca.gov	10:28 am	10:29 am	1.0 min		August 11,	WINDOWS,IE
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Panelist	Kristina	Kunkel	kristina.kunkel@humboldt.edu	10:35 am	12:38 pm	122.0 mins			WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Panelist	Olga	Medina	olga.medina@vta.org	10:33 am	10:34 am	1.0 min		August 11,	IPHONE,Standalone App
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Panelist	Olga	Medina	olga.medina@vta.org	10:36 am	12:38 pm	121.0 mins		August 11,	IPHONE,Standalone App
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Panelist	Olga	Medona	olga.medina@vta.org	10:41 am	10:43 am	1.0 min		August 11,	IPHONE,Standalone App
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Panelist	Sheila	Evans-Peguese	sheila.evans-peguese@sfmta.com	10:43 am	12:38 pm	114.0 mins			WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	edwin	bragado	edwin.bragado@dot.ca.gov	11:52 am	12:38 pm	45.0 mins		August 10,	WINDOWS,IE
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Brooklyn	Moore - Green	bpmgreen@actransit.org	11:24 am	12:38 pm	73.0 mins		August 11,	WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	J	Wallace	jsambou@bart.gov	11:16 am	11:18 am	1.0 min		August 11,	WINDOWS,IE
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	J	Wallace	jsambou@bart.gov	11:22 am	12:09 pm	46.0 mins		August 11,	WINDOWS,IE
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Sean	Wahidi	swahidi@innoactivegroup.com	10:59 am	11:51 am	51.0 mins		July 15, 20,	MAC,Chrome
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Julian	Chacon	jchacon@bart.gov	11:02 am	12:36 pm	94.0 mins		July 27, 20,	WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	M.C.	Yu	amc@amccon.com	11:04 am	12:38 pm	93.0 mins		August 11,	WINDOWS,IE
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	len	Fadda	len@structuregroups.com	11:00 am	12:38 pm	97.0 mins		July 19, 20,	WINDOWS,IE
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	behzad	faridnia	behzad@octechinnovations.com	11:03 am	12:38 pm	95.0 mins		August 11,	WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Lily	Yu	lily.yu@sfcta.org	11:00 am	12:25 pm	84.0 mins		August 4, 2	WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Gavin	Griffin	gavingriffin@gmail.com	11:10 am	12:38 pm	87.0 mins		August 11,	WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Renee	Kulick	rkulick@nvta.ca.gov	11:11 am	12:38 pm	86.0 mins		August 10,	WINDOWS,IE
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Lorena	Ramos	lorena.ramos@dot.ca.gov	11:09 am	12:00 pm	51.0 mins		August 6, 2	WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Luz	Campos	lcampos@bayareametro.gov	11:02 am	12:38 pm	95.0 mins		August 10,	WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Janet	Miller Evans	janet@entevos.com	11:30 am	11:39 am	9.0 mins		July 15, 20,	WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Judy	Singharath	jsingharath85@gmail.com	10:56 am	11:42 am	45.0 mins		August 11,	WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Erika	Uribe	erika@incommon.in	11:05 am	12:23 pm	77.0 mins		July 16, 20,	WINDOWS,IE
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Fernando	Flores	fflores@bart.gov	10:59 am	12:38 pm	98.0 mins		July 27, 20,	WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Jesus	Romero	jromero@romeroswelding.com	10:51 am	12:38 pm	106.0 mins		August 6, 2	MAC,IE
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Hoa	Sin	hsin@bart.gov	11:03 am	12:38 pm	94.0 mins		August 10,	WINDOWS,IE
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Amanda	Himes	amanda.himes@dot.ca.gov	11:01 am	12:34 pm	92.0 mins		August 10,	WINDOWS,IE
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Ayanna	Nobles	ayanna.nobles@dot.ca.gov	10:59 am	12:38 pm	98.0 mins		August 11,	WINDOWS,IE
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Aisha	Copeland	aisha.copeland@dot.ca.gov	11:55 am	12:38 pm	42.0 mins		August 10,	WINDOWS,IE
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Tim	Lohrentz	tlohren@bart.gov	10:55 am	11:02 am	7.0 mins		August 11,	WINDOWS,IE
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Tim	Lohrentz	tlohren@bart.gov	11:06 am	11:19 am	13.0 mins		August 11,	WINDOWS,IE
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Tim	Lohrentz	tlohren@bart.gov	11:20 am	11:48 am	27.0 mins		August 11,	WINDOWS,IE
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Tim	Lohrentz	tlohren@bart.gov	12:03 pm	12:38 pm	35.0 mins		August 11,	WINDOWS,IE
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Maria	Prieto	sales@onesourcestore.com	10:51 am	12:38 pm	106.0 mins		July 16, 20,	WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	phil	williams	phil.williams@groupsync365.com	11:05 am	11:12 am	7.0 mins		August 6, 2	IPHONE,Standalone App
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	phil	williams	phil.williams@groupsync365.com	11:11 am	12:38 pm	86.0 mins		August 6, 2	WINDOWS,IE
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	sam	b	ssrb963@yahoo.com	11:07 am	12:36 pm	88.0 mins		July 30, 20,	WEB BASED THIN CLIENT,Chrome
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Jennifer	Mena	jennifer.mena@vta.org	11:04 am	11:07 am	3.0 mins		July 16, 20,	WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Jennifer	Mena	jennifer.mena@vta.org	11:07 am	12:38 pm	90.0 mins		July 16, 20,	IPHONE,Standalone App
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	mcyu@amccon.com	Yu	mcyu@amccon.com	10:36 am	10:43 am	6.0 mins		August 11,	WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020	Sai 11:00 am	San Fra 1:00 pm	San Fra Attendee	Carol	Johnston	carollbarnes@hotmail.com	11:07 am	12:38 pm	90.0 mins		August 5, 2	MAC,Firefox

DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Joseph	Towner	jtowner@bart.gov	11:09 am 12:38 pm	: 88.0 mins	July 27, 20:	Android,Standalone App
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Ron	Leong	ronald.leong@sfcta.org	11:00 am 11:11 am	: 11.0 mins	August 11,	WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Ron	Leong	ronald.leong@sfcta.org	11:11 am 11:12 am	: 1.0 min	August 11,	WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Ron	Leong	ronald.leong@sfcta.org	11:12 am 12:09 pm	: 56.0 mins	August 11,	WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Tema	Davenport	temadavenport@gmail.com	10:41 am 10:42 am	: 1.0 min	August 11,	Android,Standalone App
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Tema	Davenport	temadavenport@gmail.com	11:12 am 12:38 pm	: 85.0 mins	August 11,	Android,Standalone App
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Richard	Bonilla	rick@yolowindshield.com	10:54 am 10:58 am	: 4.0 mins	August 6, 2	WINDOWS,Firefox
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Richard	Bonilla	rick@yolowindshield.com	10:58 am 11:08 am	: 10.0 mins	August 6, 2	WINDOWS,Firefox
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Richard	Bonilla	rick@yolowindshield.com	11:09 am 12:38 pm	: 88.0 mins	August 6, 2	WINDOWS,Firefox
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Rick	Jimenez	rjimenez@scmtd.com	11:01 am 12:36 pm	: 95.0 mins	August 11,	WINDOWS,IE
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Mar	Y Sol Alvarado	mar@alroinc.com	10:57 am 12:38 pm	: 101.0 mins	July 16, 20:	WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Jada	Pugh	jada.pugh@dot.ca.gov	11:17 am 12:38 pm	: 81.0 mins	August 6, 2	MAC,Chrome
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Joan	Jeffries	jjeffries@scmtd.com	10:59 am 12:38 pm	: 98.0 mins	August 10,	WINDOWS,IE
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	thomas	le	thomas.le@vta.org	11:06 am 12:35 pm	: 88.0 mins	August 11,	WEB BASED THIN CLIENT,Chrome
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Lidia	Cabrera Cabrera	chc_group@aol.com	10:55 am 12:38 pm	: 103.0 mins	August 7, 2	WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Magdalen	Baldassano	mbaldassano@mavrikmarine.com	10:55 am 11:02 am	: 6.0 mins	August 6, 2	WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Magdalen	Baldassano	mbaldassano@mavrikmarine.com	10:57 am 10:57 am	: 1.0 min	August 6, 2	WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Magdalen	Baldassano	mbaldassano@mavrikmarine.com	11:04 am 12:17 pm	: 73.0 mins	August 6, 2	WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Jotinesh	Ram	jram@bart.gov	10:59 am 12:38 pm	: 98.0 mins	August 10,	WINDOWS,IE
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Chiachi	Chen	cchen@amcon.com	11:00 am 12:31 pm	: 90.0 mins	August 11,	WINDOWS,IE
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Lauren	Gularte	gularte@watertransit.org	11:04 am 12:24 pm	: 79.0 mins	August 10,	WINDOWS,Firefox
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Kristina	Martinez	kmartinez@cccta.org	10:58 am 12:38 pm	: 99.0 mins	August 11,	WINDOWS,IE
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Irene	Avetyan	ireneavet@yahoo.com	10:45 am 12:38 pm	: 112.0 mins	July 27, 20:	WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Lilach	Assayag	lilach@norcalptac.org	11:24 am 11:24 am	: 1.0 min	August 6, 2	WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Seth	Parker	seth@pacificlwh.com	11:00 am 11:22 am	: 21.0 mins	July 23, 20:	WINDOWS,Chrome
DBE Certification FREE Webinar	August 11, 2020 Sai	11:00 am San Fra	1:00 pm San Fra	Attendee	Seth	Parker	seth@pacificlwh.com	11:02 am 11:22 am	: 19.0 mins	July 23, 20:	WINDOWS,Chrome

Title	Company	Phone	Address 1	Address 2	City	State/Province	Postal/Zip Code	Have you started the DBE application process?
		1-1-1-1-						
Office Chief	Caltrans	1-9166396390	1823 14th Street		Sacramento	California	95811	No
Office Chief	Caltrans	1-9166396390	1823 14th Street		Sacramento	California	95811	No
		1-1-1-1-						
		1-1-1-1-						Will start today!
		1-1-1-1-						Will start today!
		1-1-1-1-						Will start today!
	Caltrans	1-1-1-1-						No
	AC Transit	1-1-1-1-						No
		1-1-1-1-						No
CEO		1-1-1-1-	401 Harrison Street	APT 15G	San Francisco	CA	94105	Yes
	BART	1-1-1-1-						No
		1-415-294-2249						No
HR MANAGER	Structure Groups	1-2093521817	2352 Research Dr.		Livermore	ca	94550	Yes
		1-1-1-1-						No
	San Francisco County Transportation Authority	1-1-1-1-	1455 Market Street, 22nd Floor		San Francisco	CALIFORNIA	94103	No
	1981	1-1-1-1-	21 WINFIELD DR		LADERA RANCH	CA	92694	No
	NVTA	1-1-1-1-						No
		1-1-1-1-						No
Compliance and Outreach Specialist	Metropolitan Transportation Commission	1-4157785390	375 Beale Street	Suite 800	San Francisco	CA	94105	No
Founder & CEO	Entevos	1-4157991751	453 Winfield Lane	Suite 11	Danville	CA	94526	Will start today!
	Merriwether & Williams Insurance Services	1-1-1-1-	1970 Broadway	Suite 1225	Oakland	CALIFORNIA	94606	Will start today!
	INCOMMON LLC	1-1-1-1-				CA		No
	SF BART	1-5104647503	300 Lakeside Dr.		Oakland	California	94612	No
President	ROMERO'S WELDING AND MARINE SERVICES, INC.	1-9255500518	306 Jensen Way		Brentwood	CA	94513	No
		1-1-1-1-						No
	Caltrans	1-1-1-1-						No
		1-1-1-1-						No
AGPA	Caltrans	1-1-1-1-			Sacramento	California		No
Principal Admin Analyst	BART	1-415-250-7879	300 Lakeside Drive	16th Floor	Oakland	CA	94607	No
Principal Admin Analyst	BART	1-415-250-7879	300 Lakeside Drive	16th Floor	Oakland	CA	94607	No
Principal Admin Analyst	BART	1-415-250-7879	300 Lakeside Drive	16th Floor	Oakland	CA	94607	No
Principal Admin Analyst	BART	1-415-250-7879	300 Lakeside Drive	16th Floor	Oakland	CA	94607	No
		1-1-1-1-						Yes
President/CEO	GroupSync Solutions	1-209-814-4700	2455 Naglee Rd #260		Tracy	CA	95304	No
President/CEO	GroupSync Solutions	1-209-814-4700	2455 Naglee Rd #260		Tracy	CA	95304	No
		1-1-1-1-						Will start today!
Management Analyst	SCVTA	1-4083215876	3331 N 1st St		San Jose	CA	95134	No
Management Analyst	SCVTA	1-4083215876	3331 N 1st St		San Jose	CA	95134	No
Principal	AMC Consulting Engineers, Inc.	1-4152942249	Pier 26, The Embarcadero		San Francisco	CA	94105	No
CEO	A2B Freight Brokerage LLC	1-3234280225	10222 Camarillo St., #203		Toluca Lake	CA	91602	No

	BART	1-						No
		1-						No
		1-						No
		1-						No
DBE Program Administrator	GGBHTD	1-	1011 Andersen Drive		San Rafael	Ca	94901	No
DBE Program Administrator	GGBHTD	1-	1011 Andersen Drive		San Rafael	Ca	94901	No
Owner	Yolo Windshield Service	1-(916) 678-6936	3901 Lake Road Spc 99		West Sacramento	CA	95691	No
Owner	Yolo Windshield Service	1-(916) 678-6936	3901 Lake Road Spc 99		West Sacramento	CA	95691	No
Owner	Yolo Windshield Service	1-(916) 678-6936	3901 Lake Road Spc 99		West Sacramento	CA	95691	No
Buyer	Santa Cruz Metropolitan Transit District	1-8314202571	110 Vernon St		Santa Cruz	CA	95060	No
President	Alro Custom Drapery Installations, Inc	1-6503195211	485 N. Whisman Road, Suite 400		Mountain View	CA	94043	No
Small Business Liaison	California Department of Transportation	1-5102865877	111 Grand Avenue		Oakland	CA	94612	No
Purchasing Agent	Santa Cruz METRO	1-8314202572	110 Vernon St.		Santa Cruz	CA	95060	No
		1-						No
President	California Highway Construction Group, Inc.	1-9257667014	1647 Willow Pass Rd., #150		Concord	CA	94520	Will start today!
	Mavrik Marine Inc	1-3607078528	780 E Pearle Jensen Way		LaConnor	Washington	98257	No
	Mavrik Marine Inc	1-3607078528	780 E Pearle Jensen Way		LaConnor	Washington	98257	No
	Mavrik Marine Inc	1-3607078528	780 E Pearle Jensen Way		LaConnor	Washington	98257	No
Sr Admin Analyst	BART	1-5104159585	300 Lakeside Dr		Oakland	CA	94612	No
	AMC	1-						No
Program Manager/Analyst	San Francisco Bay Ferry/WETA	1-510-910-6833	Pier 9, Suite 111, The Embarcadero	Berkeley	CA		94702	No
		1-						No
Owner	Irene Avetyan Consulting	1-5103880701	759 17th Avenue	Apt 4	San Francisco	CA	94121	No Will start today!
	Norcal PTAC Marketing	1-7072677561	1 Harpst Street	House 71	Arcata	California	95521	No
Pres	Pacific Land Water and Home	1-8319176816	26352 Carmel Rancho Lane Ste. 203		Carmel	CA	93923	No
Pres	Pacific Land Water and Home	1-8319176816	26352 Carmel Rancho Lane Ste. 203		Carmel	CA	93923	No

Presenters were knowledgeable in the subject and shared valuable relevant information. Video and audio was clear and easy to follow. Will you attend another BOC virtual event in the future?

Strongly Agree
Strongly Agree

Strongly Agree
Strongly Agree

Yes
Yes

Strongly Agree
Strongly Agree

Strongly Agree
Strongly Agree

Yes
Yes

Strongly Agree

Strongly Agree

Maybe

Strongly Agree

Strongly Agree

Yes

Strongly Agree

Agree

Yes

Strongly Agree

Strongly Agree

Yes

Strongly Agree
Strongly Agree
Strongly Agree
Strongly Agree
Strongly Agree
Strongly Agree
Strongly Agree

Strongly Agree
Strongly Agree
Strongly Agree
Strongly Agree

Agree
Strongly Agree

Yes
Yes
Yes
Yes
Yes
Yes
Yes

Strongly Agree

Strongly Agree

Yes

Strongly Agree

Strongly Agree

Yes

Strongly Agree

Strongly Agree

Yes

What did you like most about this webinar?

Information was easy to process and follow along

Everyone was well spoken and easy to follow along with.

Content

I enjoyed all the information and commentary to really help me better understand the application process.

The slide presentations complimented the speakers narrative.
The slide presentations complimented the speakers narrative.
The slide presentations complimented the speakers narrative.

information shared
VERY informative. Had a lot of detail.

The information was clear and complete

Valuable information.. I learned about PTAC..

The clarity of the presentation, the material covered, the presenters

What areas can the BOC improve on for a better experience?

Add a website with a calendar of events and links to other SBE/DBE certification agencies websites.

If BOC can actually enter all like to slides of the presentations in the chat box and not just attach to the invite, that would be helpful. Only one link worked. I was able to access the information from the application website.

So far, so good.
So far, so good.
So far, so good.

More communication with the agency

Include examples on calculating the gross receipts.
Not sure if size standard included number of employees.. A little more info on this would have been nice since the focus was mainly on gross receipts
Over all was great information and very informative

One on one consulting with the potential applicant would be nice.



THE BUSINESS OUTREACH COMMITTEE (BOC) A CONSORTIUM OF BAY AREA TRANSPORTATION AGENCIES



SBA Loan Programs FREE INFORMATION SESSION

WEDNESDAY, JUNE 16, 2021
2:00PM – 3:00PM

Microsoft Teams Meeting

Join on your computer or mobile app

[Click here to join the meeting](#)

Or call in (audio only)

+1 628-212-0729,,554833806# United States, San Francisco

Phone Conference ID: 554 833 806#

Interested in a small business loan? SBA will explain different SBA loan programs available to small businesses. Learn about loan forgiveness options and get your loan questions answered by SBA experts!

Discussion and Q&A Session:

- General Small Business Loan 7(a)
- 504 Loan
- Payroll Protection Program (PPP) – Loan Forgiveness

Please register at: https://boc_sba_loaninfo.eventbrite.com

It is the policy of the member agencies participating in the Business Outreach Committee that small businesses owned and controlled by socially and economically disadvantaged individuals are provided equal opportunity to participate in the construction, professional service and procurement activities of their agencies.



U.S. Small Business Administration (SBA) Loan Programs Information Session

Wednesday, June 16, 2021, 2PM – 3PM

WELCOME & INTRODUCTIONS

U.S. Small Business Administration (SBA) Loan Programs Information Session

The Business Outreach Committee (BOC), a consortium of Bay Area Transit and Transportation Agencies

PRESENTER

Carlos F. Gutierrez, Deputy District Director, SBA

Carlos.Gutierrez@sba.gov 415-470-0115

BOC HOST

Artemise Davenport, DBE Program Administrator, Golden Gate Bridge, Highway & Transportation District

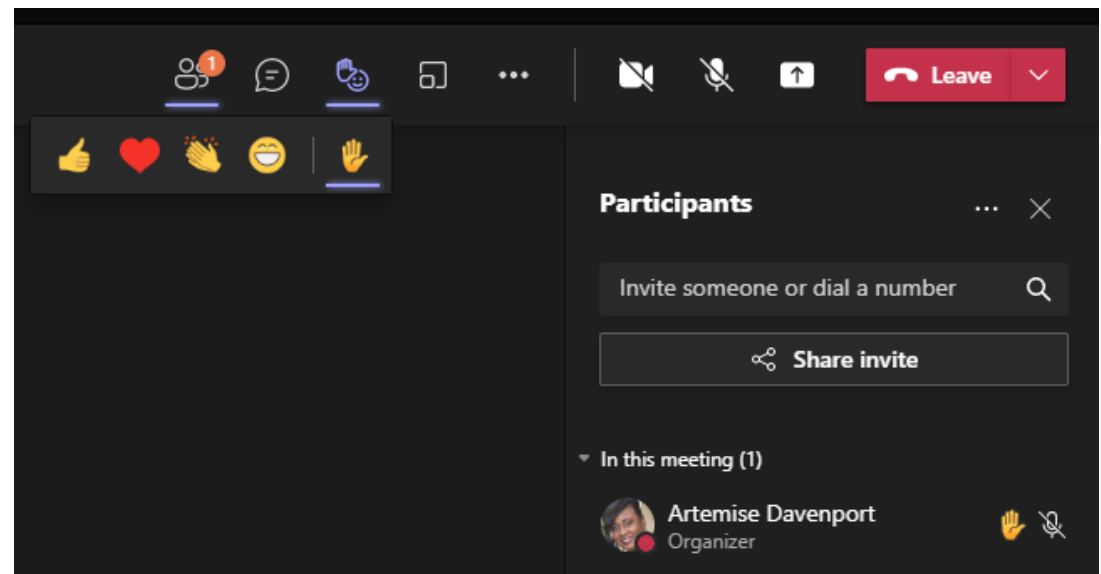
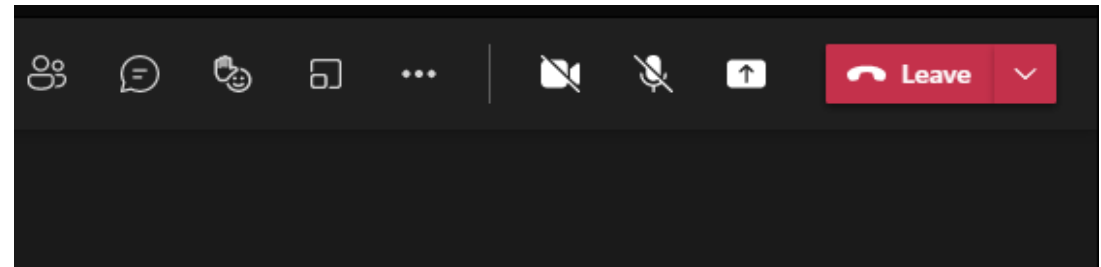
adavenport@goldengate.org 415-257-4581

HOUSEKEEPING TOOLS

Microsoft Teams Features

- Participant List – List of participants
- Chat Box – Resources
- Reactions – Virtual hand raise for questions

No recording or copy of presentation.





THANK YOU!

Remember to complete the Survey

<https://forms.office.com/r/Q7nFJwpOK5>

We appreciate your participation!

SMALL BUSINESS EXCHANGE

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YEARS

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March 11, 2021

Productivity is Not a People Issue in Construction: It's a Process One



Image by David Mark from Pixabay

[Article was originally posted on Autodesk Construction Cloud Blog. <https://construction.autodesk.com>]

By Grace Ellis,

Construction has had a bad rep when it comes to productivity. Studies over the last several years have indicated that the industry suffered from low productivity. A 10-year analysis by McKinsey from 2005 to 2015 found that construction-labor productivity in the United States hasn't kept pace with other industries.

But this is no longer the case. Over the last few years, construction has made measurable improvements in its productivity thanks to the use of better technology and data.

According to the 2019 USG + U.S. Chamber of Commerce Commercial Construction Index (CCI), 78% of contractors believe that advanced technology can increase productivity. New building methods and practices have also proven to give construction professionals a boost. Doge and Analytics' report, Prefabrication and Modular Construction 2020, found that about 90% of firms report that "they achieve improved productivity, improved quality and increased schedule certainty"

when using prefabrication compared to traditional stick-built construction.

We're certainly seeing pockets of hope, though there's still a lot of work to be done. In particular, companies need to refocus their efforts on improving the productivity of their systems, rather than the people who work in their firms.

Individual Vs. Organizational Productivity

As the statistician and management consultant W. Edwards Deming said in his book *Out of the Crisis*, "94% of most problems and possibilities for improvement belong to the system, not the individual."

While it's worthwhile to increase the efficiency of each individual employee, this isn't the most effective way to improve organizational productivity.

Why? Because in an industry like construction, employees rarely (if ever) work in isolation. People in our field are always working with teams, and they rely on systems and processes to get things done.

As such, increasing productivity in construction should be focused on strengthening the founda-

Continued on page 6

Good News for Women in Construction: Employment Rising

[Article was originally posted on <https://eyeonhousing.org>]

By Na Zhao

The number of women employed in the construction industry grew substantially in 2019 rising to around 1.2 million, surpassing the peak of pre-recession employment level. As the construction skilled labor shortage remains a key challenge, adding new workers is an important goal of the industry. Bringing additional women into the construction labor force represents a potential opportunity for the future. Here we explore the state of women in the construction industry us-

ing labor force statistics from the Current Population Survey (CPS).

During the Great Recession, the number of female construction workers declined sharply by almost 30 percent to 807,000 by 2010. From 2010 to 2017, the total slowly expanded to around 970,000 but remained below the peak of pre-recession levels. The number of women working in construction increased to almost 1.2 million in 2019, up by 6% from 2018 after a 13% increase in 2017. This puts the 2019 total above the peak of pre-recession levels of 1.13 million.



Overall, the share of women in construction increased to 10.3% in 2019. According to the Current Population Survey, women in the construction are mostly involved in such occupations as office and administrative support, management, business and financial operations. Sales and office occupations employed the largest number of women within the construction industry. For example, women accounted for 74 percent of workers in sales and office occupations, including 446,000 women in office and administrative support, and 35,000 in sales and related occupations in 2019. More than 418,000 women were engaged in management, professional, and related occupations.

While construction and maintenance occupations account for the largest number of employees in construction, and is where additional workers are needed, women comprised only 3 percent of the such occupations. More improvement is needed here. Other groups such as production, transportation, and material moving occupations, and service occupations employed only around 9,000 female workers.

SOURCE: <https://eyeonhousing.org/2020/09/good-news-for-women-in-construction-employment-rising/>

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Business Toolkit

3 Steps to Add Risk Management Into Your Construction Bid Preparation

[Article was originally posted on www.constructconnect.com]

By Kendall Jones,

Effective risk management is key to every successful construction project. It can be the difference between making a nice profit and breaking even or worse, suffering a loss. So when should you begin your risk assessment? Are you doing it during contract negotiations or are you waiting until after you've received a notice to proceed? The truth is, risk management should begin during the bid preparation.

Putting together a winning bid package requires a lot of time and effort. It starts with reviewing and fully understanding the plans and specifications to accurately estimating costs for labor, materials, and equipment.

Making even the smallest mistake can mean the difference between having a winning bid

proposal and missing out on a coveted project. Incorporating risk analysis into your bidding process can result in more accurate pricing and can win you more work. It can also improve your bid/no-bid decision-making process.

Identify the Risks

The first step is to identify all the potential risks that could arise on the construction project. This should not be a guessing game. Carefully review the bidding documents, plans, and specifications for the project. Once you have a full understanding of the scope of the project you can start identifying the issues that may arise down the line.

Rely on your previous experiences by reviewing similar projects you've completed in the past. Get the key players of your project team together to hash out the probable risk and potential opportunities. If you've never worked with a potential client, do your due diligence and conduct some research on them.

Common risks include incomplete construction documents, site conditions, accelerated timelines, safety concerns, delays, change orders, and unexpected increases in material costs.

Prioritize the Risks

Once you've identified the potential risk, the next step is to prioritize those risks. To do this you need to identify what impact each risk will have and the probability that it will occur. High impact, high probability risks should go to the top of your list with risk with low impact and a low probability of occurrence at the bottom.

Take into account how much time, money, and work each risk will require to effectively manage. This is a good time to review your bid/no-bid decision. If you've identified a large number of high impact, high probability risks it might be time to walk away and move on to your next opportunity.

Manage the Risks

Now that you've identified and prioritized the risks, it's time to determine how you will manage each risk. Decide if you can avoid, eliminate, reduce, transfer, or accept each risk. In regards to bid preparation, risk avoidance means deciding not to submit a bid.

Eliminating, reducing, and accepting risks takes careful planning. Break down each risk into actionable items. Determine what additional resources will be needed and be sure to incorporate those mitigation costs into your bid. Don't overcommit your resources to handling multiple risks. You may have to bring in additional labor or rent additional equipment to manage all your risks effectively.

Don't overlook transferring risks back to the owner or client. Be sure to communicate with the

 Continued on page 4

Public Policy

New Funding Rounds Announced for the California Small Business COVID-19 Relief Grant Program

California's Office of the Small Business Advocate (CalOSBA), part of the Governor's Office of Business and Economic Development (GO-Biz), announced today four new funding rounds for the California Small Business COVID-19 Relief Grant Program following Governor Gavin Newsom signing into law a comprehensive package of immediate actions that speeds much-needed relief to individuals, families, and businesses suffering the most significant economic hardship due to COVID-19.

Guided by a principle of equity, the Program provides a crucial financial lifeline to traditionally underserved small businesses and non-profits. In its first two funding rounds, the Program selected just over 40,000 small businesses and non-profits to receive approximately \$500 mil-

lion in grant funding. More than 350,000 small businesses and non-profits applied in a competitive process, with funding requests totaling more than \$4.5 billion. Additional preliminary data can be found here.

The recently signed package provides \$2.075 billion – a four-fold increase to that initial \$500 million – for grants up to \$25,000 for small businesses impacted by the pandemic. The new package also includes a \$50 million allocation for non-profit cultural institutions. Four competitive funding rounds will be conducted by CalOSBA's selected intermediary, Lendistry. Additional information can be found at CARE-reliefGrant.com and below:

Round 3 (waitlisted applicants from Rounds 1 and 2): Friday, March 5th through Thursday, March 11th, 2021

- Eligible applicants: This is a closed round and only available to eligible applicants who were waitlisted in Rounds 1 and 2 – only existing applicants will be selected. If you were waitlisted, you do not need to reapply. New applications will not be accepted in this round.
- Eligible grant award: \$5,000 to \$25,000
- Details: This is a closed funding round; no new applications will be accepted

Round 4 (non-profit cultural institutions only): Tuesday, March 16th through Tuesday, March 23rd, 2021

- Eligible applicants: Only non-profit cultural institutions with any revenue size that meet eligibility criteria found at CARE-reliefGrant.com
- Eligible grant award: \$5,000 - \$25,000
- Details: Eligible non-profit cultural institutions must complete a new application even if they already applied in Rounds 1 and 2

Visit link for the full article:

<https://business.ca.gov/new-funding-rounds-announced-for-the-california-small-business-covid-19-relief-grant-program/>

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CALIFORNIA CERTIFICATIONS

CDOT UCP DBE #5988 • CA DGS SBE # 11641 • SBE-MICRO •
LOS ANGELES METRO • CITY OF SAN FRANCISCO LSDBE

NEW ORLEANS CERTIFICATIONS

NEW ORLEANS RTA

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ISSN 0892-5992



Access to Capital

Ready to Grow Your Business?

5 Best Small-Business Loans for Veterans

Small-business loan options for veterans include loans for working capital, expansion and unpaid customer invoices.

[Article was originally posted on www.nerdwallet.com]

By Steve Nicastro,

Veterans who are entrepreneurs — like all entrepreneurs — may need funding at various stages of running a small business. The Small Business Administration previously offered a Veterans Advantage loan to help with these costs, but that program has been discontinued.

That means if you're a veteran or active-duty servicemember, the best small-business loan will be the one that offers the most favorable terms to meet your needs — whether that's hiring new employees, purchasing equipment or covering other costs.

Can you get a VA business loan?

The Department of Veterans Affairs does not provide business loans. But a different government agency — the Small Business Adminis-

tration — previously offered discounted loans to veterans via the Veterans Advantage lending program, also known as "VA loans."

VA loans reduced or eliminated fees on SBA 7(a) loans for veteran-owned businesses. This program is no longer available, but veterans can still apply for other SBA loans.

SBA loans are available through banks, credit unions and other lenders. The government partially guarantees SBA loans, so lenders may offer you a lower interest rate or more flexible terms. However, strict underwriting criteria and a long application process may make other options — like an online lender — better fit your needs.

Other SBA programs for veterans or servicemembers include:

- **Military Reservist Economic Injury Disaster Loan Program.** The MREIDL

can provide up to \$2 million if you have an essential employee who is a military reservist and gets called to active duty. This program is for covering regular business operating costs, not starting or expanding a business.

- **SBA 8(a) program.** The SBA offers this business development program to eligible businesses, which can include those owned by veterans. The SBA 8(a) program provides small businesses with a certification that can improve their chances of winning government contracts, as well as help navigating the bidding process.
- **Patriot Express Pilot Program.** This program offered low-interest Patriot Express Loans to veterans and other members of the military community. Patriot Express Loans were discontinued in 2013.

Are there startup business loans for veterans?

Lenders generally prefer to do business with established companies that have strong cash flow. This often disqualifies startups with less than a year of operating history and little revenue.

However, veterans and other new business owners aren't completely out of luck: If you have good personal credit, your options include business credit cards and personal business loans.

- **Business credit cards.** These typically provide up to \$50,000 in revolving credit, meaning you can borrow and repay from the credit card as needed, and pay interest only on withdrawn funds.

Continued on page 12



California Sub-Bid Request Ad



431 Payran Street, Petaluma, CA 94952
 Phone: 707-835-2900 • Fax: 707-835-2994
 CONTACT: Jessica Ceja • bid@arntzbuilders.com

REQUESTS QUOTATIONS FROM ALL STATE OF CALIFORNIA DGS CERTIFIED DVBE SUBCONTRACTORS & SUPPLIERS AND ALL QUALIFIED SUBCONTRACTORS & SUPPLIERS FOR ALL TRADES FOR THE FOLLOWING PROJECT:

FREDERIKSEN ES MODERNIZATION PHASE II
 DUBLIN, CA
 Project #20/21-115
BID DATE: March 23, 2021 @ 2:00pm
 ESTIMATE: \$13,200,000

Trades needed but not limited to: Rough Carpentry, Glued Laminated Construction, Millwork & Finish Carpentry, Architectural Woodwork, Reinforced Plastic Wall Paneling, Floor Sealer, Thermal Insulation, Roof Deck Insulation, Vapor Control Membrane, Below Grade Vapor Barrier, Concrete Vapor Emission Control, Metal Roof Panels, SBS Modified Bituminous Membrane Roofing, Standing Seam Sheet Metal Roofing, Sheet Metal Flashing & Trim, Manufactured Roof Curbs, Roof Hatches, Firestopping, Joint Sealants, Expansion Joint Cover Assemblies, Hollow Metal Doors & Frames, Plastic Laminate Faced Wood Doors, Access Doors and Panels, Aluminum Entrances, & Storefronts, Aluminum Windows, Door Hardware, Glazing, Integral Blinds, Louvers and Vents, Non-Structural Metal Framing, Lath, Acrylic Modified Portland Cement Plastering, Gypsum Board, Tiling, Metal Ceilings, Acoustical Ceilings, Resilient Flooring, Tile Carpeting, Acoustical Insulation & Sealants, Painting & Coating, Vinyl Tackboard Panels, Visual Display Surfaces, Signage, Toilet Accessories, Defibrillator Cabinets, Fire Protection Specialties, Assistive Listening System, Flagpole, Lock Boxes, Playground Equipment, Roller Window Shades, Furnishings, Fire Protection, Plumbing, HVAC, Electrical, Communications, Electronic Safety & Security, Earthwork, Exterior Improvements, Utilities.

All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. YOUR PROPOSAL WILL CONSTITUTE AN ACCEPTANCE OF OUR STANDARD SUBCONTRACT TERMS. OUR STANDARD SUBCONTRACT MAY BE FOUND ON OUR WEBSITE: WWW.ARNTZBUILDERS.COM. THE SUBMISSION OF YOUR PROPOSAL IS AN ACKNOWLEDGEMENT THAT YOU HAVE REVIEWED AND APPROVED OUR SUBCONTRACT TERMS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S COLLECTIVE BARGAINING AGREEMENTS AN EQUAL OPPORTUNITY EMPLOYER

THE BUSINESS OUTREACH COMMITTEE (BOC)

A Consortium of Bay Area Transportation Agencies



2 FREE Small Business Certification Webinars

Tuesday, March 9, 2021 at 10AM

Tuesday, March 16, 2021 at 10AM

1 Small Business Enterprise (SBE) Certification Webinar

Hosted by Department of General Services

This webinar is presented by the California Department of General Services. Learn about the different small business certification types, how to become certified and the application process.

Registration is Required

[Click here to register for SBE Certification Webinar](#)

2 Disadvantaged Business Enterprise (DBE) Certification Webinar

Hosted by Santa Clara Valley Transportation Authority

Learn about the DBE Program, specific instructions to completing the application, the certification process and free DBE supportive services.

Registration is Required

[Click here to register for SBE Certification Webinar](#)

Partnering Agencies:



FOR MORE INFORMATION:

Contact Artemise Davenport at adavenport@goldengate.org or 415-257-4581

California Sub-Bid Request Ads



A & B
CONSTRUCTION

ANDREW M JORDAN INC.
dba A & B CONSTRUCTION

1350 4th Street, Berkeley, CA 94710
Phone: 510-999-6000 • Fax: 510-982-3636

Requests proposals/quotes from all qualified & certified MBE/WBE/DBE/OBE/SBE subcontractors, suppliers, and truckers for the following project:

MORAGA CREEK FLOOD & EROSION CONTROL EBMUD SPEC #2172

Bids: March 30, 2021 @ 1:30 pm

SELECTIVE SITE DEMOLITION; SWPPP; CONSTRUCTION SURVEYING; CONCRETE FORMING; CIP CONCRETE; REBAR; GROUTING; EARTHWORK; CLEARING & GRUBBING; EXCAVATION; DEWATERING; FILL; IMPORTED BACK-FILL & DRAIN ROCK MATERIALS; GEOSYNTHETIC FILTER FABRIC; GEOTEXTILE SLOPE PROTECTION; RIP RAP; TIEBACKS; DRILLED, CAST-IN-PLACE CONCRETE PIERS; PLANTING; HYDRAULIC SEEDING; DRAINAGE

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested MBE/WBE/DBE/OBE/SBE certified suppliers, subcontractors, truckers. A & B is signatory to the Operating Engineers and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to A & B's approval. A & B will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on A & B's standard form for subcontract without any modifications. For questions or assistance required on the above, please call Abel Canlas at 510-210-2832 or at acanlas@a-bconstruction.net

We are an Equal Opportunity Employer

TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE,
VENTURA, CA 93003
Phone: (805) 642-0121
Fax: (805) 650-9015
Contact: Arnold Tostado

Email: atostado@taftelectric.com

Invites sub-bids from qualified DBE businesses for the following project:

Construction on State Highway in Los Angeles County in Malibu From 0.6 Mile South of Puerco Canon Rd to 0.2 Mile North of Corral Canyon Rd.
CALTRANS Contract #07-4V0104
Location: County of Los Angeles, Malibu, CA

BID DATE: 3/23/2021

Scope of work/Trades:
Traffic Control; Storm Water Pollution Control; Roadway Excavation; Concrete; Asphalt; Guardrails; Traffic Signal Material; Striping & Signs Material

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer



HENSEL PHELPS

Plan. Build. Manage.

HENSEL PHELPS CONSTRUCTION Co.
IS HOSTING A VIRTUAL OUTREACH
INFORMATION SESSION
FOR THE CONSTRUCTION OF THE:
**United States Geological Survey
Moffett Field Laboratory
Mountain View, CA**

TO BE HELD AT THE FOLLOWING LOCATION AND TIME:

Tuesday, March 16, 2021 3:00 PM – 4:00 PM
(Microsoft Teams Meeting)

WE INVITE:

ALL QUALIFIED SUBCONTRACTORS AND SUPPLIERS INCLUDING MINORITY BUSINESS ENTERPRISES (MBEs), WOMEN BUSINESS ENTERPRISES (WBEs), SERVICE-DISABLED VETERAN OWNED BUSINESS (SDVOSB), SMALL BUSINESS ENTERPRISES (SBEs), HUBZone, VETERAN OWNED (VOSB), DISABLED VETERAN BUSINESS ENTERPRISES (DVBEs)

FOR ALL TRADES INCLUDING BUT NOT LIMITED TO:

Site Demolition, Building Demolition, Earthwork, Piles, Site Concrete, Asphalt Paving, Site Utilities, Concrete Reinforcing, Vapor Intrusion Mitigation System, Elevators, Structural Steel, Miscellaneous Metals, Metal Deck, Fireproofing, Fire Protection, Roofing, Flashing and Sheet Metal, GFRC, Metal Panels, Aluminum Glass and Glazing (Interior and Exterior), Drywall and Framing, Insulation, CMU, Overhead Coiling Doors, Cold Storage, Overhead Cranes, Casework, Laboratory Casework, Acoustical Ceilings, Tile, Flooring, Paint, Signage, Window Coverings, and Landscaping.

For Additional Information and the Meeting Link contact our office at (925) 494-9700

Hensel Phelps is signatory to Carpenters, Laborers, and Cement Finishers.

Hensel Phelps Requires a Payment and Performance Bond on all subcontracts more than fifty thousand (\$50,000) dollars. Any subcontractor that cannot provide Payment and Performance Bonds for this project can contact Enole Ede-Bumpus at 925-494-9700 to discuss alternate options available.

CAHILL CONTRACTORS LLC

requests bids from Certified SBE

Subcontractors and Suppliers

for the following trades ONLY:

Earthwork / Shoring / Elevators / Fire Sprinkler

POTRERO HILL BLOCK B - EARLY TRADES

1801 25th Street, San Francisco CA

This is an MOHCD project with construction workforce and prevailing wage requirements.

BID DATE: 3/11/21 @ 2PM

Voluntary Virtual Pre-Bid Meeting:

2/24/21 @ 10AM

BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.

CONTACT: Colby Smith at

estimating@cahill-sf.com, (415) 677-0611.

McGuire and Hester

2810 Harbor Bay Parkway • Alameda, CA 94502
Phone: 510-632-7676 • Fax: 510-562-5209
Contact: Hugo Gutierrez

Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for
Phase 2B - Arden Service Area Pipe & Meter Installation Project
Project #4507
Location: Sacramento, CA

Bid Date: 4/1/2021 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades:
Trucking, Saw Cutting, Drilling, Electrical, Tree Removal & Arborist, Concrete, Grinding, Tack Coating, Slurry Seal, & Striping.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

An Equal Opportunity Employer



Kiewit

Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Krista Christensen at norcal.bids@kiewit.com
Fax (707) 439-7301

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate for the following project in the City of Palo Alto,

Primary Sedimentation Tanks Rehabilitation and Equipment Room Electrical Upgrade Project (Rebid)
CIP: WQ-14003

Owner: City of Palo Alto

Bid Date: March 25th, 2021 @ 3:00 P.M.

Disadvantaged Business Enterprises (DBEs)

www.mbda.gov; www.epa.gov;
www.sba.gov; dot.ca.gov

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Aggregates • Asphalt Paving • Bollards • Cathodic Protection • Concrete Pumping • Concrete Rehabilitation • Concrete Supply • Crack Injection • Demolition • Disposal • Diving • Drilled Shafts • Earthwork • Electrical • Electrical Supply • Electrical Testing • Environmental Consultant • Erosion Control • Fire Alarm • Fire Suppression • FRP Fabrication • Gates • Hazardous Testing & Removal • Instrumentation & Controls • Mechanical Equipment • Misc Metals • Openings • Painting & Coatings • Pavement Markings • Piping & Valves • Potholing • Quality Control • Rebar • Sawcutting & Coring • Scaffolding • Surveying • Temp Bypass Pumping • Tree Removal • Trucking • Water Truck • Waterproofing • Welding

Non DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs.

Subcontractor and Supplier Scopes are due March 18th, 2021 and Quotes NO LATER THAN March 24th, 2021 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid.

Please contact Kiewit above to register.

Performance and Payment Bonds may be required for Subcontractors and Supply Bond for permanent material Suppliers on this project.

CA Drinking Water State Revolving Fund (CASRF) applies

American Iron and Steel requirements apply

Davis-Bacon Wages apply

An Equal Opportunity Employer

CA Lic. 433176

DIR #: 1000001147



SYBLON REID
General Engineering Contractors
Providing Solutions to Difficult Projects

P.O. BOX 100 Folsom, CA 95763
Phone: (916) 351-0457 Fax: (916) 351-1674
Contact: Jim Hunt
Email: Jhunt@srco.com & estimating@srco.com

Sub-Bids Requested From

MBE, WBE, SBE, SBRA, LSAF & HUB
Subcontractors & Suppliers

OWNER: TAHOE CITY PUBLIC UTILITY DISTRICT (TCPUD)

RE-BID- WEST LAKE TAHOE REGIONAL WATER TREATMENT PLANT
LOCATION: TAHOE CITY, CA

BID DATE: MARCH 31, 2021 @ 2:00 PM

ADDENDUM NO. 1 ISSUED ON MARCH 1, 2021

Trades Solicited: Flagging, Demolition, Dewatering, Earthwork, Asphalt, Concrete Curb & Gutter, Signage & Striping, Water Mains, Water Services, Sanitary Sewerage, Storm Drain, Structure Concrete, Painting/Coating, Rebar, Roofing, Masonry, HVAC, Diving, Landscaping, Paving, Sawcutting, Fire Suppression System, Well Drilling/Abandonment, Erosion Control, OH Doors, Non Structural Metal Framing, Gypsum Board, Drywall/Metal Studs, Tile, Resin Flooring, Staking/Surveying, Plumbing, Tree Clearing, Trusses, Rough Carpentry, Finish Carpentry, Roof De Ice System, Structural Steel, Water Resistive Barriers, Asphalt Shingles Roofing, Built Up Roofing, Thermal Insulation, Sheet Metal Flashing & Trim, Joint Sealants, Metal Decking, Scheduling, Concrete, Aggregates, Stripping, Fencing, Misc Metals, Doors/Windows, Cabinetry/Countertops, Paper Composite Countertops, Plastic Laminate Clad Architectural/Cabinetry, Fiberglass Fabrication, Flood Barriers, Scaffolding, Trucking, Conc/AC Recycling.

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions.

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.

3 Steps to Add Risk Management Into Your Construction Bid Preparation

Continued from page 2

owner or owner's representative when preparing your bid to get clarification on what risks they will assume and which ones you will be responsible for managing. Work with your insurance provider to determine which risks are covered under your current policies along with other options for protecting your company against risks.

Final Thoughts on Construction Risk Management

Identifying and managing risks are probably the most overlooked aspect of preparing a bid

proposal. By starting the process early you can avoid bidding on projects that won't make you any money.

It will also lead to more accurate bids with reasonable contingencies built in and result in your company winning more bids. Project management will run smoother and you'll save time, money, and resources as work progresses.

SOURCE:

<https://www.constructconnect.com/blog/in-corporate-risk-management-bid-preparation>



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com

Estimator: **VICTOR LE**
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**CALTRANS ROUTE 17 – STATE HIGHWAY IN
SANTA CLARA COUNTY IN AND NEAR LOS
GOTOS, CAMPBELL AND SAN JOSE FROM
HEBARD ROAD TO ROUTE 17/280 SEPARATION**

Contract No. 04-1J9704,

Federal Aid Project No. ACNH-P017(117)E

**Disadvantaged Business Enterprise Goal
Assigned is 13%**

OWNER:

STATE OF CALIFORNIA

DEPARTMENT OF TRANSPORTATION

1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: MARCH 30th, 2021 @ 2:00 P.M.

DGC is soliciting quotations from certified
Disadvantaged Business Enterprises, for the
following types of work and supplies/materials
including but not limited to:

**AC DIKE, BRIDGE REMOVAL, CEARING AND
GRUBBING/DEMOLITION, COLD PLANE,
CONCRETE BARRIER, CONSTRUCTION
AREA SIGNS, CHANNELIZER, DELINEA-
TORS & MARKERS, ELECTRICAL, EROSION
CONTROL, FABRIC/GEOSYNTHETIC PAVE-
MENT INTERLAYER, LEAD COMPLIANCE
PLAN, METAL BEAM GUARDRAIL, MINOR
CONCRETE, MINOR CONCRETE STRUC-
TURE, PCC GRINDING, INDIVIDUAL SLAB
REPLACEMENT, PIPE LINER, ROADSIDE
SIGNS, RUMBLE STRIP, SOIL DENSIFICA-
TION, STRIPING, SURVEY/STAKING, SWPPP
PREP/WATER POLLUTION CONTROL PLAN
PREPARE, TEMPORARY EROSION CON-
TROL, TRAFFIC CONTROL SYSTEMS UNDER-
GROUND, VEGETATION CONTROL, TRUCK-
ING, WATER TRUCKS, STREET SWEEPING,
CLASS 2 AGGREGATE BASE MATERIAL, HOT
MIX ASPHALT (TYPE A) MATERIAL, RUBBER-
IZED HMA (OPEN GRADE) MATERIAL AND
RUBBERIZED (GAP GRADE) MATERIAL.**

Plans and specifications may be reviewed at our office
located at 11555 Dublin Boulevard, Dublin, CA or at
your local Builders Exchange, or reviewed and down-
loaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted
the username is <ftp://desilvagates.com> and password is
[f7pa55wd](ftp://desilvagates.com)) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estima-
tor Victor Le. If you have questions for the Estimator, call
at (925) 829-9220. When submitting any public works
bid please include your DUNS number and DIR number.
For questions regarding registration for DIR use the link at
www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in ob-
taining bonding, lines of credit, insurance, necessary
equipment, materials and/or supplies or related assis-
tance or services, for this project call the Estimator at
(925) 829-9220, or contact your local Small Business
Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transporta-
tion Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work
to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Perform-
ance bonds may be required as a subcontract condi-
tion. This will be a PREVAILING WAGE JOB. DGC is an
Equal Opportunity/Affirmative Action Employer.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: **Greg Souder**

REQUEST FOR DBE

SUBCONTRACTORS AND SUPPLIERS FOR:

**Paving with RHMA, cold plane AC,
and install culvert
Campbell, San Jose
Santa Clara County
Caltrans #04-1J9704**

BID DATE: March 30, 2021 @ 2:00 PM

We are soliciting quotes for (including but not
limited to): Trucking, Temporary and Permanent Hy-
droseed and Erosion Control Measures, QC/QA, Testing,
Lead Compliance Plan, Construction Area Signs, Traffic
Control System, Portable Radar Speed Feedback Sign,
Portable Changeable Message Sign, SWPPP, Rain Event
Action Plan, Storm Water Sampling, Analysis, & Report,
Temporary Fencing, Sweeping, Water Quality Sampling,
Analysis, Monitoring & Report, Temporary Creek Diversion
Systems, Treated Wood Waste, Noise Monitoring, Clearing
& Grubbing, Vegetation Control Concrete, Soil Densifica-
tion (High Density Polyurethane), Bioretention, Base Bond
Breaker, Asphaltic Emulsion (Fog Seal Coat), Geosynthetic
Pavement Interlayer (Paving Mat), AC Dike, Tack Coat, Cold
Plane AC, Individual Slab Replacement (RSC), Grind Pave-
ment, Structural Concrete, Bar Reinforcing Steel, Bridge
Removal, Storm Drain System, Geomembrane (Water Bar-
rier), Trash Net, Cleaning, Inspecting, and Preparing Cul-
vert, Rock Slope Protection, Detectable Warning Surface,
Minor Concrete, Pre/Post Construction Surveys, Misc. Iron
& Steel, Rock Stain, Delineator, Pavement Marker, Lane
Separation System, Treatment Best Management Prac-
tice Marker, Roadside Signs, Midwest Guardrail System,
Transition Railing, Alternative In-Line Terminal System,
Concrete Barrier, Striping & Marking, Rumble Strip, Main-
tain Existing Traffic Management System Elements During
Construction, Modify Signal & Electrical Systems, Modify
Ramp Metering Systems, and Construction Materials.

Greg Souder (510-809-3430 gsouder@ocjones.com) is the
estimator on this project and he is available to provide assis-
tance or answer questions regarding the project scope of work
including bid requirements, break out of bid items, plan or spec
interpretation, bonding or insurance requirements, and other
bid assistance. Plans and specs are available to review at our
Berkeley office, or can be sent out via Building Connected.
Plans are also available under the Advertised Projects tab at the
Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed
to the estimator or faxed to 510-526-0990 prior to 12:00 PM on
the date of the bid. Quotes from DBE Subcontractors, Suppliers
and Truckers are highly encouraged. OCJ is willing to breakout
any portion of work to encourage DBE participation. Subcon-
tractors must possess a current DIR, Contractors License,
and insurance and workers compensation coverage including
waiver of subrogation. OCJ may require Performance and
Payment bonds on subcontracts. OCJ will pay the bond pre-
mium up to 2% of the contract value. Please contact OCJ for
any assistance required by your firm in obtaining bonding or
insurance. The US Small Business Administration may also as-
sist you in obtaining bonding - please see the following site for
information: <http://www.sba.gov/content/contractors>. Visit the
California Access to Capital Program Financing Solutions web-
site for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is
available to help obtain necessary equipment, material and/or
supplies. All subcontractors are required to execute OC Jones'
standard subcontract agreement, comply with all insurance
requirements, and name OCJ as additional insured. Copies of
our agreement and insurance requirements are available upon
request. OCJ is a Union contractor, and we are signatory to the
Operating Engineers, Laborers, Teamsters, and Carpenters.
OCJ is an Equal Opportunity Employer.

SMALL
BUSINESS
EXCHANGE



PROJECT NAME: 921 Howard St Apt.- Group 4
BID DATE: April 13th, 2021 at 3:00 PM

Swinerton is requesting quotations from certified SBE's, MBE's, WBE's, LBE's, and DBE's. The project has a
20% SBE goal. Provide "Local Hiring and Business Program Requirements" and Prevailing Wage.

Building Construction Estimate is: \$106M

Scopes: Interior Glazing, Sheet Metal/ Flashing/EJ, Polished conc. Floors, Misc. Caulking/Sealing, Rough Carpentry, Fin-
ish Carpentry & Arch Millwork, Final Clean, Specialties (Bath Access's, FEs, mailboxes) , Signage, Site Furnishings, Deco-
rative Conc. Paving, Closet Wire Shelving, Landscaping, Insulation, Tile, Residential Appliances, Window Treatments,
Stone Countertops, Resident Bike Racks, Paving.

Project Description:

BIDS FOR THE ABOVE SCOPE ONLY AT THIS TIME. The proposed project consists of an 18-story, 180-foot-high, high-rise
residential-rental mixed-use building. Ground floor includes retail and elevator lobby entrance for residents with access
from Howard Street, vehicular parking with access from Tehama Street. There are a total of 203 units with wood veneer
casework in all kitchens and bathrooms, a waste and compost bi-sort trash chute on every floor and a recycling chute on
the first floor. There is level 4 drywall throughout, and a CMU wall on Level 1.

The minimum SBE/LBE required participation per scope is as follows: Interior Glazing (100%), Sheet Metal/ Flashing/EJ(10%),
Polished conc. Floors (10%), Misc. Caulking/Sealing (50%), Rough Carpentry (25%), Finish Carpentry & Arch Millwork (30%),
Final Clean (100%), Specialties (Bath Access's, FEs, mailboxes)(100%), Signage (100%), Site Furnishings (30%), Decorative
Conc. Paving (10%), Closet Wire Shelving (0%), Landscaping (20%), Insulation (100%), Tile (100%), Residential Appliances
(20%), Window Treatments (25%), Stone Countertops(15%), Resident Bike Racks (50%), Paving (100%).

Pre-Bid Meeting: Call in number on March 24th, 2021 at 11 am. Call in number: 1 (925) 412-3623 Access Code: 313924330

PLANS & SPECIFICATIONS:

<https://swinerton.com/subcontractors/current-bid-opportunities/>

Contact: Dolores Aguirre

Tel: (415) 314-0982 • Email To: daguirre@swinerton.com

Please submit your bid via Building Connect or via email.

We reserve the right to require all subcontractors to furnish 100% performance and payment bonds from a U.S. Treasury-
listed surety. Premium cost to be included as a separate item. At our discretion, a bid bond and/or letter of bondability
from a U.S. Treasury-listed surety may be required within 48 hours of demand. Swinerton Builders is an equal opportunity
employer requesting subcontractor bids from all interested firms including disadvantaged, minority, women, veterans
and emerging small business enterprises. Assistance in helping subcontractors obtaining bonds, lines of credit and/or
insurance will be provided. All bids received to be per Swinerton Builders subcontract terms and conditions without modifi-
cation. Swinerton Builders uses wrap up insurance for all of its projects. If there are no instructions with the bid to the
contrary, then you shall include all insurance costs in your bid. Swinerton Builders Standard Subcontract and insurance
requirements are available for review at <https://www.swinerton.com/subcontractors/subcontractor-sample-agreements>

"Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer"



An Equal Opportunity Employer
is requesting quotations from all qualified
DBE

Professional services, sub-contractors, material suppliers and trucking for the following project:

County Project # 0662-6R4119

Federal Project No. BRLS-5928 (128)

Marsh Drive Bridge Replacement over Walnut Creek

HMA, STRUCTURAL CONCRETE, CIDH PILING AND REBAR.

MARSH DRIVE BRIDGE REPLACEMENT OVER WALNUT CREEK. WORK GENERALLY CONSISTS OF REPLACING THE EXISTING 10 SPAN
CONCRETE SLAB BRIDGE WITH A 5 SPAN CIP/PS SLAB BRIDGE. ALL SUPPORTS UTILIZE CIDH CONCRETE PILES. THE REPLACEMENT IS
TO BE DONE UTILIZING STAGED CONSTRUCTION. APPROACH ROADWAY, ROCK SLOPE PROTECTION, TEMPORARY WATER DIVERSION,
AND UTILITY RELOCATIONS ARE AMONG OTHER WORK ITEMS.

Bid Closing Date: MARCH 23, 2021 @ 2:00 PM

DBE GOAL: 11%

CONTACT:

David Aboujudom

Brosamer & Wall Inc.

1777 Oakland Blvd, Suite 300

Walnut Creek, California 94596

PH: 925-932-7900 FAX: 925-279-2269

PROJECT SCOPE:

We are requesting bids for the following trades and/or material suppliers:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for all items of work
type, including but not limited to:

- ASPHALT PAVING
- BAR REINFORCING STEEL
- BRIDGE REMOVAL
- CAST IN DRILLED HOLE CONCRETE PILING
- CLEAR & GRUB
- COLD PLANE ASPHALT CONCRETE
- CONCRETE BARRIER
- CONSTRUCTION AREA SIGNS
- CRASH CUSHION
- ELECTRICAL
- EROSION CONTROL
- FENCE
- GRADING
- JOINT SEAL
- MINOR CONCRETE
- PRE-STRESSING
- RAPID STRENGTH CONCRETE
- ROADSIDE SIGNS
- SHEET PILING
- STRIPING & PAVEMENT MARKING
- STRUCTURE CONCRETE
- SWPPP
- TRAFFIC CONTROL
- UNDERGROUND

For the complete list of the Actual Project Bid Items:
Please Contact Brosamer & Wall Inc. at the email listed below.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into
economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must
possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If
you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or sup-
plies please call or email David Aboujudom contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596. B&W will also make
plans available electronically please email daboujudom@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work co-
operatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you
may contact DAVID ABOUJUDOM at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE
CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the
bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



California Sub-Bid Request Ads

FLATIRON

REQUEST FOR QUOTES FROM Subs and Suppliers for
Santa Clara Valley Water District
Upper Llagas Creek Flood Protection Project
Contract No. C0664

BID DATE: March 17, 2021 at 2:00 PM

We are soliciting quotes for the following items, but not limited to:

CAS/Roadway Signs, Clear & Grub, Erosion Control, Landscaping/Irrigation, AC Paving, Cold Plane AC, Traffic Control Plan, Rebar, PC Drainage Structures, Underground Utilities, Fencing, Striping, Electrical, Minor Concrete, Well Installation/Abandonment, Dewatering & Active Treatment System, Utility Relocation, Underground Precast Box Culvert (10'x9'), Shoring, Bracing and Sheetpile Installation, Aggregates (Base Rock & Various sizes of Rip Rap), Ready Mix, Concrete Pumping Services, Misc. Metals/Iron/Steel, Underground Pipe, Trucking, Street Sweeping & Water Truck, SWPPP Plan, SWPPP Materials, NOA Compliance Plan, Geotextile Materials, Traffic Flagging, Pre-Construction Site Survey, Air/Noise/Vibration Monitoring Services, NOA Monitoring & Abatement, QC Testing, and Biologist.

****The Sublisting form for this project REQUIRES a current CONTRACTORS LICENSE # AND THE EXPIRATION DATE****

****The Sublisting form for this project REQUIRES a current DIR REGISTRATION # AND THE EXPIRATION DATE****

****Please include the REQUIRED information on your quote, if applicable****

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide all scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with all firms for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to our standard and general terms & conditions. Copies are available for review on our Box.com ftp site or upon email request.

To access **FREE** project documents from our Flatiron BOX ftp site, please send an email request to NorCalBids@flatironcorp.com

You will be provided with our BOX link to view & download plans and specs for **FREE**. Due to Covid-19 & Social Distancing requirements, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When the current pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Contract documents are also available directly from the Owner by sending an email request to scvwdplanroom@valleywater.org or visiting their website at <https://www.valleywater.org/contractors/doing-businesses-with-the-district/construction-administration> and selecting the project name.

Please email ALL Scope Letters and Quotes to: NORCALBIDS@FLATIRONCORP.COM

FLATIRON WEST INC.
2100 Goodyear Rd Benicia, CA 94510
Phone 707-742-6000 Bid Fax 707-746-1603
An Equal Opportunity Employer
Contractor License 772589

REQUEST FOR PROPOSAL

Request for Certified/ Self- Certified Small Business Subcontractors & Suppliers
From all SBA, WBE, VOSB, SDVOSB & HubZone Subcontractors/Sub-Consultants/Vendors registered as a SBA business for:

Project Name: Design-Build Project to Replace Pier 6, Naval Base San Diego, CA
Project No.: N62473-19-D-2434 PTO X001

Owner: NAVFAC Southwest

Reyes Construction is requesting bids in the areas described, but not limited to:

(Subcontractors) Electrical & Communication, Reinforcing Steel, Pile Driver, Quality Control, Survey, Demolition, Prefabricated Buildings, Fencing & Gate, Asphalt Concrete, Minor Concrete, Divers, Boat & Barge Operators, Painting & Coating, Haz. Mat Removal

(Suppliers) - Concrete, Precast Pile, Fender System, Mechanical Equipment, Miscellaneous Metal, Precast Structure, Piping (Water, Gas and Steam), Metal Decking, Form (Prefabricated Wood Form), Friction Collar, Pipe Support.

Scope of Work:

This project will construct a new single deck general purpose berthing pier to replace the existing Pier 6. Adequate ship berthing is required to support the mix of Pacific Fleet ships home-ported at Naval Base San Diego. The project will demolish the existing Pier 6 in its entirety. The existing Pier 6 is 60-ft wide by 1,377-ft long (82,620 sq. ft.) with an additional 3-ft ledge around the pier perimeter and is a pile supported concrete structure. The new Pier 6 will be 120-ft wide by 1,500-ft long (180,000 sq. ft.) with an additional 2.5-ft ledge around the pier perimeter that will provide capacity for four simultaneously berthed ships. Design shall be in accordance with UFC 4-152-01 "Design: Piers and Wharves" with a 75-year service life. The new pier structure will consist of pre-stressed concrete piles supporting a concrete superstructure. High mast lighting and pier entrance lights are required. Special construction features include load out ramp cradles on each side of the new pier extending from the quay wall. Compressed air and saltwater utilities are not required for this project.

Quotes Requested by: **March 29th, 2021 at 2PM**

REYES CONSTRUCTION, INC.
State License Number 507561
1383 South Signal Drive, Pomona, CA 91766
Phone: 909-622-2259 Fax: 909-622-3053
Contact: Brenda Martinez Mon-Fri 7:00 A.M - 4:00 P.M

Assistance will be available in obtaining bonds, lines of credit, insurance, necessary equipment, supplies, materials or related technical assistance.

Plans, Specifications, and Contract requirements can be viewed online at no additional cost:

- 1) Via iSqFt - please send an email request to estimating@reyesconstruction.com
- 2) Sharefile- please send an email request to estimating@reyesconstruction.com

FLATIRON

REQUEST FOR QUOTES FROM Subs and Suppliers for
Santa Clara Valley Water District, Anderson Dam Tunnel Project
Contract No. C0663

BID DATE: March 24, 2021 at 2:00 PM

We are soliciting quotes for the following items, but not limited to:

CAS/Roadway Signs, Clear & Grub, Demolition, Erosion Control, Landscaping/Irrigation, AC Paving, Cold Plane AC, Rebar, Underground Utilities, Fencing, Striping, Ground Anchors & Shotcrete, Electrical/Instrumentation & Controls, Minor Concrete, Welding, Waterproofing, Piezometer, Dewatering & Active Treatment System, Utility Relocation & Removal, Geotech Borings, Micro-Tunneling, Mechanical Equipment (Furnish & Install), Aggregates (Base Rock & Various sizes of Rip Rap), Ready Mix, Concrete Pumping Services, Misc. Metals/Iron/Steel (Including Railings, Stairs and Landings), Furnish Structural Steel Trash Rack, 132" Butterfly & Fixed Cone Valves, Steel Pipe (at 11 ft & 13 ft Diameter), Trucking, Street Sweeping & Water Truck, SWPPP Plan, SWPPP Materials, NOA Compliance Plan, Geotextile Materials, Air/Noise/Vibration Monitoring Services, Asbestos Monitoring & Abatement, Dredging & Diving Services, Turbidity Barrier, QC Testing, and Biologist.

****The Sublisting form for this project REQUIRES a current CONTRACTORS LICENSE # AND THE EXPIRATION DATE****

****The Sublisting form for this project REQUIRES a current DIR REGISTRATION # AND THE EXPIRATION DATE****

****Please include the REQUIRED information on your quote, if applicable****

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide all scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with all firms for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to our standard and general terms & conditions. Copies are available for review on our Box.com ftp site or upon email request.

Due to Covid-19 & Social Distancing requirements, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When the current pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

- The SCVWD has designated the documents as "Proprietary and Confidential" for this project. Flatiron is not able to grant project document access.
- Contract documents are available directly from the Owner by visiting their website at: <https://www.valleywater.org/contractors/doing-businesses-with-the-district/construction-administration> and selecting the project name for Anderson Dam Tunnel Project. To execute the revised NDA, select "Request for NDA form to obtain a copy of the Plans and Specs". Upon registration, the NDA will be sent to your email address through DocuSign. As soon as Valley Water receives the signed NDA, please allow at least 4 hours to provide you the FTA link.

Please email ALL Scope Letters and Quotes to: NORCALBIDS@FLATIRONCORP.COM

FLATIRON WEST INC.
2100 Goodyear Rd Benicia, CA 94510
Phone 707-742-6000 Bid Fax 707-746-1603
An Equal Opportunity Employer
Contractor License 772589

Productivity is Not a People Issue in Construction: It's a Process One

Continued from page 1

tion — i.e., the systems and processes — that power teams in your organization. Doing so will yield results that are far more superior than simply improving individual efficiency.

How to Empower Your Employees to Be More Productive

Now that you understand why it's important to focus on organizational efficiency versus individual output, let's explore the ways in which you can increase the collective productivity of your teams.

Clear the Clutter

Technology, while helpful, can sometimes curb productivity when not leveraged and implemented properly. Having too many apps can cause employees to become overwhelmed and can also lead to inefficiency, particularly when

people spend too much time switching between different platforms.

This issue is quite pronounced in the construction industry. According to the 2020 JB Knowledge ConTech report, 22% of pros say they use over six construction apps.

What's troubling, isn't so much about the number of apps, but the fact that a good chunk of respondents — 27% according to the study — reported that none of their apps integrate at all. This means that many construction professionals are always switching from one app to the next, thus relying on manual work input (49%) or spreadsheets (44%) when transferring data.

All that unnecessary back and forth leads to a huge amount of wasted time and effort.

Visitlink for the full article:

<https://constructionblog.autodesk.com/process-productivity-construction/>

California Sub-Bid Request Ads



Kiewit
 Kiewit Infrastructure West Co.
 10704 Shoemaker Ave., Santa Fe Springs, CA 90670
 Tel: (562) 946-1816 • Fax: (562) 946-3823
 Contact: Dennis Kress • Email: Dennis.Kress@kiewit.com

Owner: West Basin Municipal Water District
Project Name: Juanita Millender-McDonald Carson Regional Water Recycling Plant Phase II Expansion Project
Location - 17140 S. Avalon Blvd, Carson, CA 90746
Bid Date: April 6, 2021 at 2:00p.m.

Request for DBE sub-quotes

Kiewit Infrastructure West Co. ("Kiewit") is seeking quotes from qualified Local Business Enterprise (LBE) firms, compliant with West Basin Municipal Water District's "Local Business Enterprise Policy Compliance" and its Disadvantaged Business Enterprises (DBE) program which includes Minority Business Enterprises (MBE), Woman Business Enterprises (WBE), Small Business Enterprises (SBE), Small Business in Rural Area (SBRA), Labor Surplus Area Firms (LSAF), and Historically Underutilized Business (HUB) Zone Small Business to perform as Subcontractors and Material Vendors/Suppliers.

Kiewit will be requesting quotes for various areas of work listed in, but not limited to, the scopes of work below.

Demolition, asphalt paving, curb and gutter, fencing, landscaping, concrete pumping, masonry work, metals, metal deck and sheet metal roofing.

The MBR scope of this project includes State Revolving Funding (SRF) and therefore requires the use of iron and steel products that are produced in the United States.

Firms interested in receiving a bid package for this project must contact us at the e-mail address noted. Responding firms will be issued an "Invitation to Bid" through Kiewit's electronic use of SmartBid system (at no cost to bidder) with project information and bid instructions. Plans and specifications will also be available for review at the address listed below if requested.

Responsive bidders must possess a valid California Contractor's license (as appropriate), be registered with the Department of Industrial Relations (DIR) and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. Firms performing any onsite work is signatory to collective bargaining agreements with the carpenters, laborers, cement masons, ironworkers, operating engineers, and teamsters. Kiewit will consider quotes from any, and all bidders who demonstrate an ability to foster and maintain labor harmony on the Project.

Kiewit intends to conduct itself in good faith with all LBEs and all other business enterprises regarding participation on this project. For further information regarding this project, licensing, insurance or bonding, equipment, supplies, materials, or related assistance or services or project schedule, please contact the Lead Estimator listed below.

"Kiewit Infrastructure West Co. is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law."



Kiewit
 Kiewit Infrastructure West Co.
 10704 Shoemaker Ave., Santa Fe Springs, CA 90670
 Tel: (562) 946-1816 • Fax: (562) 946-3823
 Contact : Jose Valenzuela • Email : Jose.Valenzuela@kiewit.com

Owner: City of San Diego
Project Name: Pure Water Program: Metro Biosolids Center Improvements; Bid No. K-21-1867-DBB-3
Location: 4940 Eastgate Mall, San Diego, CA 92121
Bid Date: April 6, 2021 at 2:00p.m.

Request for DBE sub-quotes

Kiewit Infrastructure West Co. ("Kiewit") is seeking quotes from qualified Disadvantaged Business Enterprises (DBE), including Minority Business Enterprises (MBE), Woman Business Enterprises (WBE), Small Business Enterprises (SBE), Small Business in Rural Area (SBRA), Labor Surplus Area Firms (LSAF), Historically Underutilized Business (HUB) Zone Small Businesses and all other business enterprises to perform as subcontractors, material contractors, and suppliers. DBEs must provide evidence of certification by the U.S. Environmental Protection Agency (USEPA), the Small Business Administration (SBA), the Department of Transportation's State-Implemented DBE Certification Program (with U.S. citizenship) (CUCP), Tribal, State, and Local Governments, or Independent Private Organization Certifications.

Kiewit will be requesting quotes for various areas of work listed in, but not limited to, the scopes of work below.

Aggregate – trucking and hauling – demolition – shoring and underpinning – ductile iron pipe – plastic polyethylene pipe – asphalt paving and supply – fences/gates/guardrails – ready mix supply – concrete reinforcing installation – concrete pumping – metals – stainless steel pipe – painting and coating – sewage pump – grit collecting equipment – sludge handling and treatment equipment - compressor and electrical work

Firms interested in receiving a bid package for this project must contact us at the e-mail address noted. Responding firms will be issued an "Invitation to Bid" through Kiewit's electronic use of SmartBid system (at no cost to bidder) with project information and bid instructions. Plans and specifications will also be available for review at the address listed below if requested.

This is a public works project and is subject to prevailing wage rates. Project is also financed in part by the California Clean Act State Revolving Fund and is subject to federal funding requirements including, but not limited to the AIS Provisions, DBE Program requirements, California Labor Code and the Davis-Bacon Act.

Responsive bidders must possess a valid California Contractor's license (as appropriate) and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. Firms performing any onsite work is signatory to collective bargaining agreements with the carpenters, laborers, cement masons, ironworkers, operating engineers and teamsters. Kiewit will consider quotes from any, and all bidders who demonstrate an ability to foster and maintain labor harmony on the Project.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For further information regarding this project, licensing, insurance or bonding, equipment, supplies, materials, or related assistance or services or project schedule, please contact the Lead Estimator listed below.

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Request for Quotes from CMD LBE's (small & micro) and Certified DBE's, MBE's and WBE's

Project: San Francisco Public Utilities Commission SEWPCP Biosolids Digester Facilities, WW-647R
Package No. T-03.01 Structural Concrete Package 1
Location: San Francisco, CA
Bid Due: 03/26/2021 – Bid Time: 1:59 PM (PST)
Contact: Derek Wong or Riley Jones
Phone: 510-748-1900

Webcor Concrete as a Prequalified Trade Subcontractor for Structural Concrete Work, is bidding this SFPUC project on March 26, 2021 at 1:59 PM. Second-tier Sub bids or material quotes from CMD Certified LBE's S.F. Small & Micro-LBEs, SFPUC LBEs, CMD Certified SBA-LBEs, certified DBEs and Others for the following type of work needed:

LBE/DBE work categories for Biosolids:

- | | |
|---------------------------------------|--------------------------------------|
| Lumber & Plywood Materials | Concrete Debris Bins |
| Concrete Forming | Trucking |
| Scaffolding | Consumables/Supplies |
| Grouting | Construction Equipment Rental |
| Jobsite Cleanup | Rebar Installation |
| Concrete Scanning | Crane Operators |
| Office Trailer Mobilization | Concrete Pump Operators |
| Concrete Place & Finish | Drawings and Specifications |

Drawings and Specifications are available for download at MWH Constructors/Webcor Builders Joint Venture's BuildingConnected website. A Non-Disclosure Agreement is required. Please respond via email to Derek Wong, dwwong@webcor.com or Riley Jones, rjones@webcor.com or phone of your interest. All bids must be in accordance with plans and specifications. Any deviations must be clearly shown as an alternate. 100% Payment and Performance Bonds may be required. Assistance is available.

Estimated start of this Package scope of work is October 2021 and completed by September 2024.

Bidders are hereby notified that work to be performed under this contract will be in full or in part financed by the Clean Water State Revolving Fund (CWSRF), administered by the United States Environmental Protection Agency (US EPA) and the State Water Resources Control Board (SWRCB), and the Water Infrastructure Finance and Innovation Act (WIFIA), also administered by the US EPA. The Bidder shall comply with all applicable terms and conditions, special provisions, and reporting requirements, as set forth in these specifications, and as may be required by federal law, rule, or regulation. Refer to Contract Section 00 48 10.01 for more information.

Please email your sub bids/material quote on or before March 26 at 9 AM.



1395 Evans Avenue, San Francisco, CA. 94124
Phone: (415)227-1040 Fax: (415)227-1046

Contact: Kathy Streblov – kstreblov@mitchell-engineering.com or Scott Tilley – stilleym@mitchell-engineering.com

An Equal Opportunity Employer & Comply with the San Francisco Fair Change Ordinance All Qualified AND/OR Certified Federal SBE & DBE Subcontractors, Truckers and Material/Equipment Suppliers are requested to forward bids/quotes for the following Project:

L Taraval Improvement Project – Sunset Boulevard to West Portal, Contract No. 1308R
Location: San Francisco, California
REVISED Bid Date: April 1, 2021 @ 3:00PM

The project is also subject to have all subcontractors listed in the bid with a DIR Number.

Mitchell Engineering is seeking qualified subcontractors and suppliers for the following: Trucking/Hauling including Hazardous Waste Disposal, AWSS, Pavement, Concrete, OCS, Television Inspection, Rail Procurement, Electrical, Steel Poles, Street Lighting, Valves & Fittings, Landscape, Pipe materials, VTAG train signaling system.

Plans and specs are available at no cost to interested firms. Please contact our office @ (415)227-1040 or email: stilleym@mitchell-engineering.com



RCS Inc.

Kim Romero, President • kromero777@gmail.com
1-562-307-7734
www.rcsinc.info

SBE/DBE/MBE Certified • DIR Certified

California Located
Servicing the Contractor with
Dedication and Professionalism

Consulting Services

Baseline Schedule, Monthly Schedule Updates, Earned Value, Resource/ Cost Loading, Cost Analysis, Change Order Review/Negotiation, Claim Assessment, Schedule Delay, Disruption, Impact and Acceleration Analysis, Settlement Negotiation, Litigation Support, Arbitration Support, Expert Reporting and Testimony.



**SHEA- TRAYLOR JV
BIDDING OPPORTUNITY**

**Northeast Ohio Regional Sewer District Certified MBE, WBE and LSBE
with the following certifying authority:**

NEORSRD Office of Contract Compliance (OCC), MBE/WBE/SBE Business Opportunity Program, and the USEPA DBE (WBE/MBE) Utilization Program

Inviting qualified contractors, specifically **MBE, WBE and SBE firms certified by NEORSRD**, to contact Shea-Traylor JV (Prime Contractor listed below) regarding subcontracting services and material supply opportunities in connection with the upcoming **tunnel and shafts project**.

The Work under this contract is in Cleveland, Ohio. The Work consists of:

**Shoreline Storage Tunnel, Project No. 1536
Owner: Northeast Ohio Regional Sewer District
3900 Euclid Ave., Cleveland, OH 44115
BID DATE: March 30, 2021 at 1:00 PM**

Opportunities to participate exist in the following specific areas of soil excavation, hauling, excavation support systems, deep foundation system(slurry walls or C-B walls, soldier beams), dewatering systems, structural steel, engineering, survey, geotechnical instrumentation and monitoring services, materials testing, demolition and site preparation, tree removal, traffic control, sewer tap and sewer bypass pumping, A/C paving, environmental investigation, utility relocation, paving, fencing and gates, aggregates and fill, planting and seeding, retaining wall, cast-in-place concrete structures, cast-in-place pipe lining, reinforcing steel, ground stabilization, shotcrete, concrete finishing, miscellaneous metals, mechanical steel pipe, ventilation HVAC, temporary office buildings/services, Temporary electrical substation, waterproofing, service utilities, grouting, electrical services, IT services, waste disposal, cleaning services, and security services.

Any business seeking to participate as a MBE, WBE or SBE in the Contract that is not currently certified as set forth above review **40 CFR 33.204-33.205, certified by EPA or NEORSRD/OCC at neorsrd.org, Brandon Laster, Certification Officer at lasterb@neorsrd.org to obtain current certification.**

Shea-Traylor JV has an FTP site where you can view all plans, specifications and addendums for your convenience. Please contact Aimee Remo at (909) 594-0990, aimee.remo@jfshea.com, to receive instructions on accessing the FTP Site.

Shea-Traylor JV, (An EEO Employer)

(J.F. Shea Construction, Inc. – Traylor Bros., Inc.)
667 Brea Canyon Road, Suite 22
Walnut, CA 91789

Phone: 909-594-0990 fax: 909-869-0827

Send Inquiries/Certifications to Aimee Remo: aimee.remo@jfshea.com

3 Tips to Help You Choose the Right Construction Association

[Article was originally posted on www.acuity.com]

By Michael S.,

Have you considered joining a construction association but haven't gotten around to it yet? Or maybe you are a member of an association that isn't quite meeting your needs. Regardless, a little research is all you need to identify the right construction association—one that can benefit both you and your business. Here are three tips to guide you down that path.

1. Create an action plan. Figure out what you want from an association, and find the one that offers it. That sounds like a simple step, but it is one that is often overlooked. Don't be distracted by a lengthy list of services and programs. Make a list of what is important to you and stick to it. Some things you may want to consider are training, education, business development tools, apprenticeship training, legal resources, networking, and discounted products and services. Figure out what you need, and disregard the rest. You wouldn't pay for a large wheel loader when all you need is a skid-steer.

2. Perform a background check. Determine if the association has a strong and reputable presence. The membership listing is a good place to start. If a national presence is important to you, then definitely consider that, but usually the state and local memberships are a better in-

duction of what an association can offer you. Next, dig deeper and understand how active the organization is. Are the meetings well attended? Are there numerous opportunities for training? Make sure the associations you are considering are strong and active in areas that interest you. To get a good handle on this, I would suggest talking to existing members and consider joining them at a meeting or event. It goes without saying that reputation is important. Will your relationship with this organization help to solidify your reputation as a leader in your field?

3. Check to make sure it meets your needs. Ensure the association aligns with your business and personal identity. For example, associations tend to be either union friendly or merit-shop and often endorse one political party over the other. Make sure you understand what they stand for—you don't want your association fees fighting against you. Also, consider whether a trade-specific association is more suitable for your business than a general one. They may be smaller, but often have better industry-specific training and resources.

If you are fortunate enough to still be considering several options after your research, my advice is to pick the association with meeting times that don't conflict with your wife's book club night.

SOURCE: www.acuity.com/acuity-focus/2016/contractor-focus/3-tips-to-help-you-choose-the-right-construction-association

5 tips to get subcontractors to fill out prequalification forms

By Justin Levine,

Getting subcontractors to fill out qualification forms can be a tricky task. Despite their best efforts, general contractors may struggle to get responses, or they receive them with incomplete or inadequate data to complete the assessment. With defaults on the rise, it's important that you get accurate data so you can make informed decisions and mitigate risk.

Picking the right subcontractor is crucial to keeping a project on track and on budget, but what if your prequalification form is creating a bottleneck? Long, overly complicated forms and questions that don't relate to the project can cause subcontractors to get stuck, decrease your response rate, and delay bids.

To help, here are five subcontractor management best practices that general contractors can implement to get subcontractors to fill out prequalification forms in a timely, accurate manner.

Invest in your relationships

It's said all the time, but it needs to be reiterated: construction is a relationship-based industry. Building strong relationships takes effort from subcontractors, general contractors, and even owners. Prequalifying subcontractors can feel transactional, especially when you're asking for sensitive financial information. Having empathy for your subcontractors and the amount of prequalification requests they get is an important start. That's why prequalification technology is a must for choosing subcontractors today. A stronger relationship with a subcontractor means they're more likely to submit a response.

The construction industry is adopting and implementing more and more technology, but building strong relationships still requires communication and a personal touch. Set up face-to-face meetings to descope projects with subcontractors and give them feedback throughout the prequalification process. It increases transparency and fosters long-term relationships because it starts with mutual respect and understanding.

Automate your prequalification process

Managing subcontractors and the prequalification process takes time. There are dozens of tasks involved. You have to reach out to subcontractors, educate them on the process, and get them to provide all the data you need. Traditional prequalification processes are repetitive and involve collecting and entering the same information over and over again. Any time you have repetitive processes, there is an opportunity for automation to increase efficiency and streamline operations.

There are email automation tools such as Zapier and Boomerang that can help, but it's still not enough. Subcontractor prequalification

software takes it one step further by sending automated follow-ups, reminders, and renewals to collect up-to-date info — saving general contractors hours. Once you've gathered accurate information, you can receive automated risk mitigation recommendations to identify and reduce risk early in the preconstruction process.

Trim down your questionnaire

Prequalification forms should be easy and straightforward for subcontractors to fill out. If a subcontractor's response doesn't change whether you would work with them, it's probably not worth asking. You want as few barriers as possible between you and your subcontractors, and part of that friction lives within the prequalification form. Using the same form for every project creates unnecessary work and complicates the process. Every project is different, so your prequalification forms should be, too.

Trim down your questionnaire and have multiple variations for different types of subcontractors and projects. Improve it even more by getting feedback from subcontractors. This will also help you evaluate if they're a fit for that project, which can create a successful prequalification workflow. If there is a question on the form that's holding up the prequalification process, take the time to listen and work on optimizing your forms for future subcontractors. An easier form equals more responses.

Leverage your project teams

The entire organization needs to have a risk mindset when it comes to managing subcontractors. Since project teams are on the front lines talking to subcontractors, they need to be well informed of the prequalification process and should advocate for the risk team by encouraging subcontractors to participate. Communicating the prequalification process to your project teams enables them to answer questions as they arise and fully understand the workflow of your subcontractors.

If you use a homegrown system, which is inherently unique to you, the subcontractor has to learn a new prequalification process and find their own way. They have to get used to your form, login process, and submission steps. With subcontractor prequalification software, the process is the same with all the general contractors. Subcontractors can greatly reduce the time it takes to fill out a form by being able to save safety documents, financial records, and even canned responses to frequently asked questions.

Visit link for the full article:

<https://blog.buildingconnected.com/5-tips-to-get-subcontractors-to-fill-out-qualification-forms/>

Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Sourcing Event ID No.: 000003556
(PW PAGE ST NGHBRWY)
Contract No.: 1000017138
PAGE STREET NEIGHBORWAY

Bids shall be submitted online via ShareFile until **2:30:00 p.m. on March 24, 2021**, after which the bid opening will be conducted live online via Microsoft Teams. Contract Administration will email the Microsoft Teams meeting information to all Plan Holders approximately 24 hours prior to Bid opening. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at <https://bsm.sfdpw.org/ContractAdmin/Login.aspx>. Please visit the Contracts, Bids and Payments webpage at www.sfpublishworks.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located along Page Street at the intersections of Buchanan Street, Laguna Street, and Gough Street in San Francisco, California and consists of roadway, landscape, sewer, and structural work, traffic control, and all related work. The time allowed for completion is 120 consecutive calendar days. The Engineer's estimated cost is approximately \$1,500,000. For more information, contact the Project Manager, Arun Bhatia at (415) 987-4872 or Arun.Bhatia@sfdpw.org.

Attendance and completion of the Green Infrastructure Construction Training Program, provided by the SFPUC, is required for this contract. Only contractors, directly related in the construction of Green Infrastructure features, whether prime (Class A-General Engineering Contractor) or subcontractor (Classes C-8, C-12, C-27, C-34), that have attended and completed the Green Infrastructure Construction Training will be allowed to submit bids for this contract. The dates and time of the trainings are listed in Section 00 21 13, Instructions to Bidders, Article 1.09 Bidder Qualifications.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits contracting in states with laws that allow discrimination. The City is prohibited from entering into any Contract with a Contractor that has its United States headquarters in a state on the Covered State List or where any or all of the work on the contract will be performed in any of those states on the Covered State List. Administrative Code Chapter 12X and a list of states on the Covered State List can be found at: <http://sfgsa.org/chapter-12x-anti-lgbt-state-ban-list>.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 25%. Call Finbarr Jewell at Finbarr.Jewell@sfdpw.org for details. In accordance with Administrative Code Chapter 14B requirements, all bid-

ders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on Thursday, March 11, 2021 on MS Teams starting at 10:00 a.m.

Refer to Section 00 21 13 Appendix B for a guide to joining a Microsoft Teams meeting.

Join on your computer or mobile app

Click here to join the meeting

https://teams.microsoft.com/dl/launcher/launcher.html?url=%2F_%23%2F1%2Fmeetup-join%2F19%3Ameeting_NTU1NGE4NGEtOTY4My00ZGIxLWYyODktOTZkNDZmMmY2NWQ3%40thread.v2%2F0%3Fcontext%3D%257b%2522Tid%2522%253a%25222d5c2cf-ce3e-443d-9a7f-dfcc0231f73f%2522%252c%2522oid%2522%253a%25225447db3f-523f-40d9-91bf-ced78c86efcb%2522%257d%26anon%3Dtrue&type=meetup-join&deeplinkId=386256e0-1a8b-4ef1-8025-282344b1a3f8&directDl=true&msLaunch=true&enableMobilePage=true&suppressPrompt=true&promptSuccess=true

Or call in (audio only)

+1 415-906-4659,361174902# United States, San Francisco

Phone Conference ID: 361 174 902#

For information on the City's Contractor Development Program, call (415) 986-3999 or cdp@imwis.com.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Refer to the Project Manual for further instructions regarding submission requirements for bid security.

Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of Threshold is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

3/11/21

**CNS-3446839#
SMALL BUSINESS EXCHANGE**

OAKLAND UNIFIED SCHOOL DISTRICT

NOTICE TO BIDDERS DOCUMENT 00 11 00

Notice is hereby given that the Oakland Unified School District (hereinafter referred to as "Owner") will receive sealed bids prior to the date and time stated for the Bid Opening for the award of a contract to construct the ("Contract"), Project No. 19119

**Central Administrative Center @ Cole Campus
1011 Union Street, Oakland, CA 94607**

Project consists of:

New 56,176 sq ft 2-story office building, a new 3,690 sqft single story multi-purpose, demolition of all existing buildings and site improvements of the 2.56 acre lot, including new parking and fencing.

Engineer's Estimate: \$40M

Project Manager for this project is Elena Comrie, who can be reached at: 415-916-2461

"The most qualified responsible responsive lowest bid shall be determined on the amount of the base bid." The Owner reserves the right to add or deduct any of the additive or deductive items after the lowest responsible and responsive bidder is determined. The lowest bid shall be determined the amount of the base bid.

This Contract is subject to prequalification pursuant to Public Contract Code section 20111.6. Deadline to prequalify for this project is Friday, April 9, 2021. Please email Juanita Hunter at: Juanita.hunter@ousd.org or La Juana Lewis at: LaJuana.Lewis@ousd.org for more prequalification requirements.

This Contract is subject to the District's Project Labor Agreement.

The full version of OUSD's latest Project Labor Agreement can be found by going to the OUSD home page:

[ousd.org](https://www.ousd.org) > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Bid Information > 2016 PLA - Project Labor Agreement.

Contract Documents will be available on or after **March 10, 2021**, for review at **East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077

Email: ebbp@eastbayblueprint.com,

Attn: Sandy. Online using the Plan Command System at www.eastbayblueprint.com or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County
McGraw Hill Construction Data
San Francisco Builder's Exchange
Reed Construction Market Data
Contra Costa Builder's Exchange
Marin Builder's Exchange

Public works projects shall be subject to compliance monitoring and enforcement by the Department of Industrial Relations. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to submit a bid or to be listed in a bid proposal subject to the requirements of Public Contract Code section 4104 unless currently registered and qualified under Labor Code section 1725.5 to perform public work as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to enter into, or engage in the performance of, any contract of public work (as defined by Division 2,

Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code) unless currently registered and qualified under Labor Code section 1725.5 to perform public work and proof of registration is provided.

The Contract Time shall be **456** calendar days, and liquidated damages for delay shall accrue. The deadline for Completion is August 31, 2021. See Article III of the Agreement for details.

Bids must be sealed and filed in the Business Office of the Owner at:

**Front Desk
Facilities Planning & Management
955 High Street, Oakland, CA 94601**

on **April 17, 2021**, before 11:00 a.m. on the clock designated by the Owner or its representative as the bid clock, after which time the bids shall be opened. No bid will be accepted by the Owner after this time. Facsimile (FAX) copies of the bid will not be accepted. PLEASE NOTE: DUE TO COVID-19 BIDS WILL NOT BE OPENED. BID RESULTS WILL BE MADE AVAILABLE VIA EMAIL.

Mandatory pre-bid site visit will be held on **March 19, 2021**, at **10 a.m.**, at Front entrance of Cole School site. Bidders not attending one of the site visit will be disqualified.

Bids must be accompanied by a bidder's bond, cashier's check, or certified check for at least ten percent (10%) of the amount of the base bid and made payable to the Owner, as detailed in the Contract Documents.

Owner, or its designee, has determined that certain materials, services, products or things designated by specific brand or trade name shall not be subject to Public Contract Code section 3400(a) in order that a field test or experiment may be made to determine the product's suitability for future use; in order to match other materials, services, products or things in use on a particular Owner public improvement either completed or in the

course of completion; in order to obtain a necessary item that is only available from one source; and in order to respond to an emergency declared by Owner.

Pursuant to the Contract Documents, the successful bidder will be required to furnish a Payment (Labor and Material) Bond in the amount of one hundred percent (100%) of the Contract Sum, and a Faithful Performance Bond in the amount of one hundred percent (100%) of the Contract Sum.

The successful bidder will be allowed to substitute securities or establish an escrow in lieu of retainage, pursuant to Public Contract Code Section 22300, and as described in the Agreement Between Owner and Contractor and General Conditions.

The Owner will not consider or accept any bids from contractors who are not licensed to do business in the State of California, in accordance with the California Public Contract Code, providing for the licensing of contractors. In accordance with Section 3300 of said Code, the bidder shall have a **Class "A-General Engineering Contractor and/or B-General Building Contractor"** license and shall maintain that license in good standing through Completion of the Contract and all applicable warranty periods. For all projects over Twenty-Five Thousand Dollars (\$25,000), the bidder shall state the public works contractor registration number on the Designation of Subcontractors form for each subcontractor performing more than one-half of one percent (0.5%) of the bidder's total bid.

The Director of Industrial Relations of the State of California, in the manner provided by law, has ascertained the general prevailing rate of per diem wages and rate for legal holidays and overtime work. The Contractor must pay for any labor therein described or classified in an amount not less than the rates specified. Copies of the required rates are on file at the Owner's business office and are available on request.


FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392682

Fictitious Business Name(s):
A & H Card Services
 Address
1730 Kearny Street, G-3, San Francisco, CA 94133
 Full Name of Registrant #1
Steven C. Agid
 Address of Registrant #1
1730 Kearny Street, G-3, San Francisco, CA 94133

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2021**.

Signed: **Steven C. Agid**

This statement was filed with the County Clerk of San Francisco County on **02-23-2021**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
02-23-2021

03/04/21 + 03/11/21 + 03/18/21 + 03/25/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392581

Fictitious Business Name(s):
Accent Global Learning
 Address
870 Market Street, Suite #1026
San Francisco, CA 94102
 Full Name of Registrant #1
Accent Intl Consortium (CA)
 Address of Registrant #1
870 Market Street, Suite #1026
San Francisco, CA 94102

This business is conducted by **A Corporation**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-22-2020**

Signed: **Allison Keith**

This statement was filed with the County Clerk of San Francisco County on **02-17-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
02-17-2021

02/25/21 + 03/04/21 + 03/11/21 + 03/18/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392372

Fictitious Business Name(s):
Asia Pacific Groups
 Address
1290 24th Avenue, San Francisco, CA 94122
 Full Name of Registrant #1
HMW & JK Enterprises, Inc (CA)
 Address of Registrant #1
1290 24th Avenue, San Francisco, CA 94122

This business is conducted by **A Corporation**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04-21-1994**

Signed: **Joseph Kong**

This statement was filed with the County Clerk of San Francisco County on **02-03-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Cristina Garcia**
Deputy County Clerk
02-03-2021

02/18/21 + 02/25/21 + 03/04/21 + 03/11/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392790

Fictitious Business Name(s):
Beans
 Address
12 Lee Avenue, San Francisco, CA 94112
 Full Name of Registrant #1
Kimberly Fay
 Address of Registrant #1
12 Lee Avenue, San Francisco, CA 94112

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-10-2007**

Signed: **Kimberly Fay**

This statement was filed with the County Clerk of San Francisco County on **03-01-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
03-01-2021

03/04/21 + 03/11/21 + 03/18/21 + 03/25/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392756

Fictitious Business Name(s):
Burma Love 2
 Address
8 Mint Plaza, San Francisco, CA 94103
 Full Name of Registrant #1
Burma Bar Inc. (CA)
 Address of Registrant #1
991 Mission Street, San Francisco, CA 94103

This business is conducted by **A Corporation**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Desmond Tan**

This statement was filed with the County Clerk of San Francisco County on **02-26-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
02-26-2021

03/04/21 + 03/11/21 + 03/18/21 + 03/25/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392373

Fictitious Business Name(s):
Ensemble for These Times
 Address
55 Taylor Street, San Francisco, CA 94102
 Full Name of Registrant #1
Nanette Cooper-McGuinness
 Address of Registrant #1
1048 Alvarado Road, Oakland, CA 94705

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **May 1, 2018**

Signed: **Nanette Cooper-McGuinness**

This statement was filed with the County Clerk of San Francisco County on **02-03-2021**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
02-03-2021

02/18/21 + 02/25/21 + 03/04/21 + 03/11/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392289

Fictitious Business Name(s):
Formwork
 Address
2876 Jackson Street, San Francisco, CA 94115
 Full Name of Registrant #1
Peter Gurney Williamson
 Address of Registrant #1
2876 Jackson Street, San Francisco, CA 94115

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-06-2020**

Signed: **Peter Williamson**

This statement was filed with the County Clerk of San Francisco County on **01-26-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
01-26-2021

02/18/21 + 02/25/21 + 03/04/21 + 03/11/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392681

Fictitious Business Name(s):
Hauler! LLC
 Address
1263 Palou Avenue, San Francisco, CA 94124
 Full Name of Registrant #1
Hauler! LLC (CA)
 Address of Registrant #1
1263 Palou Avenue, San Francisco, CA 94124

This business is conducted by **A Limited Liability Company**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-11-2017**

Signed: **Jon Rolston**

This statement was filed with the County Clerk of San Francisco County on **02-23-2021**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
02-23-2021

03/04/21 + 03/11/21 + 03/18/21 + 03/25/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392498

Fictitious Business Name(s):
Honolulu Mahalo
 Address
1376 9th Avenue, San Francisco, CA 94122
 Full Name of Registrant #1
M's Cafe LLC (CA)
 Address of Registrant #1
1376 9th Avenue, San Francisco, CA 94122

This business is conducted by **A Limited Liability Company**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Irene Caihong Lei**

This statement was filed with the County Clerk of San Francisco County on **02-10-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Cristina Garcia**
Deputy County Clerk
02-10-2021

02/25/21 + 03/04/21 + 03/11/21 + 03/18/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392323

Fictitious Business Name(s):
Magnus Idea LLC
 Address
434 Hanover Street, San Francisco, CA 94112
 Full Name of Registrant #1
Magnus Idea LLC (CA)
 Address of Registrant #1
434 Hanover Street, San Francisco, CA 94112

This business is conducted by **A Limited Liability Company**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-14-2020**

Signed: **Mauro R. Di Jorgi**

This statement was filed with the County Clerk of San Francisco County on **02-01-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
02-01-2021

02/18/21 + 02/25/21 + 03/04/21 + 03/11/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392312

Fictitious Business Name(s):
MendeDesign
 Address
1211 Folsom Street, 4th Floor
San Francisco, CA 94103
 Full Name of Registrant #1
Jeremy Mende, Inc.
 Address of Registrant #1
1211 Folsom Street, 4th Floor
San Francisco, CA 94103

This business is conducted by **A Corporation**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-03-2011**

Signed: **Jeremy Mende**

This statement was filed with the County Clerk of San Francisco County on **02-16-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
01-29-2021

02/25/21 + 03/04/21 + 03/11/21 + 03/18/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392585

Fictitious Business Name(s):
Nicola Fordwood VO
 Address
2 Flood Avenue, San Francisco, CA 94131
 Full Name of Registrant #1
Nicola Hahn
 Address of Registrant #1
2 Flood Avenue, San Francisco, CA 94131

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-18-2021**

Signed: **Nicola Hahn**

This statement was filed with the County Clerk of San Francisco County on **02-17-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Cristina Garcia**
Deputy County Clerk
02-17-2021

02/25/21 + 03/04/21 + 03/11/21 + 03/18/21

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392822

Fictitious Business Name(s):
NK Strategies
Address
1622 11th Avenue, San Francisco, CA 94122
Full Name of Registrant #1
Naomi M. Kelly
Address of Registrant #1
1622 11th Avenue, San Francisco, CA 94122

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-01-2021**

Signed: **Naomi M. Kelly**

This statement was filed with the County Clerk of San Francisco County on **03-03-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
03-03-2021

03/04/21 + 03/11/21 + 03/18/21 + 03/25/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392505

Fictitious Business Name(s):
Norte54
Address
1231 Willard Street, San Francisco, CA 94117
Full Name of Registrant #1
Raquel Goldman
Address of Registrant #1
1231 Willard Street, San Francisco, CA 94117

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2021**

Signed: **Raquel Goldman**

This statement was filed with the County Clerk of San Francisco County on **02-10-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Cristina Garcia**
Deputy County Clerk
02-10-2021

02/18/21 + 02/25/21 + 03/04/21 + 03/11/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392316

Fictitious Business Name(s):
Reiki with Deanna
Address
425 1st Street, #1504, San Francisco, CA 94105
Full Name of Registrant #1
Deanna Tsang
Address of Registrant #1
425 1st Street, #1504, San Francisco, CA 94105

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-22-2020**

Signed: **Deanna Tsang**

This statement was filed with the County Clerk of San Francisco County on **01-29-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
01-29-2021

02/18/21 + 02/25/21 + 03/04/21 + 03/11/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392560

Fictitious Business Name(s):
Riotbureau
Address
1454 38th Avenue, San Francisco, CA 94122
Full Name of Registrant #1
Samuel Leshnick
Address of Registrant #1
1454 38th Avenue, San Francisco, CA 94122

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Samuel Leshnick**

This statement was filed with the County Clerk of San Francisco County on **02-16-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Cristina Garcia**
Deputy County Clerk
02-16-2021

02/25/21 + 03/04/21 + 03/11/21 + 03/18/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392387

Fictitious Business Name(s):
1. San Francisco Minibus
2. SF Minibus
3. San Francisco Maxibus
4. SF Maxibus
Address
2801 Oakdale Avenue, San Francisco, CA 94124
Full Name of Registrant #1
Minitrans Corp. (CA)
Address of Registrant #1
2295 Palou Avenue, San Francisco, CA 94124

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-10-1997**

Signed: **Miguel Guerrero**

This statement was filed with the County Clerk of San Francisco County on **02-25-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
02-04-2021

02/25/21 + 03/04/21 + 03/11/21 + 03/18/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392468

Fictitious Business Name(s):
Second Chance Apparel
Address
3025 Steiner Street #15, San Francisco, CA 94123
Full Name of Registrant #1
Karen Simon
Address of Registrant #1
3025 Steiner Street #15, San Francisco, CA 94123

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Karen Simon**

This statement was filed with the County Clerk of San Francisco County on **02-09-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Cristina Garcia**
Deputy County Clerk
02-09-2021

02/18/21 + 02/25/21 + 03/04/21 + 03/11/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392565

Fictitious Business Name(s):
Sister Cleaning Services
Address
19 Tioga Avenue, San Francisco, CA 94134
Full Name of Registrant #1
Yanwen Li
Address of Registrant #1
19 Tioga Avenue, San Francisco, CA 94134

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-21-2021**

Signed: **Yanwen Li**

This statement was filed with the County Clerk of San Francisco County on **02-16-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Cristina Garcia**
Deputy County Clerk
02-16-2021

02/25/21 + 03/04/21 + 03/11/21 + 03/18/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392731

Fictitious Business Name(s):
Site For Sore Eyes
Address
300 West Portal Avenue, San Francisco, CA 94127
Full Name of Registrant #1
3N Optical, Inc. (CA)
Address of Registrant #1
48 Canyon Hills Place, San Ramon, CA 94582

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11-20-2015**

Signed: **Nick Saab**

This statement was filed with the County Clerk of San Francisco County on **02-25-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
02-25-2021

03/04/21 + 03/11/21 + 03/18/21 + 03/25/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392301

Fictitious Business Name(s):
Superior Plant Services
Address
5262 Mission Street, San Francisco, CA 94112
Full Name of Registrant #1
Dilia Moreno Molina
Address of Registrant #1
5262 Mission Street, San Francisco, CA 94112

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-14-2020**

Signed: **Dilia Moreno Molina**

This statement was filed with the County Clerk of San Francisco County on **01-27-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
01-27-2021

02/25/21 + 03/04/21 + 03/11/21 + 03/18/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392474

Fictitious Business Name(s):
The Tidewater Group
Address
101 Embarcadero Street #214
San Francisco, CA 94105
Full Name of Registrant #1
Robert E.M. Flowers
Address of Registrant #1
1207 Chestnut Street #11
San Francisco, CA 94109

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2021**

Signed: **Robert E.M. Flowers**

This statement was filed with the County Clerk of San Francisco County on **02-09-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
02-09-2021

02/18/21 + 02/25/21 + 03/04/21 + 03/11/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392765

Fictitious Business Name(s):
Thought Partners
Address
736 Divisadero Street, San Francisco, CA 94117
Full Name of Registrant #1
Josey Baker Bread LLC (CA)
Address of Registrant #1
736 Divisadero Street, San Francisco, CA 94117

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-15-2021**

Signed: **Josiah Baker**

This statement was filed with the County Clerk of San Francisco County on **02-26-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
02-26-2021

03/04/21 + 03/11/21 + 03/18/21 + 03/25/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392564

Fictitious Business Name(s):
Thylda Palmese Ceramics
Address
1660 Fulton Street, San Francisco, CA 94117
Full Name of Registrant #1
Thylda Palmese
Address of Registrant #1
1660 Fulton Street, San Francisco, CA 94117

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Thylda Palmese**

This statement was filed with the County Clerk of San Francisco County on **02-16-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Cristina Garcia**
Deputy County Clerk
02-16-2021

02/25/21 + 03/04/21 + 03/11/21 + 03/18/21

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392489

Fictitious Business Name(s):
Hobson's Choice Bar
Address
1601 Haight Street, San Francisco, CA 94117
Full Name of Registrant #1
Pine & Divis, LLC (CA)
Address of Registrant #1
1601 Haight Street, San Francisco, CA 94117

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-05-2015**

Signed: **Chris Dickerson**

This statement was filed with the County Clerk of San Francisco County on **02-10-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
02-10-2021

02/18/21 + 02/25/21 + 03/04/21 + 03/11/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392392

Fictitious Business Name(s):
Treasure Ireland LLC
Address
3008 20th Avenue, San Francisco, CA 94132
Full Name of Registrant #1
Treasure Ireland LLC (CA)
Address of Registrant #1
3008 20th Avenue, San Francisco, CA 94132

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11-27-2020**

Signed: **Marian Mallon**

This statement was filed with the County Clerk of San Francisco County on **02-04-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
02-04-2021

02/25/21 + 03/04/21 + 03/11/21 + 03/18/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392834

Fictitious Business Name(s):
Sea to Savanna Travel Company
Address
923 Church Street, San Francisco, CA 94114
Full Name of Registrant #1
Hilary Walters
Address of Registrant #1
923 Church Street, San Francisco, CA 94114

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Hilary Walters**

This statement was filed with the County Clerk of San Francisco County on **02-04-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
03-04-2021

03/11/21 + 03/18/21 + 03/25/21 + 04/01/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392764

Fictitious Business Name(s):
SoapArtSF
Address
104 Serrano Drive, San Francisco, CA 94132
Full Name of Registrant #1
Yumi Bennett
Address of Registrant #1
104 Serrano Drive, San Francisco, CA 94132

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-11-2020**

Signed: **Yumi Bennett**

This statement was filed with the County Clerk of San Francisco County on **02-26-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
02/26/2021

03/11/21 + 03/18/21 + 03/25/21 + 04/01/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392317

Fictitious Business Name(s):
Safety First SF
Address
1410 30th Avenue Apt #3, San Francisco, CA 94122
Full Name of Registrant #1
Eeon Jackson
Address of Registrant #1
1410 30th Avenue Apt #3, San Francisco, CA 94122

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-02-2020**

Signed: **Eeon Jackson**

This statement was filed with the County Clerk of San Francisco County on **01-29-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
01-29-2021

02/04/21 + 02/11/21 + 02/18/21 + 02/25/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392247

Fictitious Business Name(s):
T Y Studio
Address
720 2nd Avenue #301, San Francisco, CA 94118
Full Name of Registrant #1
Taylor Yada
Address of Registrant #1
720 2nd Avenue #301, San Francisco, CA 94118

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11-16-2020**

Signed: **Taylor Yada**

This statement was filed with the County Clerk of San Francisco County on **01-14-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
01-14-2021

02/11/21 + 02/18/21 + 02/25/21 + 03/04/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392875

Fictitious Business Name(s):
Little Sparrow Salon & Barber
Address
1714 Hayes Street, San Francisco, CA 94117
Full Name of Registrant #1
Radio LLC (CA)
Address of Registrant #1
190 Acacia Avenue, San Bruno, CA 94066

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Judea Contreras**

This statement was filed with the County Clerk of San Francisco County on **03-09-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
03/09/2021

03/11/21 + 03/18/21 + 03/25/21 + 04/01/21

5 Best Small-Business Loans for Veterans

Continued from page 3

- **Personal loans for business.** These offer a lump sum of cash, with a fixed interest rate and repayment terms.

Both options are unsecured, meaning you won't have to put down collateral — an asset, such as real estate or inventory — to qualify.

Comparing small-business loans for veterans

When shopping for a loan, be sure to compare annual percentage rates, or APRs, which give you a holistic picture of a loan's cost. NerdWallet's small-business loans comparison tool can help. We've gauged lender trustworthiness, market scope and user experience, among other factors to help you choose the best loan.

If you're a veteran or related to a servicemember, look at lenders that cater to the military. Some may not offer funding; for example, USAA's business loan program ended in 2018. But discounts may be available from other lenders. Bank of America reduces loan administration or origination fees 25% for veterans, for instance.

For other financial resources for veterans, check out our list of small-business grants for veterans or personal loans for veterans. The SBA also offers Veterans Business Outreach Centers across the nation.

SOURCE:

<https://www.nerdwallet.com/best/small-business/small-business-loans/small-business-loans-for-veterans-bad-credit>

ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) **DL Management Properties**
Located at **437 Hyde Street, San Francisco, CA 94109**
This fictitious business name was filed in the County of San Francisco on **12-02-2020** under file **2020-0391974**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Kevin Luu
215 Red Rock Way, J208
San Francisco, CA 94131

This business was conducted by a **AN INDIVIDUAL**

Signed: **Kevin Luu**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Sonya Yi**
Deputy County Clerk
03/02/2021

03/11/21 + 03/18/21 + 03/25/21 + 04/01/21

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) **MS Company**
Located at
838 Grant Ave., Suite #1, San Francisco, CA 94108
This fictitious business name was filed in the County of San Francisco on **01/18/2018** under file **0379542**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Samantha Ng
1866 32nd Avenue, San Francisco, CA 94122

Full Name of Registrant #2
Mindy Ng
2520 Phelps Street, San Francisco, CA 94124

Full Name of Registrant #3
Mua Hong Chin
946 Stockton Street, Apt #15B, San Francisco, CA 94108

This business was conducted by a **A GENERAL PAARTNERSHIP**

Signed: **Samantha Ng**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Giselle Romo**
Deputy County Clerk
02/25/2021

03/04/21 + 03/11/21 + 03/18/21 + 03/25/21

Visit www.sbeinc.com to download the latest SBE Newspaper and Newsletter





THE BUSINESS OUTREACH COMMITTEE (BOC)
A CONSORTIUM OF BAY AREA TRANSPORTATION AGENCIES



Public Participation Meeting

Virtual Events – Cisco Webex Platform

Registration Required

The BOC hereby notifies all interested parties that member agencies are beginning the process of establishing Triennial Overall Disadvantaged Business Enterprise (DBE) goals for contracts and procurements that may be financed in whole or in part with Federal Transit Administration funds for Federal Fiscal Year 2023-2025. Two sessions offered:

Monday, April 11, 2022
11:30 a.m. – 1:00 p.m. (PST)

[Register Here](#)

Tuesday, April 26, 2022
10:00 a.m. – 11:30 p.m. (PST)

[Register Here](#)

MEETINGS WILL INCLUDE:

- OVERVIEW OF DBE PROGRAM
- DBE GOAL SETTING PROCESS & EXERCISE
- COMMENT PERIOD FOR INPUT ON PROPOSED DBE GOALS
- NOTICE OF UPCOMING CONTRACTING OPPORTUNITIES

WHO SHOULD ATTEND?

Disadvantaged and Small Business Enterprises | Community Based Organizations | Prime Contractors
For questions, contact Artemisé Davenport at adavenport@goldengate.org or 415-257-4581



Participating Agencies:

AC Transit ♦ BART ♦ Caltrain/SamTrans ♦ City of Santa Rosa ♦ County Connection ♦ GGBHTD
Marin Transit ♦ MTC ♦ NVTA ♦ Santa Cruz Metro ♦ SFCTA ♦ SFMTA ♦ SMART ♦ SolTrans ♦ Tri Delta Transit
VTA ♦ WestCat ♦ WETA

The BOC serves the disadvantaged and small business communities. It is the policy of the member agencies participating in the Business Outreach Committee that small businesses owned and controlled by socially and economically disadvantaged individuals are provided equal opportunity to participate in the construction, professional service and procurement activities of their agencies.



Business Outreach Committee

**Public Participation Meeting
FTA Overall DBE Triennial Goal
FFY 2023-2025**

April 11, 2022 | 11:30 AM



Welcome to the BOC Public Participation Meeting!

Requirement: Title 49 Code of Federal Regulations Part 26 ([§ 26.45](#))

Please Note: This meeting is being recorded and will be available on the BOC Webpage. Participating BOC member agencies may also post to their individual websites.

A copy of the presentation is available now at <https://www.goldengate.org/district/doing-business/business-outreach-committee/>.



Business Outreach Committee (BOC)

A consortium of Bay Area transit and transportation agencies whose goal is to assist small and disadvantaged companies in doing business with Bay Area Transportation Agencies.



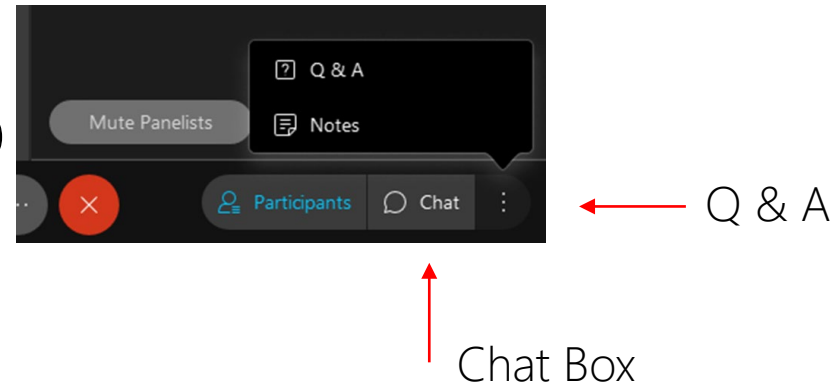
HOUSEKEEPING TIPS

All participants are on Mute and do not have access to video.

PANELS:

Q & A: Submit questions (Identify agency)

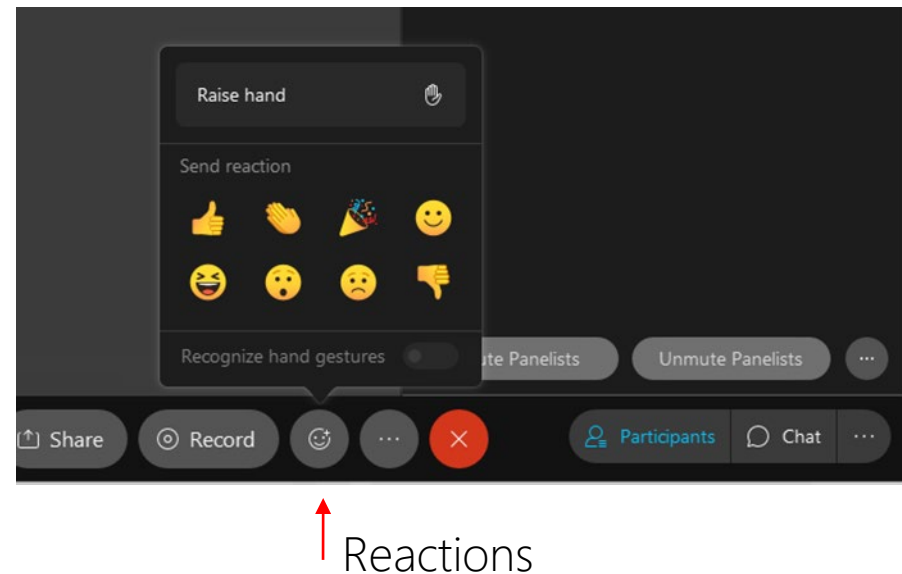
Chat Box: Resources



REACTION FEATURE

Hand Raise: Request to unmute

This meeting is recorded



AGENDA

- DBE Program Background
- Recipient Role
- Goal Setting Process
- Goal Setting Exercise
- Agencies' Proposed Overall DBE Goal
- Open Forum



**KEEP
CALM
AND
BE
HAPPY**

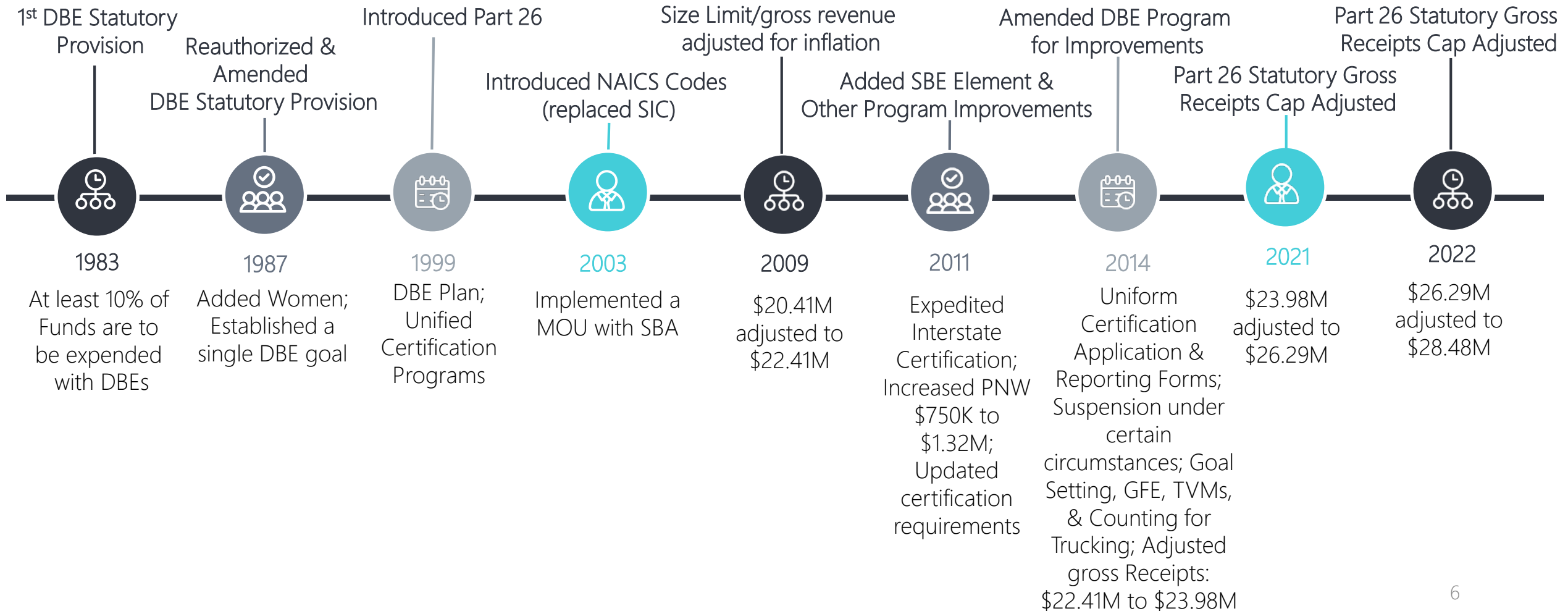




DBE Program Background

DBE PROGRAM (CIVIL RIGHTS ACT OF 1964)

Create a level playing field and foster Equal Opportunity in DOT-assisted contracts



U.S. DOT DBE PROGRAM – 49 CODE OF FEDERAL REGULATIONS (C.F.R.) PART 26



OPERATING ADMINISTRATIONS



Federal Highway Administration



Federal Transit Administration

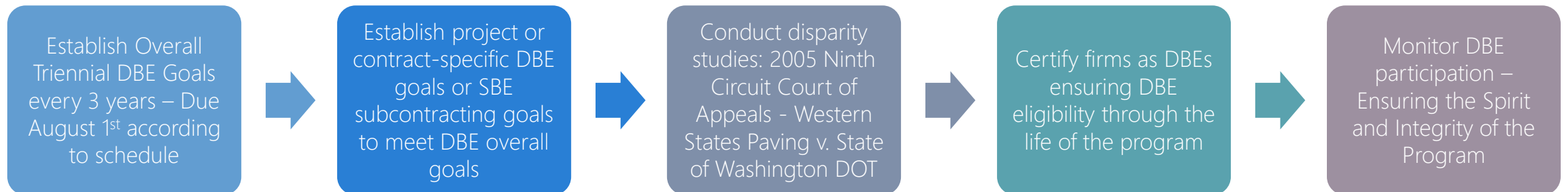


Federal Aviation Administration

Recipient Role

DBE Regulations: 49 C.F.R. Part 26 (Airport Concessions, Part 23)

State and Local Transportation Agencies (Recipients/Grantees) receive funds from operating administrations directly or as a subrecipient.



Goal Setting Process

49 C.F.R. Part 26 §26.45

- Gather the data – projects to be expended with FTA funds (Transit Vehicle Purchases (TVMs) not included)
- Review external evidence
- Consult with outside stakeholders -
- Complete DBE Goal Methodology – a document
- Notify the public – advertise proposed goal on website and/or publications
- Submit Goal Methodology to FTA on August 1 for approval – every 3 years

Triennial Goal Methodology

- Describe in detail the methodology used to develop the overall DBE goal – include all data sources
- Step One Base Figure - determine the availability of “**ready, willing, and able**” DBEs relative to ALL businesses “**ready, willing and able**” to participate on DOT-assisted contracts
- Step Two – Evidence/adjustments consideration
- Consultative Process – describe the stakeholder meeting, including comments received
- Race Conscious (RC)/Race Neutral (RN) Split – RC assists DBEs ONLY. RN assists all small businesses, including DBEs
- Proof of public notice

Step One – Base Figure

Prescribed Formula

Base Figure represents the relative availability of DBEs in relevant Geographic Market Area (GMA) [\(§26.45\(c\)\)](#)

$$\frac{\text{\# of ready, willing, and able DBEs}}{\text{\# of all firms ready, willing, and able (including DBEs and non-DBEs)}} = \text{Step One Base Figure \%}$$

Sources for data: *UCP and Census Bureau; Bidders List; Disparity Study; Goal of another DOT Recipients; Alternative Methods

* Most commonly used

Step One – Base Figure Cont.

Weighting by Work Category

- Ensures that Step One Base Figure is as accurate as possible
- Provides a more narrowly-tailored model of availability
- Weights used are allocation of dollars spent within each work category
- Resulting percentage shows where dollars are allocated to each work category (prime and subcontracting work)
- Work category may be NAICS, internal work codes, etc.

Step Two – External Evidence/Adjustments

Examine all available evidence and determine what adjustments, if any, are necessary. **Adjustments are not mandatory.**

- Capacity of DBEs to perform work
- Statistical disparity studies
- Barriers to DBEs to form, grow and compete (financing, bonding, & insurance)
- Past participation
- Input from interested parties

DBE Goal-Setting Exercise

Step 1 - Determine the weight of each type of work by NAICS Code:
 Enter all the FTA-assisted projects. Project amounts should be assigned relevant NAICS Code(s).

	NAICS Code	Project	Amount of DOT funds on project:	% of total DOT funds (weight)
1)	236220 - Commercial and Institutional Building Construction	Bus Facilities Improvements	\$6,000,000.00	0.2372
2)	237990 - Other Heavy and Civil Engineering Construction	Construction Management	\$5,500,000.00	0.2174
3)	238120 - Structural Steel and Precast Concrete Contractors	Rebar Resurfacing Steel	\$3,500,000.00	0.1383
4)	238210 - Electrical Contractors and Other Wiring Installation Contractors	Electrical Wiring Contractors	\$2,500,000.00	0.0988
5)	238220 - Plumbing, Heating, and Air-Conditioning Contractors	Plumbing and HVAC Contractors	\$1,250,000.00	0.0494
6)	238990 - All Other Specialty Trade Contractors	Parking Lot Paving and Sealing	\$2,000,000.00	0.0791
7)	336611 - Ship Building and Repairing	Dry-Docking and Capital Improvements	\$2,500,000.00	0.0988
8)	484110 - General Freight Trucking, Local	Facilities Construction	\$300,000.00	0.0119
9)	541310 - Architectural Services	Building Architectural Design Services	\$850,000.00	0.0336
10)	541330 - Engineering Services	Engineering Consulting Services	\$900,000.00	0.0356
	Total FTA-Assisted Contract Funds		\$25,300,000.00	1

DBE Goal-Setting Exercise Cont.

Step 2 - Determine the Relative Availability of DBE's by NAICS Code:

Resources: DBE Directory and U.S. Census data (as of April 2, 2022) to determine the number of available DBE firms and the number of all available firms.

	NAICS Code	Project	Number of DBEs available to perform this work	Number of all firms available (including DBEs)	Relative Availability	
1)	236220 - Commercial and Institutional Building Construction	Bus Facilities Improvements	46	1053	0.0437	
2)	237990 - Other Heavy and Civil Engineering Construction	Construction Management	221	288	0.7674	
3)	238120 - Structural Steel and Precast Concrete Contractors	Rebar Resurfacing Steel	22	101	0.2178	
4)	238210 - Electrical Contractors and Other Wiring Installation	Electrical Wiring Contractors	49	2212	0.0222	
5)	238220 - Plumbing, Heating, and Air-Conditioning Contractors	Plumbing and HVAC Contractors	17	2393	0.0071	
6)	238990 - All Other Specialty Trade Contractors	Parking Lot Paving and Sealing	69	776	0.0889	
7)	336611 - Ship Building and Repairing	Dry-Docking and Capital Improvements	0	3	0.0000	
8)	541310 - Architectural Services	Building Architectural Design Services	33	1144	0.0288	
9)	541330 - Engineering Services	Engineering Consulting Services	167	2905	0.0575	
	Combined Totals		624	10875	0.0574	Overall availability of DBEs

DBE Goal-Setting Exercise Cont.

Step 3 - (Weight) x (Availability) = Weighted Step One Base Figure

	NAICS Code	Project	Weight	x	Availability	Weighted Base Figure
1)	236220 - Commercial and Institutional Building Construction	Bus Facilities Improvements	0.23715	x	0.0437	0.0104
2)	237990 - Other Heavy and Civil Engineering Construction	Construction Management	0.21739	x	0.7674	0.1668
3)	238120 - Structural Steel and Precast Concrete Contractors	Rebar Resurfacing Steel	0.13834	x	0.2178	0.0301
4)	238210 - Electrical Contractors and Other Wiring Installation	Electrical Wiring Contractors	0.09881	x	0.0222	0.0022
5)	238220 - Plumbing, Heating, and Air-Conditioning Contractors	Plumbing and HVAC Contractors	0.04941	x	0.0071	0.0004
6)	238990 - All Other Specialty Trade Contractors	Parking Lot Paving and Sealing	0.07905	x	0.0889	0.0070
7)	336611 - Ship Building and Repairing	Dry-Docking and Capital Improvements	0.09881	x	0.0000	0.0000
8)	541310 - Architectural Services	Facilities Construction	0.01186	x	0.0288	0.0003
9)	541330 - Engineering Services	Building Architectural Design Services	0.03360	x	0.0575	0.0019
					Total	0.2192
					Expressed as a % (*100)	21.92%

Step Two – Cont.

Past Participation Method

Tally total DBE achievement percentage for the last 3-4 years and Find Median
Calculation: Step 1 Base Figure + Historical Median Past Participation ÷ 2.

	Total DBE Achieved (RC+RN)	Total Contract Amt	Total DBE %
FFY 2017/18	\$320,000	\$5,000,000	6.4%
FFY 2018/19	\$182,000	\$3,500,000	5.2%
FFY 2019/20	\$24,000	\$2,000,000	1.2%
FFY 2020/21	\$28,500	\$950,000	3%

Step 1 Base Figure: **21.9%** + Historical Median Past Participation: **4.1%** = 26% ÷ 2 = **13%**
Step 2 Past Participation Adjustment: 13.0% (no rounding up)

Agencies Proposed Overall Triennial DBE Goal Federal Fiscal Year (FFY) 2023-2025

Agency	Proposed Goal FFY 2023-2025 (RC,RN Split)	Agency	Proposed Goal FFY 2023-2025 (RC,RN Split)
AC Transit		SamTrans/Caltrain	
BART		SCMTD	
Caltrans		SFMTA	
City of Santa Rosa		SMART	
County Connection		SolTrans	RC: 0% / RN: 10%
GGBHTD	RC: 0% / RN: 1.4%	Tri Delta Transit	RC: 0% / RN: 0%
HSR		VTA	
Marin Transit		WestCAT	RC: 0% / RN: 0%
MTC		WETA	
NVTA			

BOC DBE Goal Attainment FFY 18/19 – 20/21

Public Agency	DBE Goal FFY 18-19	DBE Achievement	DBE Goal FFY 19-20	DBE Achievement	DBE Goal FFY 20-21	DBE Achievement
AC Transit	14%	23.1%	10%	20.6%	10%	3.6%
BART	17%	30.2%	16%	5.8%	16%	16.2%
County Connection						
GGBHTD	3.3%	0.4%	3.2%	0.6%	3.2%	1.4%
MTC						
NVTA						
SFMTA						
SolTrans	2%	0.25%	2%	0.25%	2%	0.12%
Tri Delta Transit	4.2%	0%	3%	0%	3%	.01%
VTA						
WestCat	0%	0%	0%	0%	0%	0%
WETA						

Comment Period on DBE Methodology

30-Day Comment Period

<https://forms.office.com/r/J0F1P303KB>



The public may inspect and/or provide comments on each agencies DBE Goal Methodology by visiting their website.

Carefully review instructions to submit comments and note the comment period deadline.

BOC Contact Information

Alameda Contra Costa Transit District (AC Transit) www.actransit.org; Contracts Compliance Administrator: Phillip Halley; phalley@actransit.org; 510-891-7164; Management Compliance Analyst Contracts Compliance: Brooklyn Moore-Green; bpmgreen@actransit.org; 510-891-7231

Bay Area Rapid Transit District (BART) www.bart.gov; Manager, Performance & Data Analytics Unit: Joseph Towner; jtowner@bart.gov; 510-987-5210

California Department of Transportation (CALTRANS) www.dot.ca.gov; Branch Chief Small Business and Property Control: Ayanna Nobles, Ayanna.nobles@dot.ca.gov; 510-908-8681

California High Speed Rail Authority (HSR) www.hsr.ca.gov Small Business Manager: Damon Dorn; damon.dorn@hsr.ca.gov; 916-330-5631

Central Contra Costa Transit Authority (County Connection) www.countyconnection.com Director of Recruitment & Employee Development: Kristina Martinez; kmartinez@countyconnection.com; 925-680-2031

City of Santa Rosa www.srcity.org/reimagining; Transit Planner: Yuri Koslen; ykoslen@srcity.org; 707-543-3335

Golden Gate Bridge, Highway & Transportation District (GGBHTD) www.goldengate.org; DBE Program Administrator: Artemisé Davenport; adavenport@goldengate.org; 415-257-4581

Marin Transit www.marintransit.org; Director of Policy & Legislative Programs: Keith Green; kgreen@marintransit.org; 415-226-0870

Metropolitan Transportation Commission (MTC) www.mtc.ca.gov Contract Compliance Manager: Michael Brinton; mbrinton@bayareametro.gov; 510-778-6727; Purchasing: Luz Campos; lcampos@bayareametro.gov; 510-778-5390

Napa Valley Transportation Authority (NVTA) www.nvta.ca.gov; Administrative Technician: Renée Kulick; rkulick@nvta.ca.gov 707-259-8780

San Francisco Bay Ferry, a service of the Water Emergency Transportation Authority (WETA) www.watertransit.org Program Manager/Analyst: Lauren Duran Gularte; gularte@watertransit.org; 415-364-3188; Government & Regulatory Affairs Specialist: Terence Candell; candell@watertransit.org;

San Francisco County Transportation Authority (SFCTA) www.sfcta.org; Principle Management Analyst: Lily Yu; lily.yu@sfcta.org; 415-522-4811

San Francisco Municipal Transportation Agency (SFMTA) www.sfmta.gov; Contract Compliance Office Employment Unit Manager Finance and Information Technology Division: Todd Senigar; todd.senigar@sfmta.com; 415-646-2014

San Mateo County Transit District (SamTrans) and Peninsula Joint Powers Board (Caltrain) www.smctd.com/bidscontracts; DBE Administrator: Kamal Hubbard, Hubbardk@samtrans.com; 650-508- 7939

Santa Clara Valley Transportation Authority (VTA) www.vta.org Business Diversity Programs Management Analyst: Jennifer Mena; Jennifer.mena@vta.org; 408-321-5876

Santa Cruz Metropolitan Transit District (Santa Cruz Metro) www.scmttd.com; Purchasing Agent: Joan Jeffries; jjeffries@scmttd.com; 831-420-2572

Solano County Transit (SolTrans) www.soltransride.com; DBE Liaison Officer: Reilly Kent; reilly@soltransride.com; 707-736-6986

Sonoma-Marín Area Rail Transit (SMART) www.sonomamarintrain.org Chief Financial Officer: Heather McKillop; hmckillop@sonomamarintrain.org; 707-794-3320

Tri Delta Transit (ECCTA) www.trideltatransit.com DBE Liaison Officer: Tania Babcock; tbabcock@eccta.org; 925-754-6622 ext. 223

Western Contra Costa Transit Authority (WestCAT) www.westcat.org Grants & Compliance Manager: Mike Furnary; mike@westcat.org; 510-724-3331

THANK YOU



THE BUSINESS OUTREACH COMMITTEE (BOC)

A Consortium of Bay Area Transportation Agencies



2 FREE Small Business Certification Webinars

Tuesday, March 9, 2021 at 10AM

Tuesday, March 16, 2021 at 10AM

1 Small Business Enterprise (SBE) Certification Webinar

Hosted by Department of General Services

This webinar is presented by the California Department of General Services. Learn about the different small business certification types, how to become certified and the application process.

Registration is Required

[Click here to register for SBE Certification Webinar](#)

2 Disadvantaged Business Enterprise (DBE) Certification Webinar

Hosted by Santa Clara Valley Transportation Authority

Learn about the DBE Program, specific instructions to completing the application, the certification process and free DBE supportive services.

Registration is Required

[Click here to register for SBE Certification Webinar](#)

Partnering Agencies:



FOR MORE INFORMATION:

Contact Artemise Davenport at adavenport@goldengate.org or 415-257-4581

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**PUBLIC NOTICE
DISADVANTAGED BUSINESS ENTERPRISE (DBE) GOAL
FOR FISCAL YEARS 2023-2025**

The Napa Valley Transportation Authority (NVTA) in accordance with regulations of the U.S. Department of Transportation (DOT), 49 CFR Part 26, hereby announces its Fiscal Years 2023, 2024 and 2025 goal of 2.6% for DBE participation of contracts assisted by the Federal Transit Administration (FTA).

The proposed goal and its rationale are available for public review for the next 30 days during normal business hours from 8:00AM to 4:30PM, Monday through Friday, at the Socol Gateway Transit Center, Administrative Offices, 625 Burnell Street, Napa, CA 94559.

Interested parties are encouraged to submit comments to: Renee Kulick, DBE Liaison Officer, NVTA, 625 Burnell Street, Napa, CA 94559. Comments may also be submitted to the Federal Transit Administration, Region IX, Attention: Civil Rights Officer, 201 Mission Street, Suite 1650, San Francisco, CA 94150.

Renee G. Kulick 11/15/2022

Renee Kulick, DBELO

Disadvantage Business Enterprise & Small Business Enterprise

The Napa Valley Transportation Authority (NVTA) has established a Disadvantaged Business Enterprise Program (DBE Program) in accordance with regulations of the U.S. Department of Transportation (DOT), 49 CFR Part 26.

If you are interested in participating in NVTA's Disadvantaged Business Enterprise Program, or for more information, please call (707) 258-8631.

The main objectives of the DBE Program are:

- To ensure that small DBE firms can compete fairly for federally funded transportation-related projects
- To ensure that only eligible firms participate as a DBE firm
- To assist DBE firms in competing outside of the DBE Program

Notice of NVTA's proposed DBE Goal is shown below and here: <http://www.nvta.ca.gov/public-notice-disadvantaged-business-enterprise-dbe-goal>

The proposed DBE Goal and its rationale are presented in the following link: [Federal Fiscal Year 2023-2025 DBE Goal](#).

In order for small disadvantaged firms, including those owned by minorities and women, to participate as a DBE in federal-aid contracts, they must apply for and receive certification as a DBE. For the state of California, DBE certification is performed by the certifying agencies of the California Unified Certification Program (CUCP). See below for more information regarding the [California Unified Certification Program](#).

For additional information about the DBE Program, please visit the U.S. D.O.T., [Office of Small and Disadvantaged Business Utilization](#).

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Renee Kulick (e-signed), DBELO
11/15/22

[Click here for the DBE Goal and its rationale.](#)