



ADDENDUM No. 1

Date: April 14, 2025

To: Prospective Proposers

From: Napa Valley Transportation Authority (NVTA)

Re: Addendum No. 1 to RFP No. 25-R25 Buy America Pre-Award, Post-Delivery Audits and Vehicle Inspection Services

This Addendum is being issued by the Napa Valley Transportation Authority (NVTA) to provide the following information, correction and/or clarification made to the Invitation for Bid as follows:

1. Clarifications to bidder questions provided as an attachment to this Addendum.
2. Add by addendum, Attachment 01, Bus Specifications.

This document is being provided to you as additional information. All of the documents which have been issued after the release of the RFP will serve as the basis of the work product that will be the ultimate result of this procurement.

We thank you for your continued interest in this procurement and look forward to receiving your response to our solicitation.

**Bidder Questions and Answers Matrix for
RFP No. 25-R25**

**BUY AMERICA PRE-AWARD, POST-DELIVERY AUDITS AND VEHICLE INSPECTION
SERVICES**

No.	SEC & PG NO.	QUESTION/COMMENT	RESPONSE
1.		Can the auditor be based out of the U.S. and work remotely?	<i>Yes; Most the functions of an auditor may be performed remotely and/or in conjunction with a team of persons doing onsite inspections. Additionally, NVTA services Napa County (pop 133,216) and is conducting procurements of 20 or fewer buses therefore an onsite resident inspector per 49 CFR 663.37(c)(2) is not required.</i>
2.		Owner comment	<i>Production of NVTA's buses will be scheduled as follows 8 buses on May 19, 2025 4 buses on May 30, 2025 2 buses on June 6, 2025</i>
3.		Due to different inspection costs, can we provide separate sheets for specific manufacturers (Gillig, New Flyer, etc.)?	<i>Yes; the cover proposal sheet can be edited by the vendor.</i>
4.		On the (14) 40-ft. Electric Buses, have you received a production schedule?	<i>The only production schedule we have is list under Q2. Additional information can be requested form Gillig once contractor selected under this RFP</i>
5.		Do you have the meeting notes and/or bus specs for the (14) buses? If so, can you please provide to the vendors?	<i>Yes, see Attachment 01: Bus Specifications</i>
6.		Insurance Deductibles – is \$25,000 the highest deductibles?	<i>The deductible amounts based upon the minimum insurance required by NVTA is established by the insurance carrier. Please make NVTA aware if this</i>

No.	SEC & PG NO.	QUESTION/COMMENT	RESPONSE
			<i>answer does not sufficiently address the proposed question.</i>
7.		Insurance Employee Character and Fitness – Can you please clarify this provision on any applicable insurance coverage that would be required?	<i>The Insurance Requirements are only listed under Section 7 in the Sample Contract. Employee, Character and Fitness is separate from the Insurance Requirements and listed under Section 9. of the Sample Contract.</i>
8.		Besides Gillig, do you know what manufacturers and their locations you might be ordering buses from in 2026 and 2027?	<i>We can anticipate purchasing Gillig and/or BYD buses in 2026/2027.</i>
9.		Do we need to provide a copy of the business license with the proposal or have to show if awarded the project?	<i>Business license is required to be submitted with the proposal documents; however, is not necessarily a factor that will preclude a proposer from getting the award. NVTa reserves the right to waive this requirement and proceed with an award if determined to be in the best interest of the public and/or Agency.</i>

Attachment 01

***2024 GILLIG – BATTERY ELECTRIC BUS – LOW FLOOR PLUS
WITH INDUCTEV INDUCTIVE CHARGING BUS RECEIVER,
588kWh, 40'- PAX 38/72***

QUANTITY: 2 EACH

SEE ATTACHED

Attachment 01

PRICE VARIANCE

5/7/2024

NAPA, CA (PIGGYBACK - STATE OF WASHINGTON RFP# 2020 06719-01)

(2) 40' LOW FLOOR PLUS ELECTRIC BUS, SN: TBD

ITEM	STATE OF WASHINGTON, WA	NAPA, CA	VARIANCE
EXTERIOR STYLING PACKAGE	LOW FLOOR PLUS	LOW FLOOR PLUS	-
CUMMINS EV TRACTION MOTOR, INVERTERS & POWER MANAGEMENT SYSTEMS	INCLUDED	REQUIRED	-
ESS ENERGY STORAGE SYSTEM WITH 6 BATTERY PACKS (588 KWH)	INCLUDED	REQUIRED	-
OVERHEAD CHARGE RAILS	NOT INCLUDED	NOT REQUIRED	-
DEPOT PLUG-IN CHARGING PORT PER SAE J1772	(1) CCS TYPE 1 CONNECTOR (REAR - CURBSIDE)	(2) CCS TYPE 1 CONNECTOR (REAR - CURBSIDE & FRONT STREETSIDE)	6,850.00
COOLANT FILTER FOR EBUS APPLICATION	INCLUDED	REQUIRED	-
BRAKES	DISC BRAKES	DISC BRAKES	-
AXLE HUB SEALS	FRONT & REAR - GREASE SEALS	FRONT & REAR - GREASE SEALS	-
MERITOR FRONT & REAR AXLES	INCLUDED	REQUIRED	-
MAGNETIC AXLE DRAIN PLUGS	INCLUDED	REQUIRED	-
ELECTRONIC STABILITY CONTROL	INCLUDED	REQUIRED	-
AUTOMATIC TRACTION CONTROL	INCLUDED	REQUIRED	-
HUBODOMETER	NOT INCLUDED	NOT REQUIRED	-
HUBODOMETER GUARD	NOT INCLUDED	NOT REQUIRED	-
WHEEL MOUNTING	HUB PILOTED	HUB PILOTED	-
TORQUE INDICATORS FOR WHEELS	NOT INCLUDED	REQUIRED	125.00
WHEELS	(6) FULL POLISHED	(6) FULL POLISHED	-
DURABRIGHT	NOT INCLUDED	NOT REQUIRED	-
TIRES	CUSTOMER SUPPLIED	CUSTOMER SUPPLIED	-
ELECTRIC STEERING ASSIST	NOT INCLUDED	NOT REQUIRED	-
VIP TEXTURED STEERING WHEEL	NOT INCLUDED	REQUIRED	79.00
GAUGES IN ENGINE COMP'T	ELECTRIC PROGRAMMABLE GAUGE	ELECTRIC PROGRAMMABLE GAUGE	-
ELECTRIC HYDRAULIC PUMP	INCLUDED	REQUIRED	-
ELECTRICAL TOW CONNECTION	NOT INCLUDED	REQUIRED	183.00
AD-IP AIR DRYER FOR EBUS APPLICATION	INCLUDED	REQUIRED	-
KINGSTON AUTO DRAIN VALVE	INCLUDED	REQUIRED	-
ENGINE SKID PROTECTION	NOT INCLUDED	NOT REQUIRED	-
A-POST SKID PLATES	NOT INCLUDED	NOT REQUIRED	-
HORN SPLASH SHIELD	NOT INCLUDED	NOT REQUIRED	-
LEVEL 2 INSULATION	INCLUDED	REQUIRED	-
BATTERY TYPE	(2) ODYSSEY AGM GROUP 31	(2) ODYSSEY AGM GROUP 31	-
BATTERY JUMP START CONN	INCLUDED (REAR CONNECTION)	INCLUDED (REAR CONNECTION)	-
WHEELCHAIR RAMP	LIFT-U LU18	LIFT-U LU18	-
RAMP SKID PLATES	NOT INCLUDED	NOT REQUIRED	-
TK ELECTRIC HVAC SYSTEM TE18	INCLUDED	REQUIRED	-
REFRIGERANT	R407C	R407C	-
REFRIGERANT PRESSURE DISPLAY	NOT INCLUDED	NOT REQUIRED	-
20% OUTSIDE AIR & FILTER	NOT INCLUDED	NOT REQUIRED	-
FRONT THRESHOLD HEATER	NOT INCLUDED	NOT REQUIRED	-
STREETSIDE HEATER	NOT INCLUDED	NOT REQUIRED	-
REAR CURBSIDE HEATER	NOT INCLUDED	NOT REQUIRED	-
REAR STREETSIDE HEATER	NOT INCLUDED	NOT REQUIRED	-

Attachment 01

CONFIDENTIAL

PRICE VARIANCE

5/7/2024

NAPA, CA (PIGGYBACK - STATE OF WASHINGTON RFP# 2020 06719-01)

(2) 40' LOW FLOOR PLUS ELECTRIC BUS, SN: TBD

ITEM	STATE OF WASHINGTON, WA	NAPA, CA	VARIANCE
UNDERSEAT HEATER	NOT INCLUDED	NOT REQUIRED	-
DASH FAN(S)	NOT INCLUDED	(2) REQUIRED	178.00
SENSITIVE EDGE - FRONT	NOT INCLUDED	REQUIRED	775.00
REAR DOOR	34" AIR OPEN/SPRING CLOSE	34" AIR OPEN/SPRING CLOSE	-
DOOR CONTROLS (FRONT & REAR)	AIR-FULL DRIVER CONTROL	AIR-FULL DRIVER CONTROL	-
VAPOR V-TOUCH W/ TOUCH BARS & GREEN LAMP	NOT INCLUDED	NOT REQUIRED	-
VAPOR CLASS SENSOR	NOT INCLUDED	NOT REQUIRED	-
EXTERIOR FRONT DOOR RELEASE	NOT INCLUDED	NOT REQUIRED	-
ELECTRICAL EQUIPMENT CABINET	44" W/(2) FANS	44" W/(2) FANS	-
ELECTRICAL EQUIPMENT STORAGE BOX LIGHTING	NOT INCLUDED	REQUIRED	125.00
CS WHEELWELL STORAGE BOX	NOT INCLUDED	NOT REQUIRED	-
PASSENGER INFO STATION	NOT INCLUDED	NOT REQUIRED	-
DISPLAY/SCHEDULE HOLDER	NOT INCLUDED	NOT REQUIRED	-
INTERIOR AD FRAMES	NOT INCLUDED	(2) REQUIRED (BUDGETARY ONLY)	450.00
EXTERIOR AD FRAMES	NOT INCLUDED	NOT REQUIRED	-
PASSENGER SEATS	AMSECO INSIGHT W/ A.R.M, Q'STRAIT RESTRAINTS	AMSECO INSIGHT CLASSIC W/ Q' PODS, PLUSH PADDING & ANTIMICROBIAL TREATMENT	16,350.00
DUAL USB SEAT MOUNTED PORTS	NOT INCLUDED	(18) REQUIRED	2,920.00
FRONT WHEELWELL VERTICAL STANCHIONS	NOT INCLUDED	REQUIRED - CS & SS	250.00
DRIVERS SEAT	RECARO ERGO METRO W/ HEADREST & 2-PT BLACK BELT	RECARO ERGO METRO AM80 W/ HEADREST & 2-PT BLACK BELT	
SEAT BELT EXTENSION	NOT INCLUDED	NOT REQUIRED	-
SEAT BELT ALARM	NOT INCLUDED	NOT REQUIRED	-
SEAT CUSHION ALARM	NOT INCLUDED	NOT REQUIRED	-
SEAT ARMREST	NOT INCLUDED	NOT REQUIRED	-
PASSENGER SIGNALS	PULL CORDS	TOUCH TAPE	1,116.00
STOP REQUEST AT REAR DOOR STANCHION	NOT INCLUDED	REQUIRED	68.00
STOP REQUEST LAMP AT DASH	NOT INCLUDED	REQUIRED	38.00
DRIVERS BARRIER	WRAPAROUND W/ OUT SCHEDULE HOLDERS	WRAPAROUND W/ (3) SCHEDULE CUT-OUTS	61.00
DRIVERS PROTECTION BARRIER	NOT INCLUDED	AROW W/ STD GLASS	5,926.00
MODESTY PANEL FWD OF REAR DOOR	NOT INCLUDED	REQUIRED	220.00
OVERHEAD GRAB STRAPS STANCHIONS	NOT INCLUDED	(6) GRAY W/ PLASTIC COLLAR	150.00
PASSENGER WINDOWS	STD FRAME / UPPER TRANSOM	BONDED FRAME / FULL FIXED, QUICK CHANGE W/ GLAZING GUARDS	5,756.00
HEADLAMPS	LED LOW & HIGH BEAMS	LED LOW & HIGH BEAMS	-
STOP/TAIL/TURN/BACK UP LAMPS	4" ROUND DIALIGHT LED	7" ROUND DIALIGHT LED	-
REAR CAP AUX STOP LAMPS	(2) 4" RED LED LAMPS	(3) 18" RED LED STRIP LAMPS	150.00
REAR CAP MOUNTED YIELD SIGN	NOT INCLUDED	NOT REQUIRED	-
EXTERIOR PORCH LAMPS	NOT INCLUDED	NOT REQUIRED	-
BATTERY COMPARTMENT LAMPS	NOT INCLUDED	NOT REQUIRED	-
INTERIOR LAMPS	LED I/O CONTROLS	LED I/O CONTROLS	-
PLEASURE RADIO	NOT INCLUDED	NOT REQUIRED	-
2-WAY RADIO & ANTENNA	PRE-WIRE ONLY	MOTOROLA APX6500	10,163.00
PA SYSTEM/VOICE ANNUNCIATOR	STD REI	VIA SYNCHROMATICS SYSTEM	-
HAND HELD MIC	INCLUDED	NOT REQUIRED	(50.00)

Attachment 01

CONFIDENTIAL

PRICE VARIANCE
5/7/2024
NAPA, CA (PIGGYBACK - STATE OF WASHINGTON RFP# 2020 06719-01)
(2) 40' LOW FLOOR PLUS ELECTRIC BUS, SN: TBD

ITEM	STATE OF WASHINGTON, WA	NAPA, CA	VARIANCE
BOOM MIC	NOT INCLUDED	REQUIRED	100.00
CAD / AVL ITS SYSTEM	NOT INCLUDED	SYNCHROMATICS FULL INSTALLATION SYSTEM W/ VOICE ANNUNCIATOR SYSTEM, INTERIOR LED SIGN, ROUTER, ANTENNA & (2) APC FRONT & REAR DOORS	39,936.00
GEO FENCING USING VIRICITI TELEMATICS W/ 2-YEAR SUBSCRIPTION	INCLUDED	REQUIRED	-
CLIPPER CARD C-2 PRE-WIRE W/ BRACKETRY FOR BOTH DOORS	NOT INCLUDED	REQUIRED (BUDGETARY ONLY)	3,500.00
INSIDE SPEAKERS	(6) SIX	(6) SIX	-
DRIVERS SPEAKER	NOT INCLUDED	NOT REQUIRED	-
DESTINATION SIGNS	TWIN VISION AMBER (FRONT, CS & REAR RUN SIGN)	HANOVER WHITE W/ EG4 CONTROLLER (FRONT, CS & REAR RUN SIGN)	1,650.00
FRONT RUN SIGN	NOT INCLUDED	NOT REQUIRED	-
FAREBOX	PRE-WIRE ONLY	SEE LAST PAGE FOR DETAILS	-
FAREBOX GUARD	INCLUDED	REQUIRED	-
TRANSFER CUTTER	NOT INCLUDED	NOT REQUIRED	-
PASSENGER COUNTER (APC)	NOT INCLUDED	INCL W/ SYNCHROMATICS SYSTEM	-
FULL COMPOSITE FLOOR	INCLUDED	REQUIRED	-
FLOORING MATERIAL	ALTRO	GERFLOR	750.00
ROOF HATCHES	REAR - MANUAL	REAR - MANUAL	-
EXTERIOR MIRRORS	8" X 8" 1-PC, NON-HEATED W/ REMOTE	10" X 11" 1-PC, HEATED W/ REMOTE W/ TURN SIGNAL INDICATORS ON GLAZING	519.00
FIRE SUPPRESSION WITHOUT ESS SUPPRESSION	AMEREX V-25 W/ 24 HR BATTERY	AMEREX V-25 W/ 24 HR BATTERY	-
TRAFFIC LIGHT PREEMPTION	NOT INCLUDED	NOT REQUIRED	-
VIDEO SURVEILLANCE	NOT INCLUDED	TSI (8) CAMERA SYSTEM, W/ NEXUS-NVR & 4TB SSD (PER NAPA SPEC)	11,460.00
BACK UP CAMERA W/ VIEWING ON DASH MFD	NOT INCLUDED	INCLUDED W/ TSI VIDEO SYSTEM	-
BIKE RACK	SPORTWORKS MOUNTING BRACKETS ONLY	SPORTWORKS DL2 - SSTL	1,578.00
BIKE RACK MIRROR	NOT INCLUDED	NOT REQUIRED	-
BIKE RACK DEPLOYED LAMP	NOT INCLUDED	REQUIRED	200.00
MEDICAL AID KIT	NOT INCLUDED	REQUIRED	69.00
BLOODBORN PATHOGEN KIT	NOT INCLUDED	NOT REQUIRED	-
BIO-HAZARD KIT	NOT INCLUDED	NOT REQUIRED	-
WHEEL CHOCKS (SET)	NOT INCLUDED	NOT REQUIRED	-
ELECTRONIC MFD MULTI FUNCTION DASH DISPLAY (MFD II)	INCLUDED	REQUIRED	-
CUP HOLDER	NOT INCLUDED	REQUIRED	35.00
WASTE CONTAINER	NOT INCLUDED	REQUIRED	170.00
I/O PROGRAM MODULE	NOT INCLUDED	NOT REQUIRED	-
ADJUSTABLE PEDALS	NOT INCLUDED	REQUIRED	1,130.00
EXTERIOR PAINT	1-COLOR	2-COLORS	2,150.00
CLEAR COAT	NOT INCLUDED	REQUIRED	900.00
EXTERIOR GRAPHICS	BUS NUMBERS ONLY	NAPA, CA CUSTOM BATTERY ELECTRIC BUS GRAPHICS	6,555.00
ROOF NUMBERS	NOT INCLUDED	REQUIRED	150.00
EXT WARRANTY (BASIC BUS)	24 MONTHS / 100,000 MILES	24 MONTHS / 100,000 MILES	-

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PRICE VARIANCE

5/7/2024

NAPA, CA (PIGGYBACK - STATE OF WASHINGTON RFP# 2020 06719-01)

(2) 40' LOW FLOOR PLUS ELECTRIC BUS, SN: TBD

ITEM	STATE OF WASHINGTON, WA	NAPA, CA	VARIANCE
EXT WARRANTY (BODY STRUCTURAL)	36 MONTHS / 150,000 MILES	36 MONTHS / 150,000 MILES	-
EXT WARRANTY (STRUCTURAL INTEGRITY CORROSION)	144 MONTHS / 500,000 MILES	144 MONTHS / 500,000 MILES	-
EXT WARRANTY (WATER LEAKS)	12 MONTHS / 50,000 MILES	12 MONTHS / 50,000 MILES	-
WARRANTY - ESS (BATTERIES)	72 MONTHS / 300,000 MILES	72 MONTHS / 300,000 MILES	-
WARRANTY - (TRACTION MOTOR)	36 MONTHS / 100,000 MILES	36 MONTHS / 100,000 MILES	-
WARRANTY - (HVAC TK ELECTRIC)	36 MONTHS / UNL MILES	36 MONTHS / UNL MILES	-
WARRANTY (ALL OTHERS)	BASE COVERAGE PER WASHINGTON CONTRACT	BASE COVERAGE PER WASHINGTON CONTRACT	-
TRAINING	NOT INCLUDED	NOT REQUIRED	-

TOTAL NAPA, CA VARIANCES	122,735.00
STATE OF WASHINGTON, WA 40' LOW FLOOR PLUS ELECTRIC BASE UNIT PRICE (APRIL 2021)	813,044.00
DELIVERY	1,000.00
NAPA, CA 40' LOW FLOOR PLUS ELECTRIC BASE UNIT PRICE	936,779.00
PPI 1413 ADJUSTMENT PER WA STATE CONTRACT AMENDMENT #1 = (11.78%)	110,353.00
PPI 1413 ADJUSTMENT PER WA STATE CONTRACT AMENDMENT #3 = (15%) ONE TIME REDUCTION TO (12%)	125,656.00
CHANGE TO ADD GFI 41" FAREBOX	27,468.00
CHANGE TO ADD INDUCTEV INDUCTIVE CHARGING BUS RECEIVER	130,362.00
NAPA, CA 40' LOW FLOOR PLUS ELECTRIC CURRENT PRICE (5/7/2024)	1,330,618.00

NON -TAXABLE ITEMS CALCULATIONS

NON-TAXABLE ADA EQUIPMENT	27,074.00
DELIVERY	1,000.00
TRAINING	-
NAPA, CA NON-TAXABLE ITEMS	28,074.00

CURRENT BUS PRICE CALCULATIONS INCLUDING CA SALES TAX

NAPA, CA 40' BATTERY ELECTRIC UNIT PRICE (NON-TAXED)	1,330,618.00
NAPA, CA NON-TAXABLE ITEMS	(28,074.00)
NAPA, CA 40' BATTERY ELECTRIC TAXABLE PRICE	1,302,544.00
ADD CALIFORNIA SALES TAX - NAPA, CA (7.75% ADJUSTED TO 3.8125% ZERO EMISSION)	49,659.00
NAPA, CA NON-TAXABLE ITEMS	28,074.00
NAPA, CA 40' BATTERY ELECTRIC BUS CURRENT UNIT PRICE, W/ DELIVERY, CA SALES TAX (5/7/2024)	1,380,277.00

x 2 Each TOTAL \$2,276,544.00

Attachment 01

May 6, 2024

Kate Miller
Executive Director
Napa Valley Transportation Authority
625 Burnell Street
Napa, CA 94559

Dear Ms. Miller,

Thank you for your interest in purchasing GILLIG vehicles using the State of Washington contract (#06719-01). GILLIG is pleased to quote the following:

Two (2) GILLIG Low Floor Plus Electric Buses w/InductEV Receiver: \$1,380,277.00 each

Please see the attached Price Variance for a list of vehicle configurations and services selected for this project.

The quote includes PPI escalation adjustments per the State of Washington Contract Amendments #1 and #3, as well as estimated California State Sales Taxes. The quote does not include licensing fees. The vehicles are FOB Napa, CA.

This quote is valid for sixty (60) days.

The buses will start production within 12 to 24 months from receipt of a firm purchase order.

We thank you for this opportunity and look forward to partnering with NVTA. Please contact me if your team has any questions. Thank you!

Sincerely,

Richard D. Bissell

Regional Sales Manager
GILLIG LLC
Cell: 916.201.4642

Attachment 01

**2024 GILLIG – BATTERY ELECTRIC BUS – LOW FLOOR PLUS
588kWh, 40'- PAX 38/72**

QUANTITY: 4 EACH

SEE ATTACHED

Attachment 01

PRICE VARIANCE

5/7/2024

NAPA, CA (PIGGYBACK - STATE OF WASHINGTON RFP# 2020 06719-01)

(4) 40' LOW FLOOR PLUS ELECTRIC BUS, SN: TBD

ITEM	STATE OF WASHINGTON, WA	NAPA, CA	VARIANCE
EXTERIOR STYLING PACKAGE	LOW FLOOR PLUS	LOW FLOOR PLUS	-
CUMMINS EV TRACTION MOTOR, INVERTERS & POWER MANAGEMENT SYSTEMS	INCLUDED	REQUIRED	-
ESS ENERGY STORAGE SYSTEM WITH 6 BATTERY PACKS (588 KWH)	INCLUDED	REQUIRED	-
OVERHEAD CHARGE RAILS	NOT INCLUDED	NOT REQUIRED	-
DEPOT PLUG-IN CHARGING PORT PER SAE J1772	(1) CCS TYPE 1 CONNECTOR (REAR - CURBSIDE)	(2) CCS TYPE 1 CONNECTOR (REAR - CURBSIDE & FRONT STREETSIDE)	6,850.00
COOLANT FILTER FOR EBUS APPLICATION	INCLUDED	REQUIRED	-
BRAKES	DISC BRAKES	DISC BRAKES	-
AXLE HUB SEALS	FRONT & REAR - GREASE SEALS	FRONT & REAR - GREASE SEALS	-
MERITOR FRONT & REAR AXLES	INCLUDED	REQUIRED	-
MAGNETIC AXLE DRAIN PLUGS	INCLUDED	REQUIRED	-
ELECTRONIC STABILITY CONTROL	INCLUDED	REQUIRED	-
AUTOMATIC TRACTION CONTROL	INCLUDED	REQUIRED	-
HUBODOMETER	NOT INCLUDED	NOT REQUIRED	-
HUBODOMETER GUARD	NOT INCLUDED	NOT REQUIRED	-
WHEEL MOUNTING	HUB PILOTED	HUB PILOTED	-
TORQUE INDICATORS FOR WHEELS	NOT INCLUDED	REQUIRED	125.00
WHEELS	(6) FULL POLISHED	(6) FULL POLISHED	-
DURABRIGHT	NOT INCLUDED	NOT REQUIRED	-
TIRES	CUSTOMER SUPPLIED	CUSTOMER SUPPLIED	-
ELECTRIC STEERING ASSIST	NOT INCLUDED	NOT REQUIRED	-
VIP TEXTURED STEERING WHEEL	NOT INCLUDED	REQUIRED	79.00
GAUGES IN ENGINE COMP'T	ELECTRIC PROGRAMMABLE GAUGE	ELECTRIC PROGRAMMABLE GAUGE	-
ELECTRIC HYDRAULIC PUMP	INCLUDED	REQUIRED	-
ELECTRICAL TOW CONNECTION	NOT INCLUDED	REQUIRED	183.00
AD-IP AIR DRYER FOR EBUS APPLICATION	INCLUDED	REQUIRED	-
KINGSTON AUTO DRAIN VALVE	INCLUDED	REQUIRED	-
ENGINE SKID PROTECTION	NOT INCLUDED	NOT REQUIRED	-
A-POST SKID PLATES	NOT INCLUDED	NOT REQUIRED	-
HORN SPLASH SHIELD	NOT INCLUDED	NOT REQUIRED	-
LEVEL 2 INSULATION	INCLUDED	REQUIRED	-
BATTERY TYPE	(2) ODYSSEY AGM GROUP 31	(2) ODYSSEY AGM GROUP 31	-
BATTERY JUMP START CONN	INCLUDED (REAR CONNECTION)	INCLUDED (REAR CONNECTION)	-
WHEELCHAIR RAMP	LIFT-U LU18	LIFT-U LU18	-
RAMP SKID PLATES	NOT INCLUDED	NOT REQUIRED	-
TK ELECTRIC HVAC SYSTEM TE18	INCLUDED	REQUIRED	-
REFRIGERANT	R407C	R407C	-
REFRIGERANT PRESSURE DISPLAY	NOT INCLUDED	NOT REQUIRED	-
20% OUTSIDE AIR & FILTER	NOT INCLUDED	NOT REQUIRED	-
FRONT THRESHOLD HEATER	NOT INCLUDED	NOT REQUIRED	-
STREETSIDE HEATER	NOT INCLUDED	NOT REQUIRED	-
REAR CURBSIDE HEATER	NOT INCLUDED	NOT REQUIRED	-
REAR STREETSIDE HEATER	NOT INCLUDED	NOT REQUIRED	-

Attachment 01

PRICE VARIANCE

5/7/2024

NAPA, CA (PIGGYBACK - STATE OF WASHINGTON RFP# 2020 06719-01)

(4) 40' LOW FLOOR PLUS ELECTRIC BUS, SN: TBD

ITEM	STATE OF WASHINGTON, WA	NAPA, CA	VARIANCE
UNDERSEAT HEATER	NOT INCLUDED	NOT REQUIRED	-
DASH FAN(S)	NOT INCLUDED	(2) REQUIRED	178.00
SENSITIVE EDGE - FRONT	NOT INCLUDED	REQUIRED	775.00
REAR DOOR	34" AIR OPEN/SPRING CLOSE	34" AIR OPEN/SPRING CLOSE	-
DOOR CONTROLS (FRONT & REAR)	AIR-FULL DRIVER CONTROL	AIR-FULL DRIVER CONTROL	-
VAPOR V-TOUCH W/ TOUCH BARS & GREEN LAMP	NOT INCLUDED	NOT REQUIRED	-
VAPOR CLASS SENSOR	NOT INCLUDED	NOT REQUIRED	-
EXTERIOR FRONT DOOR RELEASE	NOT INCLUDED	NOT REQUIRED	-
ELECTRICAL EQUIPMENT CABINET	44" W/(2) FANS	44" W/(2) FANS	-
ELECTRICAL EQUIPMENT STORAGE BOX LIGHTING	NOT INCLUDED	REQUIRED	125.00
CS WHEELWELL STORAGE BOX	NOT INCLUDED	NOT REQUIRED	-
PASSENGER INFO STATION	NOT INCLUDED	NOT REQUIRED	-
DISPLAY/SCHEDULE HOLDER	NOT INCLUDED	NOT REQUIRED	-
INTERIOR AD FRAMES	NOT INCLUDED	(2) REQUIRED (BUDGETARY ONLY)	450.00
EXTERIOR AD FRAMES	NOT INCLUDED	NOT REQUIRED	-
PASSENGER SEATS	AMSECO INSIGHT W/ A.R.M, Q'STRAIT RESTRAINTS	AMSECO INSIGHT CLASSIC W/ Q' PODS, PLUSH PADDING & ANTIMICROBIAL TREATMENT	16,350.00
DUAL USB SEAT MOUNTED PORTS	NOT INCLUDED	(18) REQUIRED	2,920.00
FRONT WHEELWELL VERTICAL STANCHIONS	NOT INCLUDED	REQUIRED - CS & SS	250.00
DRIVERS SEAT	RECARO ERGO METRO W/ HEADREST & 2-PT BLACK BELT	RECARO ERGO METRO AM80 W/ HEADREST & 2-PT BLACK BELT	
SEAT BELT EXTENSION	NOT INCLUDED	NOT REQUIRED	-
SEAT BELT ALARM	NOT INCLUDED	NOT REQUIRED	-
SEAT CUSHION ALARM	NOT INCLUDED	NOT REQUIRED	-
SEAT ARMREST	NOT INCLUDED	NOT REQUIRED	-
PASSENGER SIGNALS	PULL CORDS	TOUCH TAPE	1,116.00
STOP REQUEST AT REAR DOOR STANCHION	NOT INCLUDED	REQUIRED	68.00
STOP REQUEST LAMP AT DASH	NOT INCLUDED	REQUIRED	38.00
DRIVERS BARRIER	WRAPAROUND W/ OUT SCHEDULE HOLDERS	WRAPAROUND W/ (3) SCHEDULE CUT-OUTS	61.00
DRIVERS PROTECTION BARRIER	NOT INCLUDED	AROW W/ STD GLASS	5,926.00
MODESTY PANEL FWD OF REAR DOOR	NOT INCLUDED	REQUIRED	220.00
OVERHEAD GRAB STRAPS STANCHIONS	NOT INCLUDED	(6) GRAY W/ PLASTIC COLLAR	150.00
PASSENGER WINDOWS	STD FRAME / UPPER TRANSOM	BONDED FRAME / FULL FIXED, QUICK CHANGE W/ GLAZING GUARDS	5,756.00
HEADLAMPS	LED LOW & HIGH BEAMS	LED LOW & HIGH BEAMS	-
STOP/TAIL/TURN/BACK UP LAMPS	4" ROUND DIALIGHT LED	7" ROUND DIALIGHT LED	-
REAR CAP AUX STOP LAMPS	(2) 4" RED LED LAMPS	(3) 18" RED LED STRIP LAMPS	150.00
REAR CAP MOUNTED YIELD SIGN	NOT INCLUDED	NOT REQUIRED	-
EXTERIOR PORCH LAMPS	NOT INCLUDED	NOT REQUIRED	-
BATTERY COMPARTMENT LAMPS	NOT INCLUDED	NOT REQUIRED	-
INTERIOR LAMPS	LED I/O CONTROLS	LED I/O CONTROLS	-
PLEASURE RADIO	NOT INCLUDED	NOT REQUIRED	-
2-WAY RADIO & ANTENNA	PRE-WIRE ONLY	MOTOROLA APX6500	10,163.00
PA SYSTEM/VOICE ANNUNCIATOR	STD REI	VIA SYNCHROMATICS SYSTEM	-
HAND HELD MIC	INCLUDED	NOT REQUIRED	(50.00)

Attachment 01

PRICE VARIANCE

5/7/2024

NAPA, CA (PIGGYBACK - STATE OF WASHINGTON RFP# 2020 06719-01)

(4) 40' LOW FLOOR PLUS ELECTRIC BUS, SN: TBD

ITEM	STATE OF WASHINGTON, WA	NAPA, CA	VARIANCE
BOOM MIC	NOT INCLUDED	REQUIRED	100.00
CAD / AVL ITS SYSTEM	NOT INCLUDED	SYNCHROMATICS FULL INSTALLATION SYSTEM W/ VOICE ANNUNCIATOR SYSTEM, INTERIOR LED SIGN, ROUTER, ANTENNA & (2) APC FRONT & REAR DOORS	39,936.00
GEO FENCING USING VIRICITI TELEMATICS W/ 2-YEAR SUBSCRIPTION	INCLUDED	REQUIRED	-
CLIPPER CARD C-2 PRE-WIRE W/ BRACKETRY FOR BOTH DOORS	NOT INCLUDED	REQUIRED (BUDGETARY ONLY)	3,500.00
INSIDE SPEAKERS	(6) SIX	(6) SIX	-
DRIVERS SPEAKER	NOT INCLUDED	NOT REQUIRED	-
DESTINATION SIGNS	TWIN VISION AMBER (FRONT, CS & REAR RUN SIGN)	HANOVER WHITE W/ EG4 CONTROLLER (FRONT, CS & REAR RUN SIGN)	1,650.00
FRONT RUN SIGN	NOT INCLUDED	NOT REQUIRED	-
FAREBOX	PRE-WIRE ONLY	SEE LAST PAGE FOR DETAILS	-
FAREBOX GUARD	INCLUDED	REQUIRED	-
TRANSFER CUTTER	NOT INCLUDED	NOT REQUIRED	-
PASSENGER COUNTER (APC)	NOT INCLUDED	INCL W/ SYNCHROMATICS SYSTEM	-
FULL COMPOSITE FLOOR	INCLUDED	REQUIRED	-
FLOORING MATERIAL	ALTRO	GERFLOR	750.00
ROOF HATCHES	REAR - MANUAL	REAR - MANUAL	-
EXTERIOR MIRRORS	8" X 8" 1-PC, NON-HEATED W/ REMOTE	10" X 11" 1-PC, HEATED W/ REMOTE W/ TURN SIGNAL INDICATORS ON GLAZING	519.00
FIRE SUPPRESSION WITHOUT ESS SUPPRESSION	AMEREX V-25 W/ 24 HR BATTERY	AMEREX V-25 W/ 24 HR BATTERY	-
TRAFFIC LIGHT PREEMPTION	NOT INCLUDED	NOT REQUIRED	-
VIDEO SURVEILLANCE	NOT INCLUDED	TSI (8) CAMERA SYSTEM, W/ NEXUS-NVR & 4TB SSD (PER NAPA SPEC)	11,460.00
BACK UP CAMERA W/ VIEWING ON DASH MFD	NOT INCLUDED	INCLUDED W/ TSI VIDEO SYSTEM	-
BIKE RACK	SPORTWORKS MOUNTING BRACKETS ONLY	SPORTWORKS DL2 - SSTL	1,578.00
BIKE RACK MIRROR	NOT INCLUDED	NOT REQUIRED	-
BIKE RACK DEPLOYED LAMP	NOT INCLUDED	REQUIRED	200.00
MEDICAL AID KIT	NOT INCLUDED	REQUIRED	69.00
BLOODBORN PATHOGEN KIT	NOT INCLUDED	NOT REQUIRED	-
BIO-HAZARD KIT	NOT INCLUDED	NOT REQUIRED	-
WHEEL CHOCKS (SET)	NOT INCLUDED	NOT REQUIRED	-
ELECTRONIC MFD MULTI FUNCTION DASH DISPLAY (MFD II)	INCLUDED	REQUIRED	-
CUP HOLDER	NOT INCLUDED	REQUIRED	35.00
WASTE CONTAINER	NOT INCLUDED	REQUIRED	170.00
I/O PROGRAM MODULE	NOT INCLUDED	NOT REQUIRED	-
ADJUSTABLE PEDALS	NOT INCLUDED	REQUIRED	1,130.00
EXTERIOR PAINT	1-COLOR	2-COLORS	2,150.00
CLEAR COAT	NOT INCLUDED	REQUIRED	900.00
EXTERIOR GRAPHICS	BUS NUMBERS ONLY	NAPA, CA CUSTOM BATTERY ELECTRIC BUS GRAPHICS	6,555.00
ROOF NUMBERS	NOT INCLUDED	REQUIRED	150.00
EXT WARRANTY (BASIC BUS)	24 MONTHS / 100,000 MILES	24 MONTHS / 100,000 MILES	-

Attachment 01

PRICE VARIANCE

5/7/2024

NAPA, CA (PIGGYBACK - STATE OF WASHINGTON RFP# 2020 06719-01)

(4) 40' LOW FLOOR PLUS ELECTRIC BUS, SN: TBD

ITEM	STATE OF WASHINGTON, WA	NAPA, CA	VARIANCE
EXT WARRANTY (BODY STRUCTURAL)	36 MONTHS / 150,000 MILES	36 MONTHS / 150,000 MILES	-
EXT WARRANTY (STRUCTURAL INTEGRITY CORROSION)	144 MONTHS / 500,000 MILES	144 MONTHS / 500,000 MILES	-
EXT WARRANTY (WATER LEAKS)	12 MONTHS / 50,000 MILES	12 MONTHS / 50,000 MILES	-
WARRANTY - ESS (BATTERIES)	72 MONTHS / 300,000 MILES	72 MONTHS / 300,000 MILES	-
WARRANTY - (TRACTION MOTOR)	36 MONTHS / 100,000 MILES	36 MONTHS / 100,000 MILES	-
WARRANTY - (HVAC TK ELECTRIC)	36 MONTHS / UNL MILES	36 MONTHS / UNL MILES	-
WARRANTY (ALL OTHERS)	BASE COVERAGE PER WASHINGTON CONTRACT	BASE COVERAGE PER WASHINGTON CONTRACT	-
TRAINING	NOT INCLUDED	NOT REQUIRED	-

TOTAL NAPA, CA VARIANCES	122,735.00
STATE OF WASHINGTON, WA 40' LOW FLOOR PLUS ELECTRIC BASE UNIT PRICE (APRIL 2021)	813,044.00
DELIVERY	1,000.00
NAPA, CA 40' LOW FLOOR PLUS ELECTRIC BASE UNIT PRICE	936,779.00
PPI 1413 ADJUSTMENT PER WA STATE CONTRACT AMENDMENT #1 = (11.78%)	110,353.00
PPI 1413 ADJUSTMENT PER WA STATE CONTRACT AMENDMENT #3 = (15%) ONE TIME REDUCTION TO (12%)	125,656.00
CHANGE TO ADD GFI 41" FAREBOX	27,468.00
NAPA, CA 40' LOW FLOOR PLUS ELECTRIC CURRENT PRICE (5/7/2024)	1,200,256.00

NON -TAXABLE ITEMS CALCULATIONS

NON-TAXABLE ADA EQUIPMENT	27,074.00
DELIVERY	1,000.00
TRAINING	-
NAPA, CA NON-TAXABLE ITEMS	28,074.00

CURRENT BUS PRICE CALCULATIONS INCLUDING CA SALES TAX

NAPA, CA 40' BATTERY ELECTRIC UNIT PRICE (NON-TAXED)	1,200,256.00
NAPA, CA NON-TAXABLE ITEMS	(28,074.00)
NAPA, CA 40' BATTERY ELECTRIC TAXABLE PRICE	1,172,182.00
ADD CALIFORNIA SALES TAX - NAPA, CA (7.75% ADJUSTED TO 3.8125% ZERO EMISSION)	44,689.00
NAPA, CA NON-TAXABLE ITEMS	28,074.00
NAPA, CA 40' BATTERY ELECTRIC BUS CURRENT UNIT PRICE, W/ DELIVERY, CA SALES TAX (5/7/2024)	1,244,945.00

OPTIONS TO BE CONSIDERED-NOT INCLUDED IN PRICE ABOVE

x 4 Each TOTAL \$ 4,979,780.00

<u>INDUCTEV 300KW INDUCTIVE CHARGING BUS RECEIVER</u>	130,362.00
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May 6, 2024

Kate Miller
Executive Director
Napa Valley Transportation Authority
625 Burnell Street
Napa, CA 94559

Dear Ms. Miller,

Thank you for your interest in purchasing GILLIG vehicles using the State of Washington contract (#06719-01). GILLIG is pleased to quote the following:

Four (4) GILLIG Low Floor Plus Electric Buses: \$1,244,945.00 each

Please see the attached Price Variance for a list of vehicle configurations and services selected for this project.

The quote includes PPI escalation adjustments per the State of Washington Contract Amendments #1 and #3, as well as estimated California State Sales Taxes. The quote does not include licensing fees. The vehicles are FOB Napa, CA.

This quote is valid for sixty (60) days.

The buses will start production within 12 to 24 months from receipt of a firm purchase order.

We thank you for this opportunity and look forward to partnering with NVTA. Please contact me if your team has any questions. Thank you!

Sincerely,

Richard D. Bissell

Regional Sales Manager
GILLIG LLC
Cell: 916.201.4642

VEHICLE DESCRIPTION

2024 GILLIG BATTERY ELECTRIC BUS,
CUMMINS, 40', 686 kWh, PASSENGER
 CAPACITY 38/72

SUMMARY FEATURES & EQUIPMENT: Fire Detection/Suppression System, Tow Package, Wheel Base - Clean Buff Aluminum, Tires, Driver Visors/Sun Shades, Recaro Ergo Metro Driver's Seat, Mirrors – Hi and Low Mount, Emergency Exits, HVAC – Thermo King System, Two (2) Hatches, 3-position Bike Racks, Operator Barrier, LED Interior Lighting, GFI – Fare Collection Box, AMSECO Seating with USB Ports, Passenger Assists, Passenger Stop Request, Wheelchair Ramp, ADA Help Request Button, Interior Stop Request Signage, Camera Surveillance System, Passenger Counter System w/ GPS, WLAN, Bike Rack Counter, 6-Year Battery Warranty (70% -KW), Extended Warranty

SUMMARY COST

DESCRIPTION	UNIT PRICE	# OF UNITS	TOTAL PRICE
BUS & CONFIGURABLE OPTIONS			
Base Unit Price	\$813,044.00	8	\$1,006,880.00
Options/Configurable/Variances (Customer Request)	\$125,860.00	8	\$6,504,352.00
Delivery	\$ 1,000.00	8	\$ 8,000.00
40' LOW FLOOR BASE PLUS ELECTRIC BASE UNIT PRICE	\$ 939,904.00	8	\$7,519,232.00
PPI 1413 Amendment 1 (11.78%)	\$110,721.00	8	\$ 885,768.00
PPI 1413 Amendment 2 (15%) One Time Reduction (12%)	\$126,075.00	8	\$1,008,600.00
Spares & Tooling Budget	-/-	-/-	-/-
40' LOW FLOOR PLUS ELECTRIC (12/2023) SUBTOTAL	\$1,176,700.00	8	\$9,413,600.00
NON-TAXABLE ITEMS			
ADA Equipment	\$27,074.00	8	\$216,592.00
Delivery	\$ 1,000.00	8	\$ 8,000.00
Training	\$ 3,125.00	8	\$ 25,000.00
NON-TAXABLE - SUBTOTAL	\$31,199.00	8	\$249,592.00
BUS PRICE INCLUDING CA (Napa) SALES TAX CAL			
40' Low Floor Battery Electric Unit (Non-Taxed)	\$1,176,700.00	8	\$9,413,600.00
CA Non-Taxable Items	(\$ 31,199.00)	8	(\$ 249,592.00)
40' LOW FLOOR BATTERY UNIT TAXABLE - SUBTOTAL	\$1,145,501.00	8	\$9,164,008.00
ADD California (Napa) Sales Tax (7.75% Adjust 3.8125% ZE)	\$ 43,672.00	8	\$ 349,376.00
ADD California (Napa) Non-Taxable Items	\$ 31,199.00	8	\$ 249,592.00
TOTAL	\$1,220,372.00	8	\$9,762,976.00

EACH VEHICLE WILL HAVE THE FOLLOWING STANDARD & CUSTOMER REQUESTED OPTIONS INSTALLED:

CONTINUED ON PAGE 3 OF 16

Attachment 01

CONTINUATION PAGE 3 OF 16

40' LOW FLOOR PLUS ELECTRIC BUS, 8 EACH, SN: TBD

ITEM	STATE OF WASHINGTON, WA	NAPA, CA	VARIANCE
EXTERIOR STYLING PACKAGE	LOW FLOOR PLUS	LOW FLOOR PLUS	-
CUMMINS EV TRACTION MOTOR, INVERTERS & POWER MANAGEMENT SYSTEMS	INCLUDED	REQUIRED	-
ESS ENERGY STORAGE SYSTEM WITH 6 BATTERY PACKS (588 KWH)	INCLUDED	REQUIRED	-
OVERHEAD CHARGE RAILS	NOT INCLUDED	NOT REQUIRED	-
DEPOT PLUG-IN CHARGING PORT PER SAE J1772	(1) CCS TYPE 1 CONNECTOR (REAR - CURBSIDE)	(2) CCS TYPE 1 CONNECTOR (REAR - CURBSIDE & FRONT STREETSIDE)	6,850.00
COOLANT FILTER FOR EBUS APPLICATION	INCLUDED	REQUIRED	-
BRAKES	DISC BRAKES	DISC BRAKES	-
AXLE HUB SEALS	FRONT & REAR - GREASE SEALS	FRONT & REAR - GREASE SEALS	-
MERITOR FRONT & REAR AXLES	INCLUDED	REQUIRED	-
MAGNETIC AXLE DRAIN PLUGS	INCLUDED	REQUIRED	-
ELECTRONIC STABILITY CONTROL	INCLUDED	REQUIRED	-
AUTOMATIC TRACTION CONTROL	INCLUDED	REQUIRED	-
HUBODOMETER	NOT INCLUDED	NOT REQUIRED	-
HUBODOMETER GUARD	NOT INCLUDED	NOT REQUIRED	-
WHEEL MOUNTING	HUB PILOTED	HUB PILOTED	-
TORQUE INDICATORS FOR WHEELS	NOT INCLUDED	REQUIRED	125.00
WHEELS	(6) FULL POLISHED	(6) FULL POLISHED	-
DURABRIGHT	NOT INCLUDED	NOT REQUIRED	-
TIRES	CUSTOMER SUPPLIED	CUSTOMER SUPPLIED	-
ELECTRIC STEERING ASSIST	NOT INCLUDED	NOT REQUIRED	-
VIP TEXTURED STEERING WHEEL	NOT INCLUDED	REQUIRED	79.00
GAUGES IN ENGINE COMPT	ELECTRIC PROGRAMMABLE GAUGE	ELECTRIC PROGRAMMABLE GAUGE	-
ELECTRIC HYDRAULIC PUMP	INCLUDED	REQUIRED	-
ELECTRICAL TOW CONNECTION	NOT INCLUDED	REQUIRED	183.00
AD-IP AIR DRYER FOR EBUS APPLICATION	INCLUDED	REQUIRED	-
KINGSTON AUTO DRAIN VALVE	INCLUDED	REQUIRED	-
ENGINE SKID PROTECTION	NOT INCLUDED	NOT REQUIRED	-
A-POST SKID PLATES	NOT INCLUDED	NOT REQUIRED	-
HORN SPLASH SHIELD	NOT INCLUDED	NOT REQUIRED	-
LEVEL 2 INSULATION	INCLUDED	REQUIRED	-
BATTERY TYPE	(2) ODYSSEY AGM GROUP 31	(2) ODYSSEY AGM GROUP 31	
BATTERY JUMP START CONN	INCLUDED (REAR CONNECTION)	INCLUDED (REAR CONNECTION)	-
WHEELCHAIR RAMP	LIFT-U LU18	LIFT-U LU18	-
RAMP SKID PLATES	NOT INCLUDED	NOT REQUIRED	-
TK ELECTRIC HVAC SYSTEM TE18	INCLUDED	REQUIRED	-
REFRIGERANT	R407C	R407C	-
REFRIGERANT PRESSURE DISPLAY	NOT INCLUDED	NOT REQUIRED	-
20% OUTSIDE AIR & FILTER	NOT INCLUDED	NOT REQUIRED	-
FRONT THRESHOLD HEATER	NOT INCLUDED	NOT REQUIRED	-
STREETSIDE HEATER	NOT INCLUDED	NOT REQUIRED	-
REAR CURBSIDE HEATER	NOT INCLUDED	NOT REQUIRED	-
REAR STREETSIDE HEATER	NOT INCLUDED	NOT REQUIRED	-

Attachment 01

ITEM	STATE OF WASHINGTON, WA	NAPA, CA	VARIANCE
UNDERSEAT HEATER	NOT INCLUDED	NOT REQUIRED	-
DASH FAN(S)	NOT INCLUDED	(2) REQUIRED	178.00
SENSITIVE EDGE - FRONT	NOT INCLUDED	REQUIRED	775.00
REAR DOOR	34" AIR OPEN/SPRING CLOSE	34" AIR OPEN/SPRING CLOSE	-
DOOR CONTROLS (FRONT & REAR)	AIR-FULL DRIVER CONTROL	AIR-FULL DRIVER CONTROL	-
VAPOR V-TOUCH W/ TOUCH BARS & GREEN LAMP	NOT INCLUDED	NOT REQUIRED	-
VAPOR CLASS SENSOR	NOT INCLUDED	NOT REQUIRED	-
EXTERIOR FRONT DOOR RELEASE	NOT INCLUDED	NOT REQUIRED	-
ELECTRICAL EQUIPMENT CABINET	44" W/(2) FANS	44" W/(2) FANS	-
ELECTRICAL EQUIPMENT STORAGE BOX LIGHTING	NOT INCLUDED	REQUIRED	125.00
CS WHEELWELL STORAGE BOX	NOT INCLUDED	NOT REQUIRED	-
PASSENGER INFO STATION	NOT INCLUDED	NOT REQUIRED	-
DISPLAY/SCHEDULE HOLDER	NOT INCLUDED	NOT REQUIRED	-
INTERIOR AD FRAMES	NOT INCLUDED	(2) REQUIRED (BUDGETARY ONLY)	450.00
EXTERIOR AD FRAMES	NOT INCLUDED	NOT REQUIRED	-
PASSENGER SEATS	AMSECO INSIGHT W/ A.R.M, Q'STRAINT RESTRAINTS	AMSECO INSIGHT CLASSIC W/ Q' PODS, PLUSH PADDING & ANTIMICROBIAL TREATMENT	16,350.00
DUAL USB SEAT MOUNTED PORTS	NOT INCLUDED	(18) REQUIRED	2,920.00
FRONT WHEELWELL VERTICAL STANCHIONS	NOT INCLUDED	REQUIRED - CS & SS	250.00
DRIVERS SEAT	RECARO ERGO METRO W/ HEADREST & 2-PT BLACK BELT	RECARO ERGO METRO AM80 W/ HEADREST & 2-PT BLACK BELT	
SEAT BELT EXTENSION	NOT INCLUDED	NOT REQUIRED	-
SEAT BELT ALARM	NOT INCLUDED	NOT REQUIRED	-
SEAT CUSHION ALARM	NOT INCLUDED	NOT REQUIRED	-
SEAT ARMREST	NOT INCLUDED	NOT REQUIRED	-
PASSENGER SIGNALS	PULL CORDS	TOUCH TAPE	1,116.00
STOP REQUEST AT REAR DOOR STANCHION	NOT INCLUDED	REQUIRED	68.00
STOP REQUEST LAMP AT DASH	NOT INCLUDED	REQUIRED	38.00
DRIVERS BARRIER	WRAPAROUND W/ OUT SCHEDULE HOLDERS	WRAPAROUND W/ (3) SCHEDULE CUT-OUTS	61.00
DRIVERS PROTECTION BARRIER	NOT INCLUDED	AROW W/ STD GLASS	5,926.00
MODESTY PANEL FWD OF REAR DOOR	NOT INCLUDED	REQUIRED	220.00
OVERHEAD GRAB STRAPS	NOT INCLUDED	(6) GRAY W/ PLASTIC COLLAR	150.00
STANCHIONS	YELLOW POWDER COATED	YELLOW POWDER COATED	-
PASSENGER WINDOWS	STD FRAME / UPPER TRANSOM	BONDED FRAME / FULL FIXED, QUICK CHANGE W/ GLAZING GUARDS	5,756.00
HEADLAMPS	LED LOW & HIGH BEAMS	LED LOW & HIGH BEAMS	-
STOP/TAIL/TURN/BACK UP LAMPS	4" ROUND DIALIGHT LED	7" ROUND DIALIGHT LED	-
REAR CAP AUX STOP LAMPS	(2) 4" RED LED LAMPS	(3) 18" RED LED STRIP LAMPS	150.00
REAR CAP MOUNTED YIELD SIGN	NOT INCLUDED	NOT REQUIRED	-
EXTERIOR PORCH LAMPS	NOT INCLUDED	NOT REQUIRED	-
BATTERY COMPARTMENT LAMPS	NOT INCLUDED	NOT REQUIRED	-
INTERIOR LAMPS	LED I/O CONTROLS	LED I/O CONTROLS	-
PLEASURE RADIO	NOT INCLUDED	NOT REQUIRED	-
2-WAY RADIO & ANTENNA	PRE-WIRE ONLY	MOTOROLA APX6500	10,163.00
PA SYSTEM/VOICE ANNUCIATOR	STD REI	VIA SYNCHROMATICS SYSTEM	-
HAND HELD MIC	INCLUDED	NOT REQUIRED	(50.00)

Attachment 01

ITEM	STATE OF WASHINGTON, WA	NAPA, CA	VARIANCE
BOOM MIC	NOT INCLUDED	REQUIRED	100.00
CAD / AVL ITS SYSTEM	NOT INCLUDED	SYNCHROMATICS FULL INSTALLATION SYSTEM W/ VOICE ANNUNCIATOR SYSTEM, INTERIOR LED SIGN, ROUTER, ANTENNA & (2) APC FRONT & REAR DOORS	39,936.00
GEO FENCING USING VIRICITI TELEMATICS W/ 2-YEAR SUBSCRIPTION	INCLUDED	REQUIRED	-
CLIPPER CARD C-2 PRE-WIRE W/ BRACKETRY FOR BOTH DOORS	NOT INCLUDED	REQUIRED (BUDGETARY ONLY)	3,500.00
INSIDE SPEAKERS	(6) SIX	(6) SIX	-
DRIVERS SPEAKER	NOT INCLUDED	NOT REQUIRED	-
DESTINATION SIGNS	TWIN VISION AMBER (FRONT, CS & REAR RUN SIGN)	HANOVER WHITE W/ EG4 CONTROLLER (FRONT, CS & REAR RUN SIGN)	1,650.00
FRONT RUN SIGN	NOT INCLUDED	NOT REQUIRED	-
FAREBOX	PRE-WIRE ONLY	PRE-WIRE ONLY	-
FAREBOX GUARD	INCLUDED	REQUIRED	-
TRANSFER CUTTER	NOT INCLUDED	NOT REQUIRED	-
PASSENGER COUNTER (APC)	NOT INCLUDED	INCL W/ SYNCHROMATICS SYSTEM	-
FULL COMPOSITE FLOOR	INCLUDED	REQUIRED	-
FLOORING MATERIAL	ALTRO	GERFLOR	750.00
ROOF HATCHES	REAR - MANUAL	REAR - MANUAL	-
EXTERIOR MIRRORS	8" X 8" 1-PC, NON-HEATED W/ REMOTE	10" X 11" 1-PC, HEATED W/ REMOTE W/ TURN SIGNAL INDICATORS ON GLAZING	519.00
FIRE SUPPRESSION WITHOUT ESS SUPPRESSION	AMEREX V-25 W/ 24 HR BATTERY	AMEREX V-25 W/ 24 HR BATTERY	-
TRAFFIC LIGHT PREEMPTION	NOT INCLUDED	NOT REQUIRED	-
VIDEO SURVEILLANCE	NOT INCLUDED	TSI (8) CAMERA SYSTEM, W/ NEXUS-NVR & 4TB SSD (PER NAPA SPEC)	11,460.00
BACK UP CAMERA W/ VIEWING ON DASH MFD	NOT INCLUDED	INCLUDED W/ TSI VIDEO SYSTEM	-
BIKE RACK	SPORTWORKS MOUNTING BRACKETS ONLY	SPORTWORKS DL2 - SSTL	1,578.00
BIKE RACK MIRROR	NOT INCLUDED	NOT REQUIRED	-
BIKE RACK DEPLOYED LAMP	NOT INCLUDED	REQUIRED	200.00
MEDICAL AID KIT	NOT INCLUDED	REQUIRED	69.00
BLOODBORN PATHOGEN KIT	NOT INCLUDED	NOT REQUIRED	-
BIO-HAZARD KIT	NOT INCLUDED	NOT REQUIRED	-
WHEEL CHOCKS (SET)	NOT INCLUDED	NOT REQUIRED	-
ELECTRONIC MFD MULTI FUNCTION DASH DISPLAY (MFD II)	INCLUDED	REQUIRED	-
CUP HOLDER	NOT INCLUDED	REQUIRED	35.00
WASTE CONTAINER	NOT INCLUDED	REQUIRED	170.00
I/O PROGRAM MODULE	NOT INCLUDED	NOT REQUIRED	-
ADJUSTABLE PEDALS	NOT INCLUDED	REQUIRED	1,130.00
EXTERIOR PAINT	1-COLOR	2-COLORS	2,150.00
CLEAR COAT	NOT INCLUDED	REQUIRED	900.00
EXTERIOR GRAPHICS	BUS NUMBERS ONLY	NAPA, CA CUSTOM BATTERY ELECTRIC BUS GRAPHICS	6,555.00
ROOF NUMBERS	NOT INCLUDED	REQUIRED	150.00
EXT WARRANTY (BASIC BUS)	24 MONTHS / 100,000 MILES	24 MONTHS / 100,000 MILES	-

Attachment 01

ITEM	STATE OF WASHINGTON, WA	NAPA, CA	VARIANCE
EXT WARRANTY (BODY STRUCTURAL)	36 MONTHS / 150,000 MILES	36 MONTHS / 150,000 MILES	-
EXT WARRANTY (STRUCTURAL INTEGRITY CORROSION)	144 MONTHS / 500,000 MILES	144 MONTHS / 500,000 MILES	-
EXT WARRANTY (WATER LEAKS)	12 MONTHS / 50,000 MILES	12 MONTHS / 50,000 MILES	-
WARRANTY - ESS (BATTERIES)	72 MONTHS / 300,000 MILES	72 MONTHS / 300,000 MILES	-
WARRANTY - (TRACTION MOTOR)	36 MONTHS / 100,000 MILES	36 MONTHS / 100,000 MILES	-
WARRANTY - (HVAC TK ELECTRIC)	36 MONTHS / UNL MILES	36 MONTHS / UNL MILES	-
WARRANTY (ALL OTHERS)	BASE COVERAGE PER WASHINGTON CONTRACT	BASE COVERAGE PER WASHINGTON CONTRACT	-
TRAINING	NOT INCLUDED	GILLIG PROVIDED TRAINING (5,000 X 5 (24-HOUR TRAINING CLASSES) = 25,000 / 8 BUSES = 3,125 PER BUS	3,125.00

TOTAL NAPA, CA VARIANCES	125,860.00
STATE OF WASHINGTON, WA 40' LOW FLOOR PLUS ELECTRIC BASE UNIT PRICE (APRIL 2021)	813,044.00
DELIVERY	1,000.00
NAPA, CA 40' LOW FLOOR PLUS ELECTRIC BASE UNIT PRICE	939,904.00
PPI 1413 ADJUSTMENT PER WA STATE CONTRACT AMENDMENT #1 = (11.78%)	110,721.00
PPI 1413 ADJUSTMENT PER WA STATE CONTRACT AMENDMENT #3 = (15%) ONE TIME REDUCTION TO (12%)	126,075.00
SPARES & TOOLING BUDGET	-
NAPA, CA 40' LOW FLOOR PLUS ELECTRIC CURRENT PRICE (12/22/2023)	<u>1,176,700.00</u>

NON -TAXABLE ITEMS CALCULATIONS

NON-TAXABLE ADA EQUIPMENT	27,074.00
DELIVERY	1,000.00
TRAINING	3,125.00
NAPA, CA NON-TAXABLE ITEMS	<u>31,199.00</u>

CURRENT BUS PRICE CALCULATIONS INCLUDING CA SALES TAX

NAPA, CA 40' BATTERY ELECTRIC UNIT PRICE (NON-TAXED)	1,176,700.00
NAPA, CA NON-TAXABLE ITEMS	<u>(31,199.00)</u>
NAPA, CA 40' BATTERY ELECTRIC TAXABLE PRICE	1,145,501.00
ADD CALIFORNIA SALES TAX - NAPA, CA (7.75% ADJUSTED TO 3.8125% ZERO EMISSION)	43,672.00
NAPA, CA NON-TAXABLE ITEMS	<u>31,199.00</u>
NAPA, CA 40' BATTERY ELECTRIC BUS CURRENT UNIT PRICE, W/ DELIVERY, CA SALES TAX (12/22/2023)	<u>1,220,372.00</u>

TOTAL ORDER AMOUNT – 8 BUS UNITS \$9,762,976.00

NVTA Project Manager: Rebecca Schenck, Manager - Public Transit
rschenck@nvta.ca.gov | 707.259.8636

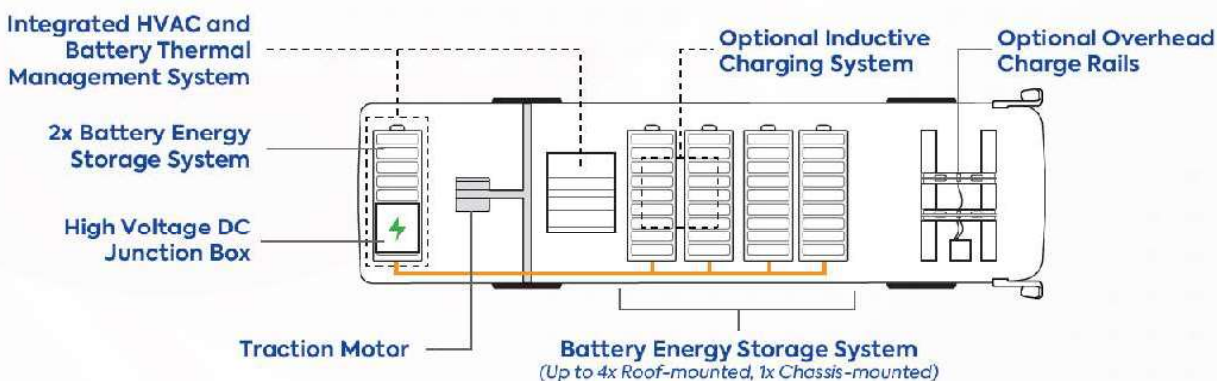
Point of Contact - Delivery Location: Cheryl Drake, General Manager
cheryl.drake@transdev.com | 707.253.4942

GILLIG Point of Contact: Richard Bissell, Regional Sales Manager
richard.bissell@gillig.com | 916.201.4642

2024 GILLIG – BATTERY ELECTRIC TRANSIT VEHICLE



GILLIG Battery Electric Bus Components



Bus Length	35'	40'
Battery Capacity	490 kWh, 588 kWh, 686 kWh	
Motor	Cummins Direct Drive, Permanent Magnet Motor	
Passenger Capacity (Seated / Total)*	31 / 62	38 / 75
Gross Vehicle Weight Rating	48,200 lbs.	48,200 lbs.
Maximum Height	135"	135"

* subject to seating configurations and option selections