



NVTA Budget Outlook- Congestion Management Agency

DRAFT BUDGET

NO INPUTS

	FY25 ACTUALS	FY26 Budget/Forecast	FY2027-FY2028 Budget			FY2029-FY2030 Outlook		
			FY2027	FY2028	2 Year Budget	FY2029	FY2030	2 Year Outlook
REVENUES								
Transportation Development Act								
41400 - Transportation Development Act	3,829,800	3,500,000	3,000,000	3,000,000	6,000,000	3,000,000	3,000,000	6,000,000
Total TDA	\$3,829,800	\$3,500,000	\$3,000,000	\$3,000,000	\$6,000,000	\$3,000,000	\$3,000,000	\$6,000,000
Intergovernmental Revenues								
43790 - ST - Other Funding	4,155,287	1,500,000	1,300,000	1,300,000	2,600,000	1,300,000	1,300,000	2,600,000
43890 - FED - Other Funding-OBAG Planning	1,596,869	2,500,000	3,434,000	1,553,000	4,987,000	972,000	991,000	1,963,000
43950 - Other - Governmental Agencies	478,255	1,500,000	15,620,200	7,061,300	22,681,500	7,955,400	6,161,700	14,117,100
Total Intergovernmental Revenues	\$6,230,411	\$5,500,000	\$20,354,200	\$9,914,300	\$30,268,500	\$10,227,400	\$8,452,700	\$18,680,100
Revenue from Use of Money and Property								
45100 - Interest	81,055	50,000	50,000	50,000	100,000	50,000	50,000	100,000
Total Revenue from Use of Money and Property	\$81,055	\$50,000	\$50,000	\$50,000	\$100,000	\$50,000	\$50,000	\$100,000
Charges for Services								
46800 - Charges for Services	49,195	2,023,155	25,000	25,000	50,000	25,000	25,000	50,000
46810 - Charges for Svcs - Am Canyon	31,365	31,800	33,500	33,500	67,000	36,000	36,000	72,000
46815 - Charges for Svcs - Napa	123,432	125,200	131,800	131,800	263,600	135,000	135,000	270,000
46820 - Charges for Svcs - Yountville	4,403	4,500	4,700	4,700	9,400	5,000	5,000	10,000
46825 - Charges for Svcs - St. Helena	10,898	11,100	11,700	11,700	23,400	12,000	12,000	24,000
46830 - Charges for Svcs - Calistoga	8,217	8,300	8,300	8,300	16,600	8,600	8,600	17,200
46850 - Charges for Svcs - Napa County	103,545	103,545	110,600	110,600	221,200	112,000	112,000	224,000
Total Charges for Services	\$331,055	\$2,307,600	\$325,600	\$325,600	\$651,200	\$333,600	\$333,600	\$667,200
Other Financing Sources								
49900 - Transit Chargebacks	-	-	622,000	622,000	1,244,000	622,000	622,000	1,244,000
Total Other Financing Sources	\$0	\$0	\$622,000	\$622,000	\$1,244,000	\$622,000	\$622,000	\$1,244,000
TOTAL REVENUES	\$ 10,472,321	\$ 11,357,600	\$ 24,351,800	\$ 13,911,900	\$ 38,263,700	\$ 14,233,000	\$ 12,458,300	\$ 26,691,300

EXPENDITURES

Salaries and Employee Benefits								
51100 - Salaries and Wages	2,358,171	2,600,000	2,701,800	2,836,700	5,538,500	2,978,700	3,127,900	6,106,600
51110 - Extra Help	6,080	10,000	30,000	30,000	60,000	30,000	30,000	60,000
51130 - Vacation Payout	38,716	-	15,000	15,000	30,000	15,000	15,000	30,000
51200 - 401A Employer Contribution	50,490	50,000	24,500	24,500	49,000	24,500	24,500	49,000
51205 - Cell Phone Allowance	10,300	11,000	20,000	22,000	42,000	22,000	22,000	44,000
51300 - Medicare	32,793	38,000	38,000	38,000	76,000	38,000	38,000	76,000
51305 - Employer Payroll Taxes	-	-	90,000	90,000	180,000	90,000	90,000	180,000
51400 - Employee Insurance - Premiums	460,876	480,000	500,000	525,000	1,025,000	525,000	525,000	1,050,000
51405 - Workers Compensation	3,425	5,000	9,000	9,000	18,000	9,000	9,000	18,000
51410 - Unemployment Compensation	2,201	5,000	5,000	5,000	10,000	5,000	5,000	10,000
51600 - Retirement	363,249	375,000	400,000	425,000	825,000	450,000	475,000	925,000
51605 - Other Post Employment Benefits	64,411	48,000	68,000	70,000	138,000	72,000	73,000	145,000
51990 - Other Employee Benefits	-	53,700	71,300	71,000	142,300	71,000	71,000	142,000
49900 - Transit Chargebacks	(617,244)	(620,000)	-	-	-	-	-	-
Total Salaries and Employee Benefits	\$2,773,468	\$3,055,700	\$3,972,600	\$4,161,200	\$8,133,800	\$4,330,200	\$4,505,400	\$8,835,600
Services and Supplies								
52100 - Administration Services	5,191	5,000	1,000	1,000	2,000	1,000	1,000	2,000
52125 - Accounting/Auditing Services	36,193	70,000	78,000	83,000	161,000	88,000	93,000	181,000
52130 - Information Technology Svcs	181,844	200,000	238,000	245,000	483,000	252,000	260,000	512,000
52131 - ITS Communication Charges	16,974	25,000	12,000	12,000	24,000	12,000	12,000	24,000
52140 - Legal Services	93,231	350,000	75,000	75,000	150,000	75,000	75,000	150,000
52150 - Temporary/Contract Help	19,691	-	2,000	2,000	4,000	52,200	2,000	54,200
52160 - Lobbyist Services	67,000	50,000	100,000	109,000	209,000	118,000	127,000	245,000
52310 - Grant Funded Projects/Programs	7,560,100	6,000,000	18,760,000	8,045,000	26,805,000	7,582,000	5,965,000	13,547,000
52325 - Waste Disposal Services	5,517	33,900	36,000	40,000	76,000	44,000	48,000	92,000
52335 - Security Services	(269)	8,000	8,000	8,000	16,000	52,300	8,000	60,300
52340 - Landscaping Services	7,462	75,000	80,000	80,000	160,000	80,000	80,000	160,000
52500 - Maint - Equipment	1,093	25,000	74,500	75,500	150,000	129,000	84,500	213,500
52505 - Maint - Bldg & Improvements	110,041	100,000	165,500	174,300	339,800	180,100	185,900	366,000
52515 - Maint - Software	68,031	110,000	106,200	106,200	212,400	106,200	214,200	320,400
52520 - Maint - Vehicles	186	2,000	1,000	1,000	2,000	52,500	1,000	53,500
52600 - Rents/Leases - Equipment	11,266	10,500	10,000	12,000	22,000	14,000	16,000	30,000
52705 - Insurance - Premiums	63,577	85,000	95,000	100,000	195,000	105,000	110,000	215,000
52800 - Communications/Telephone	47,243	55,000	59,000	65,500	124,500	72,000	79,500	151,500
52810 - Advertising/Marketing	43,251	75,000	105,000	110,000	215,000	115,000	120,000	235,000
52820 - Printing and Binding	8,370	15,000	12,000	13,000	25,000	52,800	15,000	67,800
52825 - Bank Charges	2,689	15,000	3,000	3,200	6,200	3,500	3,800	7,300
52830 - Publications and Legal Notices	7,849	8,000	9,000	9,500	18,500	52,800	10,500	63,300
52840 - Permits/License Fees	4,350	4,000	3,500	3,500	7,000	3,500	3,500	7,000
52900 - Training/Conference Expenses	59,097	50,000	62,000	67,000	129,000	105,800	77,000	182,800
52905 - Business Travel/Mileage	13,206	15,000	15,000	16,000	31,000	52,900	18,000	70,900
53100 - Office Supplies	67,612	25,000	35,000	40,000	75,000	53,100	50,000	103,100
53110 - Freight/Postage	5,745	3,000	5,000	5,500	10,500	53,100	6,500	59,600
53115 - Books/Media/Subscriptions	17,816	6,000	22,000	25,000	47,000	53,100	31,000	84,100
53120 - Memberships/Certifications	116,188	80,000	75,500	82,500	158,000	138,600	94,500	233,100
53205 - Utilities - Electric	97,007	120,000	110,000	115,000	225,000	120,000	125,000	245,000
53220 - Utilities - Water	18,467	45,000	20,000	25,000	45,000	30,000	35,000	65,000
53250 - Fuel	750	1,000	1,000	1,000	2,000	53,300	1,000	54,300
Total Services and Supplies	\$8,756,768	\$7,666,400	\$20,379,200	\$9,750,700	\$30,129,900	\$9,902,800	\$7,952,900	\$17,855,700
Other Charges								
54315 - Interest on Other Debt	19,959	60,000	-	-	-	-	-	-
Total Other Charges	\$19,959	\$60,000	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL EXPENDITURES	\$ 11,550,195	\$ 10,782,100	\$ 24,351,800	\$ 13,911,900	\$ 38,263,700	\$ 14,233,000	\$ 12,458,300	\$ 26,691,300

AGENCY USE ONLY								
Total Revenues	10,472,321	11,357,600	24,351,800	13,911,900	38,263,700	14,233,000	12,458,300	26,691,300
Total Expenditures	11,550,195	10,782,100	24,351,800	13,911,900	38,263,700	14,233,000	12,458,300	26,691,300
Net Surplus / (Deficit)	(1,077,874)	575,500	-	-	-	-	-	-



CMA Grant Funded Projects/Programs Professional/Consulting Fees		FY27 Budget	FY28 Budget	Total	FY29 Budget	FY30 Budget	Total
1	Accessible Transportation Needs Assessment Implementation	100,000	-	100,000	-	-	-
2	Active Transportation Biennial Report	75,000	-	75,000	-	-	-
3	ADA Evaluation Management Services	60,000	60,000	120,000	60,000	60,000	120,000
4	AHSC vanpool program	40,000	40,000	80,000	40,000	40,000	80,000
5	Bike Ped Counter Program	25,000	25,000	50,000	62,000	70,000	132,000
6	Capital Projects - Project Management/Coordination/Oversight (various tasks)	300,000	300,000	600,000	300,000	300,000	600,000
7	Carneros Intersection Environmental/Engineering	350,000	-	350,000	1,000,000	-	1,000,000
8	Community Based Transportation Plan Implementation	300,000	200,000	500,000	250,000	500,000	750,000
9	Comprehensive Operational Analysis (COA) and Short Range Transit Plan SRTP	250,000	50,000	300,000	-	-	-
10	Outreach Consultant-(for CTP, AT, CBTP Plans and transit survey)	-	-	-	50,000	50,000	100,000
11	Safe Routes to School/Transit-	75,000	75,000	150,000	75,000	75,000	150,000
12	Solano-Napa Rail Passenger Feasibility Study	-	-	-	-	-	-
13	Napa South County Station Area Plan	200,000	100,000	300,000	-	-	-
14	SR 29 American Canyon Corridor Improvements (South Valley)	6,000,000	4,000,000	10,000,000	5,500,000	4,500,000	10,000,000
15	SR29 Improvements/ Napa Forward (North Valley)	3,500,000	-	3,500,000	-	-	-
16	SR29/SR 12/Airport Environmental Document	7,000,000	3,000,000	10,000,000	-	-	-
17	V Commute/TDM/Ride Amigos (rideshare services)	40,000	40,000	80,000	40,000	40,000	80,000
18	Vision Zero Biennial Report	50,000	50,000	100,000	-	-	-
19	BMF Expansion Lot Preliminary Study	40,000	-	40,000	-	-	-
20	SR 29 AC CMCP Update	250,000	-	250,000	-	-	-
21	Vision Zero Implementation Programs	75,000	75,000	150,000	-	-	-
22	Fed/State Grant Application/Technical Support	30,000	30,000	60,000	30,000	30,000	60,000
TOTAL DISCRETIONARY PROJECTS		\$ 18,760,000	\$ 8,045,000	\$ 26,805,000	\$ 7,582,000	\$ 5,965,000	\$ 13,547,000

PERSONNEL COSTS

2027 Salary Projection

Account #	Account Name		July	August	September	Quarter End Q1 2016	October	November	December	Quarter End Q2 2016	January	February	March	Quarter End Q3 2017	April	May	June	Quarter End Q4 2017	Fiscal Year
51000	Salaries	\$ 2,701,800	243,200	243,200	235,300	681,000	243,200	235,300	243,200	681,000	243,200	219,700	243,200	666,300	235,300	243,200	235,300	673,500	2,701,800
51110	Extra Help	30,000	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	30,000
	Vacation Payout	15,000	1,300	1,300	1,300	3,900	1,300	1,300	1,300	3,900	1,300	1,300	1,300	3,900	1,300	1,300	1,300	3,900	15,600
51200	457 Employer Contribution	24,500	2,000	2,000	2,000	6,000	2,000	2,000	2,000	6,000	2,000	2,000	2,000	6,000	2,000	2,000	2,500	6,500	24,500
	Medicare	38,000																-	-
51305	Employer Payroll Taxes	90,000	7,500	7,500	7,500	22,500	7,500	7,500	7,500	22,500	7,500	7,500	7,500	22,500	7,500	7,500	7,500	22,500	90,000
51600	Pension (retirement)	400,000	33,300	33,300	33,300	99,900	33,300	33,300	33,300	99,900	33,300	33,300	33,300	99,900	33,300	33,300	33,700	100,300	400,000
51990	Dental/Vision/Life/LTD	30,000	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	30,000
51400	Employer Insurance	500,000	41,700	41,700	41,700	125,100	41,700	41,700	41,700	125,100	41,700	41,700	41,700	125,100	41,700	41,700	41,300	124,700	500,000
51300	Other Employee Benefits and Bilingual Pay	35,800	3,000	3,000	3,000	9,000	3,000	3,000	3,000	9,000	3,000	3,000	3,000	9,000	3,000	3,000	2,800	8,800	35,800
51990	Employee Assistance Program (EAP)	5,500	500	500	500	1,500	500	500	500	1,500	500	500	500	1,500	500	500	-	1,000	5,500
51405	Workers Compensation	9,000	800	800	800	2,400	800	800	800	2,400	800	800	800	2,400	800	800	200	1,800	9,000
51410	Unemployment Compensation	5,000	400	400	400	1,200	400	400	400	1,200	400	400	400	1,200	400	400		800	4,400
51605	OPEB Contribution	68,000	-	-	-	-	-	-	-	-	-	-	-	-	-	68,000	-	68,000	68,000
51205	Cell Phone Allowance	20,000	1,700	1,700	1,700	5,100	1,700	1,700	1,700	5,100	1,700	1,700	1,700	5,100	1,700	1,700	1,300	4,700	20,000
TOTAL PERSONNEL COSTS		\$ 3,972,600	340,400	340,400	332,500	972,600	340,400	332,500	340,400	972,600	340,400	316,900	340,400	957,900	332,500	408,400	330,900	1,031,500	3,934,600
Salaries	\$ 2,701,800	68%																	
Health Insurance and Pension	\$ 900,000	23%																	
Other Benefits	370,800	9%																	
Total	\$ 3,972,600	100%																	
Chargebacks	\$ (622,000)																		
Net Personnel Costs	\$ 3,350,600																		

2028 Salary Projection

Account #	Account Name		July	August	September	Quarter End Q1 2016	October	November	December	Quarter End Q2 2016	January	February	March	Quarter End Q3 2017	April	May	June	Quarter End Q4 2017	Fiscal Year
51000	Salaries	\$ 2,836,700	255,400	255,400	247,200	715,000	255,400	247,200	255,400	715,000	255,400	230,700	255,400	699,400	247,200	255,400	247,200	707,300	2,836,700
51110	Extra Help	30,000	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	30,000
	Vacation Payout	15,000																	
51200	457 Employer Contribution	24,500	2,000	2,000	2,000	6,000	2,000	2,000	2,000	6,000	2,000	2,000	2,000	6,000	2,000	2,000	2,500	6,500	24,500
	Medicare	38,000																	
51305	Employer Payroll Taxes	90,000	7,500	7,500	7,500	22,500	7,500	7,500	7,500	22,500	7,500	7,500	7,500	22,500	7,500	7,500	7,500	22,500	90,000
51600	Pension (retirement)	425,000	35,400	35,400	35,400	106,200	35,400	35,400	35,400	106,200	35,400	35,400	35,400	106,200	35,400	35,400	35,600	106,400	425,000
51990	Dental/Vision/Life/LTD	35,000	2,900	2,900	2,900	8,700	2,900	2,900	2,900	8,700	2,900	2,900	2,900	8,700	2,900	2,900	3,100	8,900	35,000
51400	Employer Insurance	525,000	43,800	43,800	43,800	131,400	43,800	43,800	43,800	131,400	43,800	43,800	43,800	131,400	43,800	43,800	43,200	130,800	525,000
51300	Other Employee Benefits	30,000	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	30,000
51990	Employee Assistance Program (EAP)	6,000	500	500	500	1,500	500	500	500	1,500	500	500	500	1,500	500	500	500	1,500	6,000
51405	Workers Compensation	9,000	800	800	800	2,400	800	800	800	2,400	800	800	800	2,400	800	800	200	1,800	9,000
51410	Unemployment Compensation	5,000	400	400	400	1,200	400	400	400	1,200	400	400	400	1,200	400	400		800	4,400
51605	OPEB Contribution	70,000	-	-	-	-	-	-	-	-	-	-	-	-	-	70,000	-	70,000	70,000
51205	Cell Phone Allowance	22,000	1,800	1,800	1,800	5,400	1,800	1,800	1,800	5,400	1,800	1,800	1,800	5,400	1,800	1,800	2,200	5,800	22,000
TOTAL PERSONNEL COSTS		\$ 4,161,200	355,500	355,500	347,300	1,015,300	355,500	347,300	355,500	1,015,300	355,500	330,800	355,500	999,700	347,300	425,500	347,000	1,076,500	4,103,200
Salaries	\$ 2,836,700	68%																	
Health Insurance and Pension	\$ 950,000	23%																	
Other Benefits	374,500	9%																	
Total	\$ 4,161,200	100%																	
Chargebacks	\$ (622,000)																		
Net Personnel Costs	\$ 3,539,200																		

2029 Salary Projection

Account #	Account Name		July	August	September	Quarter End Q1 2016	October	November	December	Quarter End Q2 2016	January	February	March	Quarter End Q3 2017	April	May	June	Quarter End Q4 2017	Fiscal Year
51000	Salaries	\$ 2,978,700	268,200	268,200	259,500	750,800	268,200	259,500	268,200	750,800	268,200	242,200	268,200	734,500	259,500	268,200	259,500	742,600	2,978,700
51110	Extra Help	30,000	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	30,000
	Vacation Payout	15,000																	
51200	457 Employer Contribution	24,500	2,000	2,000	2,000	6,000	2,000	2,000	2,000	6,000	2,000	2,000	2,000	6,000	2,000	2,000	2,500	6,500	24,500
	Medicare	38,000																	
51305	Employer Payroll Taxes	90,000	7,500	7,500	7,500	22,500	7,500	7,500	7,500	22,500	7,500	7,500	7,500	22,500	7,500	7,500	7,500	22,500	90,000
51600	Pension (retirement)	450,000	37,500	37,500	37,500	112,500	37,500	37,500	37,500	112,500	37,500	37,500	37,500	112,500	37,500	37,500	37,500	112,500	450,000
51990	Dental/Vision/Life/LTD	35,000	2,900	2,900	2,900	8,700	2,900	2,900	2,900	8,700	2,900	2,900	2,900	8,700	2,900	2,900	3,100	8,900	35,000
51400	Employer Insurance	525,000	43,800	43,800	43,800	131,400	43,800	43,800	43,800	131,400	43,800	43,800	43,800	131,400	43,800	43,800	43,200	130,800	525,000
51300	Other Employee Benefits	30,000	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	30,000
51990	Employee Assistance Program (EAP)	6,000	500	500	500	1,500	500	500	500	1,500	500	500	500	1,500	500	500	500	1,500	6,000
51405	Workers Compensation	9,000	800	800	800	2,400	800	800	800	2,400	800	800	800	2,400	800	800	200	1,800	9,000
51410	Unemployment Compensation	5,000	400	400	400	1,200	400	400	400	1,200	400	400	400	1,200	400	400			
51605	OPEB Contribution	72,000	-	-	-	-	-	-	-	-	-	-	-	-	-	72,000	-	72,000	72,000
51205	Cell Phone Allowance	22,000	1,800	1,800	1,800	5,400	1,800	1,800	1,800	5,400	1,800	1,800	1,800	5,400	1,800	1,800	2,200	5,800	22,000
TOTAL PERSONNEL COSTS		\$ 4,330,200	370,400	370,400	361,700	1,057,400	370,400	361,700	370,400	1,057,400	370,400	344,400	370,400	1,041,100	361,700	442,400	361,200	1,119,900	4,272,200
Salaries	\$ 2,978,700	69%																	
Health Insurance and Pension	\$ 975,000	23%																	
Other Benefits	376,500	9%																	
Total	\$ 4,330,200	100%																	
Chargebacks	\$ (622,000)																		
Net Personnel Costs	\$ 3,708,200																		

2030 Salary Projection

Full Year Salary

Account #	Account Name		July	August	September	Quarter End Q1 2016	October	November	December	Quarter End Q2 2016	January	February	March	Quarter End Q3 2017	April	May	June	Quarter End Q4 2017	Fiscal Year
51000	Salaries	\$ 3,127,900	281,600	281,600	272,500	788,400	281,600	272,500	281,600	788,400	281,600	254,300	281,600	771,400	272,500	281,600	272,500	779,700	3,127,900
51110	Extra Help	30,000	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	30,000
	Vacation Payout	15,000																	
51200	457 Employer Contribution	24,500	2,000	2,000	2,000	6,000	2,000	2,000	2,000	6,000	2,000	2,000	2,000	6,000	2,000	2,000	2,500	6,500	24,500
	Medicare	38,000																	
51305	Employer Payroll Taxes	90,000	7,500	7,500	7,500	22,500	7,500	7,500	7,500	22,500	7,500	7,500	7,500	22,500	7,500	7,500	7,500	22,500	90,000
51600	Pension (retirement)	475,000	39,600	39,600	39,600	118,800	39,600	39,600	39,600	118,800	39,600	39,600	39,600	118,800	39,600	39,600	39,400	118,600	475,000
51990	Dental/Vision/Life/LTD	35,000	2,900	2,900	2,900	8,700	2,900	2,900	2,900	8,700	2,900	2,900	2,900	8,700	2,900	2,900	3,100	8,900	35,000
51400	Employer Insurance	525,000	43,800	43,800	43,800	131,400	43,800	43,800	43,800	131,400	43,800	43,800	43,800	131,400	43,800	43,800	43,200	130,800	525,000
51300	Other Employee Benefits	30,000	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	30,000
51990	Employee Assistance Program (EAP)	6,000	500	500	500	1,500	500	500	500	1,500	500	500	500	1,500	500	500	500	1,500	6,000
51405	Workers Compensation	9,000	800	800	800	2,400	800	800	800	2,400	800	800	800	2,400	800	800	200	1,800	9,000
51410	Unemployment Compensation	5,000	400	400	400	1,200	400	400	400	1,200	400	400	400	1,200	400	400			
51605	OPEB Contribution	73,000	-	-	-	-	-	-	-	-	-	-	-	-	-	73,000	-	73,000	73,000
51205	Cell Phone Allowance	22,000	1,800	1,800	1,800	5,400	1,800	1,800	1,800	5,400	1,800	1,800	1,800	5,400	1,800	1,800	2,200	5,800	22,000
TOTAL PERSONNEL COSTS		\$ 4,505,400	385,900	385,900	376,800	1,101,300	385,900	376,800	385,900	1,101,300	385,900	358,600	385,900	1,084,300	376,800	458,900	376,100	1,164,100	4,447,400
Salaries	\$ 3,127,900	69%																	
Other Benefits	377,500	8%																	
Total	\$ 4,505,400	100%																	
Chargebacks	\$ (622,000)																		
Net Personnel Costs	\$ 3,883,400																		